

# TECHNOLOGY Resource Book

St. Mary's County, MD  
2018-2019



st  
mary's  
county  
*take flight*



**SEE YOUR  
BUSINESS SOAR  
IN ST. MARY'S  
COUNTY**



HEADQUARTERS OF  
THE NAVAL AIR  
SYSTEMS COMMAND

OVER 200 HIGH-TECH FIRMS

GROWING LABOR FORCE  
— GREW 19% IN THE  
PAST DECADE

14TH HIGHEST MEDIAN  
HOUSEHOLD INCOME  
IN THE U.S.

HOME TO MARYLAND'S  
FIRST FAA UAS TEST SITE

ONLY 38 MILES SOUTHEAST  
OF WASHINGTON D.C.

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**S**t. Mary's County offers a dynamic cultural and economic ecosystem. The County's four-pronged approach to economic growth through innovation:

- Attract and retain a talented and diverse workforce;
- Grow the following industries: advanced manufacturing, unmanned and autonomous systems, aircraft modification, tourism, and agriculture and aquaculture;
- Create a robust environment for innovation and entrepreneurship; and
- Support and advance the mission of Naval Air Station Patuxent River.

St. Mary's County will:

- Build an economy anchored by the important mission of Naval Air Station Patuxent River and its tenant commands, while stretching our business' revenue streams beyond military work to include commercial products and services.
- Attract new companies, large and small, in our targeted industries that bring fresh ideas and capabilities into our economy.
- Draw in highly skilled workers who can advance the work in aviation, manufacturing, rapid prototyping, and other business sectors.
- Provide a rich quality of life through good schools, safe neighborhoods, connectivity, gathering places, walkable destinations, access to natural resources, and an active lifestyle.
- Maintain the rural character of the County and protect military installations through robust land preservation efforts.
- Establish St. Mary's County as a recognized world-class tourism destination.

St. Mary's County supports all business growth and is particularly interested in encouraging enterprises within these targeted industries:



WITNESS  
STATION



- 8 Facts & Figures for St. Mary's County
- 10 Naval Air Station (NAS) Patuxent River
- 16 Technology Companies
- 100 Business Development Resources
- 106 Education & Training Institutions
- 112 Professional Organizations

## About the 2018-19 St. Mary's County Technology Resource Book

*The Tech Book provides detailed profiles of local technology firms and support organizations in St. Mary's County to facilitate the interaction with and growth of these companies.*

### Tool for the workforce





Company listings include human resource contacts to assist job seekers. There is a section about local education and training institutions, which support local workforce development.

### Get Listed

It is free for technology focused firms with an office and employees in the County to be listed in the techbook. To be considered for a listing, submit the online form at [techbook.stmarysmd.com](http://techbook.stmarysmd.com). For questions or help, call 301-475-4200, \*1400.

### Contact Us

The Technology Resource Book for St. Mary's County is a publication of the St. Mary's County Department of Economic Development.

-  Chris Kaselemis, Director  
Bennett Wilson, Deputy Director
-  P.O. Box 653, Potomac Building
-  23115 Leonard Hall Drive  
Leonardtown, MD 20650
-  301-475-4200, \*1400



Online Directory with NAICS codes professional affiliations is available at [techbook.stmarysmd.com](http://techbook.stmarysmd.com).

All company information found in the Technology Resource book was provided voluntarily by local businesses and various public sources. St. Mary's County Government cannot guarantee the accuracy of the information provided.

Designed by Ashley Stopera, Pyramid Consulting LLC



- Speed to the Fleet is the focus of IMPAX, a tech scout and a facilitator to spin in technologies to the Naval Air Warfare Center Aircraft Division (NAWCAD) and to Naval Air Systems Command (NAVAIR) program offices.
- IMPAX serves as an intermediary to facilitate partnerships between government and industry. This collaboration solves warfighter problems faster by using technology developed by industry, decreasing the development timeline.



Join our ecosystem and help solve warfighter challenges:  
[www.IMPAX.tech/ecosystem](http://www.IMPAX.tech/ecosystem)

## A MESSAGE FROM THE COMMISSIONERS OF ST MARY'S COUNTY

**A**s elected leaders, our mission is to ensure that St. Mary's County provides efficient and effective services, maintains the County's high quality of life and fosters economic opportunities for future generations.

Although St. Mary's County has experienced a strong economy for several years, we are now poised to enter a new economic era that is based on technology and innovation. We have worked hard to identify opportunities to diversify our economy to ensure we are more resilient to defense spending fluctuations. Focusing on target industries such as Unmanned Autonomous Systems (UAS), advanced manufacturing, cybersecurity and aviation and aerospace will allow us to concentrate efforts in areas with the greatest potential for growth. Our innovation ecosystem now includes our recently opened technology incubator, TechPort at the Airport.

Naval Air Station Patuxent River continues to drive the economy of St. Mary's County with research and innovation that provides opportunities outside the base for commercial enterprises.

The 2018-19 Technology Resource Book contains vital information on more than 200 technology firms doing business in St. Mary's County. In addition, information is provided for supporting organizations and educational assets that are either based or do business here and are the primary drivers for our economic growth. We hope you find this publication a valuable resource and we encourage you to find ways to use it to expand economic opportunities in St. Mary's County.



Standing, from left, Tom Jarboe, John E. O'Connor and Michael L. Hewitt; seated, Todd B. Morgan, left, and President James R. Guy

**Commissioners of St. Mary's County**  
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 csmc@stmarysmd.com

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**County Administrator Dr. Rebecca Bridgett** ext. 1321  
 rebecca.bridgett@stmarysmd.com



**TechPort @ the Airport** is a bug-light for innovation, bringing together disruptive startups, established companies, the University of Maryland, investors, and the Navy workforce.

TechPort's mission is to support technology-based startup companies with a special focus on unmanned autonomous systems and the commercialization of DoD technology.

**CONTACT:**  
[techport@umd.edu](mailto:techport@umd.edu)



## DID YOU KNOW?

**\$712,287**  
 Cost to the government in 1937 to buy the 6,412 acres where NAS Patuxent River was built

## COVER CONTEST WINNER: CORIE WHITE



Selected from over 40 entries, Corie White's innovative design was the choice to represent St. Mary's County's 2018-19 Technology Resource Guide. Corie (pictured left), is a senior at Great Mills High School and attends the Dr. James

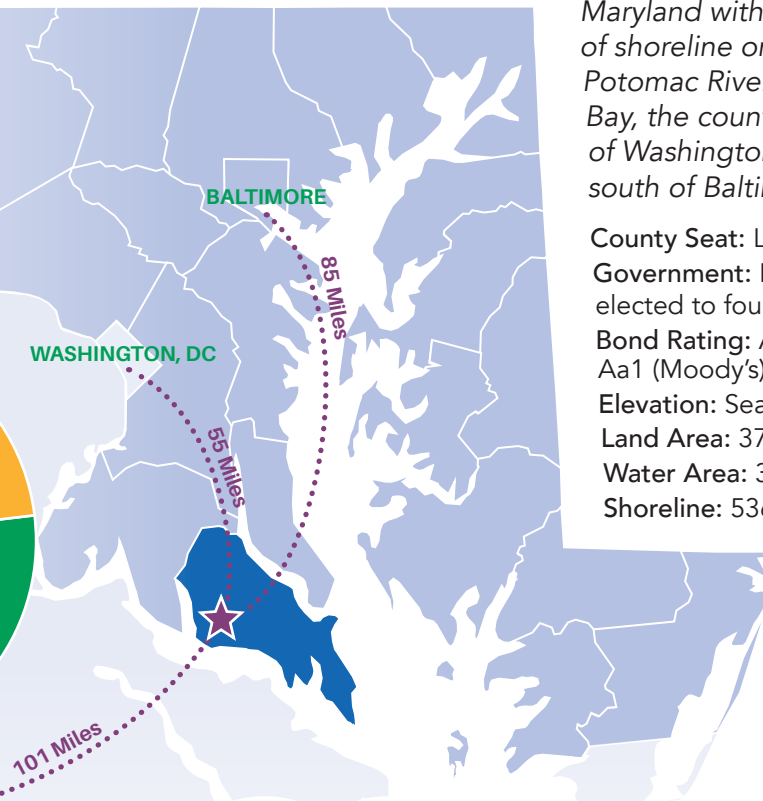
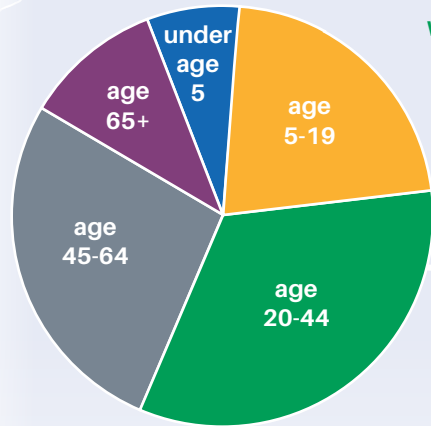
A. Forrest Career and Technology Center studying Graphic Communications. Corie plans to pursue a career in library sciences and/or graphic design. She also enjoys painting, reading and journaling. She is pictured here with Casey Page, Graphic Communications Instructor.

# About St. Mary's County

Situated on a peninsula in Southern Maryland with more than 500 miles of shoreline on the Patuxent and Potomac Rivers and the Chesapeake Bay, the county is 55 miles southeast of Washington D.C. and 85 miles south of Baltimore.

County Seat: Leonardtown  
 Government: Five commissioners elected to four-year terms.  
 Bond Rating: AA+ (S&P); Aa1 (Moody's); AA+ (Fitch)  
 Elevation: Sea level to 192 feet  
 Land Area: 372.5 square miles  
 Water Area: 37.7 square miles  
 Shoreline: 536 miles

2016  
 Population: 112,587  
 Average age: 36.4



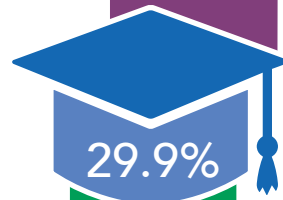
Labor force: 54,683  
 Employment: 95.9%  
 Workers employed within county: 74%

EMPLOYER	EMPLOYEES
Naval Air Station Patuxent River	11,725
MedStar St. Mary's Hospital	1,200
DynCorp International	985
Wyle	910
BAE Systems	580
St. Mary's College of Maryland	460
HMR of Maryland/Charlotte Hall	440
Booz Allen Hamilton	400
PAE Applied Technologies	395
Northrop Grumman	380
General Dynamics	350
J.F. Taylor	335
Lockheed Martin	315
Boeing	280
McKay's Food & Drug	275
Eagle Systems	260
Sabre Systems	250
Burch Oil	230
Smartronix	215
Engility	200
SAIC	200
CACI	165

\*Employee counts for federal and military facilities exclude contractors to the extent possible

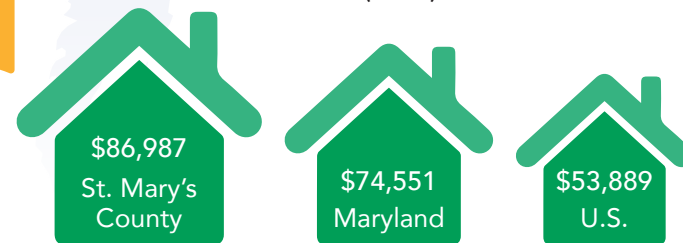


89.9%  
 county residents age 25 or older with a high school degree



29.9%  
 county residents with a bachelor's degree or higher

Median Household Income (2015)



Median home price: \$279,000

Average hourly wages (2016) in St. Mary's County

	ENTRY	EXPERIENCED
Accountants	\$23.49	\$44.98
Aerospace engineers	36.51	60.10
Accounting clerks	14.53	23.01
Computer support specialists	14.96	30.79
Computer systems analysts	26.97	50.33
Electrical engineers	32.79	56.58
Electronics engineering technicians	29.24	47.06
Information security analyst	24.86	50.60
Maintenance and repair workers	12.53	23.79
Network administrators	33.06	56.24
Secretaries	11.96	22.72



## St. Mary's County - A UAS Industry Hotspot

One of 5 targeted industries to build an innovation-driven economy, the Unmanned Autonomous System (UAS) industry is a strategic imperative

### OUR UNIQUE ASSETS MAKE ST. MARY'S COUNTY A HUB OF UAS ACTIVITY

- The University of Maryland UAS Test Site leverages decades of experience and cutting edge technology to accelerate the safe and responsible application of UAS tech in the public and private sectors.
- Techport at the Airport, a technology incubator that offers startups, workshop space and runway access for UAS research and development and technology commercialization.
- The University of Maryland's future \$80 million, 83,000 sq ft. research and academic building will focus on autonomous technologies' research and development.
- St. Mary's County Regional Airport's airspace.
- The County boasts more than 500 miles of coastline, greater than any other in Maryland, making it ideal for underwater UAS activity.

### RESEARCH AND DEVELOPMENT DRIVES OUR ECONOMY

- The Naval Air Systems Command and the Naval Air Warfare Center Aircraft Division perform over \$40 billion worth of research, development, test & evaluation (RDT&E) for naval aviation.
- This community supports multiple UAS platforms, including the MQ-8B Fire Scout, the RQ-121A Blackjack, the BAMS-D Global Hawk and the MQ-4C Triton.

### A WORKFORCE BUILT FOR TECHNOLOGY DEVELOPMENT

**5th highest concentration of technology workers in the country**  
 -U.S. Department of Commerce's SelectUSA

**Ranked the 4th best place in the country for technology jobs**  
 -Nerdwallet

**More locally-based aerospace engineers than anywhere in the country**  
 -Department of Labor

### HOME TO A ROBUST AND GROWING UAS INDUSTRY

#### UAS Companies in St. Mary's County:

ABSI Advanced Support Services • AECOM • Aviation Systems Engineering Company, Inc. (ASEC) • Ausley Associates, Inc. • Avericon LLC • Avian LLC • Booz Allen Hamilton • Bowhead Science and Technology • CACI • CD Enterprises, LLC • Chesapeake Technology International Corporation • Coherent Technical Services, Inc. (CTSI) • Compass Systems, Inc. • Integrated Systems Solution Inc. • JET Systems LLC • Naval Systems, Inc. • NEANY • Northrop Grumman • R Cubed Engineering • Smartronix • Stracon Services Group • Synergy LLC • Technical Systems Integration, LLC • Trinity UAS

## PRIMARY MISSION

Naval Air Station Patuxent River is the U.S. Navy's principal research, engineering, development, test and evaluation, and fleet support activity for naval aircraft, engines, avionics, aircraft support systems and ship/ shore/air operations.

Located in Southern Maryland near the Chesapeake Bay, Naval Air Station (NAS) Patuxent River is the headquarters site for Naval Air Systems Command, or NAVAIR, as well as the Naval Air Warfare Center Aircraft Division, or NAWCAD, and Flight Support Detachment Air Test and Evaluation.

NAS Patuxent River also provides oversight and management for Webster Outlying Field, 12 miles south of the base in St. Inigoes, Md., and for Navy Recreation Center Solomons in Calvert County.

The base hosts more than 50 tenants including military, federal agencies and private industry. Members of all the Armed Forces as well as the U.S. Coast Guard are stationed at NAS Patuxent River. With a combined workforce of approximately 22,000 Department of Defense, civilian and active duty military, the complex is the largest employer in St. Mary's County.

NAWCAD is the Navy's principal research, development, test and evaluation (RDT&E) engineering and fleet support center for Navy and Marine Corps aircraft. Its product areas include aircraft systems technology, propulsion, flight test and engineering, avionics design and production, and aircraft-platform interface.

Private sector access to federal facilities, laboratories and technology is authorized by statute. Through Technology Transfer, both the Navy and industry benefit by maximizing the use of Navy facilities, providing unique facilities for use by private parties and fostering partnerships for access between the Navy, industry and academia.



NAVAL AIR STATION PATUXENT RIVER, Md. (June 02, 2016) Newly promoted petty officers standby to receive their advancement letters during a frocking ceremony in the hangar of Air Test and Evaluation Squadron (VX) 1. (U.S. Navy photo by Mass Communication Specialist 2nd Class Kenneth Abbate/Released)

## CURRENT PROGRAMS

F-35 Lightning II Joint Strike Fighter (JSF)  
 E-2D Advanced Hawkeye  
 E-2C Hawkeye  
 C-2A Greyhound  
 F/A-18 & EA-18G  
 MV-22B Osprey  
 P-8A Poseidon  
 AV-8B Harrier II  
 EA-6B Prowler  
 E-6B Mercury  
 T-6 A/B Texan II  
 T-34C Turbomenter  
 T-44 Pegasus  
 T-39 Saberliner  
 TH-57 Sea Ranger  
 T-45A/C Goshawk  
 Precision Strike Weapons  
 Air to Ground Missiles  
 Air-to-Air Missiles  
 Joint Precision Approach and Landing System (JPALS)  
 Next Generation Jammer

### Aircraft Launch and Recovery Equipment (ALRE)

Launching Systems  
 Recovery Systems  
 Information Systems  
 Visual Landing Aids (VLA)  
 Expeditionary Airfields (EAF)  
 Electromagnetic Aircraft Launch System (EMALS)  
 Advanced Arresting Gear (AAG)

### Unmanned Air Systems

MQ-4C Triton  
 MQ-8B Fire Scout  
 MQ-8C Fire Scout  
 MQ-25  
 Small Tactical Unmanned Systems  
 X-47B Unmanned Combat Air System (Unmanned Combat Aerial Vehicle - Demonstration)

### Rotorcraft

CH-53D Sea Stallion  
 CH-53E Super Stallion  
 CH-53K King Stallion  
 MH-53E Sea Dragon  
 HH-60H  
 MH-60R Seahawk  
 MH-60S Seahawk  
 SH-60B  
 SH-60F  
 Presidential Helicopters

### Tactical Airlift, Adversary & Support Aircraft Program Systems

C-9B Skytrain II  
 UC-12B/F/M Huron  
 C-20A/D Gulfstream  
 RC/EC/C-26D  
 C-37A Gulfstream V,  
 C-37B Gulfstream 550  
 C-40A Clipper  
 C/KC-130T Hercules,  
 KC-130J Super Hercules  
 F-5N Adversary  
 F-16A Fighting Falcon  
 UC-35C Huron

### Air Anti-Submarine Warfare Systems

Sonobuoys  
 Multi-Static Active Coherent (MAC)  
 High Altitude Anti-Submarine Warfare (HAASW)  
 Airborne ASW Intelligence (AAI)



## HISTORY

The expansion of the armed forces during World War II brought major changes to naval aviation's infrastructure. The test and evaluation facilities at NAS Anacostia quickly became inadequate due to the growing complexity, size and number of aircraft, in addition to the area's swelling population. A new location became essential. It was to be in the general Washington, D.C. area but large enough and sufficiently isolated, to allow for exhaustive aircraft test and evaluation. A site at Cedar Point, Md., was identified, and on April 1, 1943, it was commissioned as Naval Air Station Patuxent River.

### THE PAX RIVER STORY: Station Built to Centralize Facilities

- Naval Air Station Patuxent River was built to centralize widely dispersed air testing facilities established during the pre-World War II years. Spurred by events of World War II, the consolidation effort was swift, and the farms at Cedar Point, Md., were replaced by flight test operations within a year after ground was broken in 1942.
- During the commissioning ceremony April 1, 1943, Rear Adm. John S. McCain, then chief of the Navy's Bureau of Aeronautics, called NAS Patuxent River "the most needed station" in the Navy.

## OPERATIONS

- More than 144,000 air operations annually
- PAX aircraft average 20,000 flight hours. Other users average 2,000 flight hours, approximately 200 aircraft
- Airspace (square miles): 104,000 restricted; 18,000 controlled

## FACILITIES

- \$3.6 billion current plant value
- 8.2 million square feet of facilities 104,000 sq. ft. of off-base leasing
- 890 buildings, including 10 hangars 5 runways—longest is 11,800 feet

## PEOPLE

- 25,000 workforce St. Mary's County's largest employer offering support to dependents and retire military as well
- 300,000 visitors annually



- By mid-August 1943, flight test, radio test, aircraft armament and the aircraft experimental and development squadrons were in place at Pax River. By the end of 1944, the station had formed the service test, electronics test, flight test and tactical test divisions.
- Test and Support Functions Divided
  - The Naval Air Test Center was established as a separate entity on June 16, 1945, organizationally dividing the test and support functions.
  - During World War II, hundreds of combat experienced pilots arrived at Pax River to test airplanes. The evolution of the Navy test pilot began with rainy day discussions between seasoned veterans and aeronautical engineers. Formalized classroom instruction began with the establishment of a Test Pilot Training Division; the U.S. Naval Test Pilot School (USNTPS) was founded in March of 1945 at the Navy's Flight Test Center at Pax River. The test pilots not only flew the proliferation of U.S. airplanes built for the war effort, but were given opportunities to examine enemy aircraft as well. Captured airplanes such as a German Focke-Wulf 190 and Doring DO 335A and Japanese Kate and Tony were test-flown, with findings on their vulnerabilities passed on to fleet pilots.

### PAX RIVER'S HISTORY IS STUDED WITH MILESTONES

- Radar fire control, radar tracking, airfield lighting and instrument landing techniques were developed and refined at NAS Patuxent River. The first U.S. all jet-powered airplane, the XP-59A, was flight tested here in 1944.
- The FR-1 Fireball, a carrier-based fighter which combined a conventional engine and a General Electric jet engine, and the FD-1 Phantom, the first Navy all-jet airplane to operate from a carrier, were tested at Pax River in 1945-1946.
- The first U.S. test of the adaptability of jet aircraft to shipboard operations was conducted by the Naval Air Test Center in 1946 when Lt. Cmdr. James Davidson flew a Phantom aboard USS Franklin D. Roosevelt.
- Test pilots were exposed to ejection seats in 1949, barrier engagements in 1951 and a simulated angled deck aboard USS Midway in 1952.
- '50s-'60s See Test Programs Expand
  - The Korean War, from 1950 to 1953, intensified efforts at Pax River. The air station was faced with developing jet aircraft and at the same time improving existing

conventional weapons for the war effort. The challenge grew as jet aircraft routinely eclipsed the speed of sound and airplane cannons were supplemented with guided missiles.

- Several airborne early warning squadrons operated from Pax River in the 1950s. Among them were VW-2, VW-11 and VW-15. The squadrons patrolled the Atlantic Ocean along the DEW (Distant Early Warning) line until their disestablishment in the 1960s.
- NATC's increased responsibility for development as well as pure testing was acknowledged as early as 1951. Rapidly advancing technology forced changes in test techniques and in the organizational structure.
- In 1953, the Tactical Test Division was merged with the Service Test Division. The Weapons Systems Test Division was established in 1960 through the consolidation of the Armament Test and Electronics Test divisions. This nation's great space adventure started with the selection of the original seven astronauts in 1959. Four of the seven were TPS graduates. In 1961, former Navy test pilot Alan Shepard became the first American in space. A year later, three test pilots from Pax River became the first Americans to orbit the earth.
- Hostilities in Southeast Asia in the 1960s brought a sense of urgency to test programs at Pax River, particularly those dealing with ordnance. The unorthodox nature of the action in Vietnam turned the focus at Pax River from technological advancements to further refinement of more conventional weapons.

#### • Anti-Submarine Warfare Buildup

- At the same time, a buildup of fleet antisubmarine warfare squadrons was taking place at Pax River. Patrol Squadrons 8, 24, 44, 49 and 56 formed Fleet Air Patuxent and later Fleet Air Wing Five. A detachment from VP-30 was formed at Pax River in 1962; when the detachment was disestablished in 1966, VP-30 was relocated to the air station from Jacksonville, Fla.
- Oceanographic Development Squadron Eight, then known as the Oceanographic Air Survey Unit, was home-ported here in 1965, and Fleet Air Reconnaissance Squadron Four was established here in 1968 from a Take Charge and Move Out (TACAMO) detachment left behind by Naval Air Transport Squadron One when that unit moved to Norfolk, Va.
- Three divisions of the test center, Flight Test, Service Test and Weapons Systems Test, gave up assets to enable the Technical Support Division to form in 1967. Automation of NATC's data processing brought the Computer Services Division on line in 1968.
- In the 1970s the ASW squadrons began leaving Pax River for NAS Brunswick, Maine, and NAS Jacksonville, Fla. VP-30 was the last to go in 1975.

- Helping offset the squadron departures, Air Test and Evaluation Squadron One moved here from Key West, Fla., in 1973 and the Naval Aviation Logistics Center was formed in 1977.

#### • Principal Site Testing Built

- A sweeping reorganization took place in 1975, preparing NATC for its role as the Naval Air Systems Command's principal site for development testing. Under the plan, Flight Test, Service Test and Weapons Systems Test divisions were disestablished and new directorates were formed to evaluate aircraft by type and mission.
- The new NATC was comprised of Strike Aircraft, Antisubmarine Aircraft, Rotary Wing Aircraft and Systems Engineering test directorates. The Computer Services and Technical Support directorates and the U.S. Naval Test Pilot School remained intact.
- Reliability and maintainability became the watchwords in the acquisition process and NATC adopted a reliability-by-design philosophy. Computers were having a profound effect on airplanes and their systems, and testing by simulation as well as by flight was becoming an economic necessity.
- A major upgrading of test facilities began in the late 1970s with some of the largest construction appropriations in the history of the base. Reflecting changes spurred by this technological growth, the 1980s saw the Computer Services Directorate become the Computer Sciences Directorate, the Technical Support Directorate become the Range Directorate and the Antisubmarine Aircraft Test Directorate become the Force Warfare Aircraft Test Directorate.

### NAVY REALIGNMENT AND NAS PATUXENT RIVER TODAY

NAS Pax River was selected to host Naval Air Systems Command (NAVAIR) and Naval Air Warfare Center Aircraft Division (NAWCAD) headquarters, as well as 50 other tenant activities, during a round of Base Realignment and Closures (BRAC) in the mid-1990s; a move that brought more than 20,000 military and civilian employees to the air station. With just under 900 employees assigned to the host air station's staff, the military and civilian "Pax Pros" assigned to the installation work hard to ensure the continued security and safety of its tenants, while providing first-class services to all employees. In recent years, NAS Patuxent River has been home to some of the most exciting advancements in modern naval aviation history, such as testing and development of the F-35 Lightning II, the MQ-4C Triton, and the CH-53K King Stallion. As NAS Patuxent River celebrates its 75 years of service to the nation, the command also looks to the future of naval aviation excellence.

## NAVAL AIR WARFARE CENTER AIRCRAFT DIVISION

[www.navair.navy.mil/nawcad](http://www.navair.navy.mil/nawcad)  
Technology Transfer Office  
22473 Millstone Road, Building 505  
Patuxent River, MD 20670  
301-342-1133, fax: 301-342-1134  
**Contact:** NAWCAD.NBO@navy.mil

Naval Air Warfare Center Aircraft Division (NAWCAD) is the principal research, development, test, evaluation and fleet support activity for manned and unmanned naval aircraft for the Navy and Marine Corps. Known as "the busiest flight test center in the world," NAWCAD is part of the Department of Defense (DoD) Laboratories system and engages in activities ranging from basic research to defense system acquisition support for air vehicles, propulsion systems, avionics, mission systems, human systems, aircraft launch and recovery equipment, landing systems, air traffic control, communications, ship/shore/air operations and training systems.

Located at Patuxent River, Maryland; Lakehurst, New Jersey; and Orlando, Florida, NAWCAD is the steward of ranges, test facilities, laboratories and aircraft necessary to support the Fleet's acquisition requirements. NAWCAD provides a variety of services to the Department of Defense, other federal agencies and non-federal customers. A complete listing of NAWCAD's capabilities is at [www.navair.navy.mil/nawcad](http://www.navair.navy.mil/nawcad).

### PARTNERING WITH NAWCAD

All federal laboratories are directed by federal law to establish technology transfer programs to enhance our nation's industrial base and strengthen our economy. The NAWCAD Technology Transfer Office actively promotes partnerships and agreements with external customers in support of the warfighter. There are three primary mechanisms for industry and academia to partner with NAWCAD labs, scientists and engineers:

- The Commercial Service Agreement (CSA) Program allows industry to leverage NAWCAD's extensive network of labs and facilities. This agreement is a type of contract whereby NAWCAD facilities can be directly paid by industry to perform services that are unique to the laboratory and not commercially available elsewhere. NAWCAD can provide extensive ranges, facilities and technical expertise to allow industry to capitalize on public investments of unique capabilities.
- A Cooperative Research and Development Agreement (CRADA) is an agreement between a federal laboratory and a non-federal party to perform collaborative research and development in any area that is consistent with the federal laboratory's mission. CRADAs are the most frequently used mechanism for formalizing interactions and partnerships between private industry and NAWCAD and are the only mechanism for receiving funds from non-federal sources for collaborative work.

- Patent License Agreements (PLA) serve as the method for commercial companies to license naval technology for commercial use. The government retains the rights to use the technology for government purposes.

Some of NAWCAD's patented technologies are available for licensing at <https://techlinkcenter.org/labs/naval-air-warfare-center-aircraft-division-patuxent-river-division/>.

## NAVAL AIR SYSTEMS COMMAND

[www.navair.navy.mil](http://www.navair.navy.mil)  
47123 Buse Road, B2272 Unit IPT  
Patuxent River, MD 20670 301-757-1487  
**Contact:** NAVAIR Public Affairs Office at [navairpao@navy.mil](mailto:navairpao@navy.mil)

NAVAIR's mission is to provide full life-cycle support of naval aviation aircraft, weapons and systems operated by Sailors and Marines. This support includes research, design, development and systems engineering; acquisition; test and evaluation; training facilities and equipment; repair and modification; and in-service engineering and logistics support.

NAVAIR is organized into eight competencies, or communities of practice, including: program management, contracts, research and engineering, test and evaluation, logistics and industrial operations, corporate operations, comptroller and counsel. NAVAIR provides support (people, processes, tools, training, mission facilities, and core technologies) to Naval Aviation Program Executive Officers (PEOs) and their assigned program managers, who are responsible for meeting the cost, schedule and performance requirements of their assigned programs.

### NAVAIR'S AFFILIATED PROGRAM EXECUTIVE OFFICES (PEO)S ARE:

PEO for Tactical Aircraft Programs, PEO(T) PEO for Air ASW, Assault and Special Mission Programs, PEO(A) PEO for Unmanned Aviation and Strike Weapons, PEO(U&W) and PEO for Joint Strike Fighter, PEO(JSF), (which alternates service lead with the U.S. Air Force).

NAVAIR is the principal provider for the Naval Aviation Enterprise (NAE), while contributing to every Warfare enterprise in the interest of national security. We embrace the privilege of our responsibility to the Sailor and Marine in partnership with industry, all Naval Aviation stakeholders, and our fellow Systems Commands.

NAVAIR employs approximately 8,850 civilian employees and 1,140 active-duty military personnel.



PATUXENT RIVER NAVAL AIR STATION, Md. (July 28, 2016) Aviation Mechanic Cody Schwarz works to install a 3-D printed titanium link and fitting on an MV-22B Osprey engine nacelle on July 28 at Patuxent River Naval Air Station, Md. (U.S. Navy photo/Released)



PATUXENT RIVER, Md. (Feb. 1, 2018) Dan Levin, F-35 Pax River Integrated Test Force, pilots BF-3 on its 691st flight for a flutter and buffet test mission at Naval Air Station Patuxent River with external weapons. (U.S. Navy photo by Dane Wiedmann/Released)

## OFFICE OF SMALL BUSINESS PROGRAMS

[www.navair.navy.mil/osbp](http://www.navair.navy.mil/osbp)  
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Patuxent River, MD 20670  
301-757-6547, fax: 301-757-9093  
**Contact:** Shelby Butler, Associate Director, NAVAIR OSBP, [shelby.butler@navy.mil](mailto:shelby.butler@navy.mil)

The NAVAIR Office of Small Business Programs (OSBP) provides training, guidance and innovative strategies, ensuring quality solutions for Navy and Marine Corps acquisition teams. The OSBP maximizes opportunities for small businesses to include: SBs, VOSBs, SDVOSBs, HUBZone small businesses, SDBs and WOSBs. MISSION: Enabling the Warfighter with creative solutions brought to them through small business. VISION: NAVAIR's OSBP is a valuable resource that enables the best solutions for the Warfighter. We are advocates for NAVAIR's strategic priorities. Achieving these priorities requires the entrepreneurial skills of small and large businesses. We strive to ensure that the creative talents of small businesses are nurtured and sustained in defense of freedom. "Small Business - The First Option"

## NAVAL AVIATION SMALL BUSINESS ROUNDTABLE

[www.sbroundtable.com/NAVAIR](http://www.sbroundtable.com/NAVAIR)  
301-862-5500, fax: 301-862-5502  
**Contact:** Dawn Rich, Industry Chair, [drich@amelexinc.com](mailto:drich@amelexinc.com)

The Small Business Roundtable (SBR) is a group of small businesses with a Government Office of Small Business Programs (OSBP) liaison whose purpose is to engage the NAVAIR small business community and give voice to their unique concerns. The focus of the SBR is for government and industry to collaborate to enhance small business participation in Naval aviation contracts and provide a forum to address small business issues and concerns. The SBR provides advice to the Vice Commander, NAVAIR, through the NAVAIR OSBP, on NAVAIR programs, policies, plans, and

other matters pertinent to NAVAIR's responsibilities for Small Business Concerns. Its advice spans increasing participation of Small Business Concerns in Naval Aviation, special needs and opportunities presented by the nation's Small Business Concerns, and identification of eligible Small Business Concerns to participate in NAVAIR procurements.

The SBR seeks to foster and develop qualified and responsible small businesses, address the challenges associated with the current business environment in order to successfully leverage the opportunities available through the NAVAIR contracts process, and provides training and advice to strengthen and expand the small business base.

### SBR MEMBERSHIP:

- General membership: general membership is open to any company registered with the CCR as a small business, which has conducted, is conducting, or plans to conduct business with Naval Air Systems Command (NAVAIR) or Naval Air Warfare Center (NAWC) as a prime contractor or subcontractor.
- Associate membership: associate membership is open to a general member who has registered with the SBR, is conducting business with NAVAIR or NAWC as a prime contractor or subcontractor, and actively participates in SBR meetings and subcommittees.
- Executive Steering Committee: membership on the ESC is based on a majority vote of the then-current ESC members.
- Subcommittee: membership on subcommittees is accomplished through appointment by the respective subcommittee chairperson and acceptance of the appointment of the member.



# TECHNOLOGY COMPANIES

» TRITON METALS

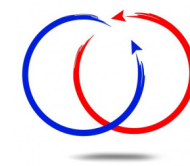


## » 2 CIRCLE, INC.

**www.2circleinc.com**  
22099 Three Notch Road, Suite 100  
Lexington Park, MD 20653  
919-818-8815

**Local Executive:** Kevin Wolfe, Owner  
**HR Contact:** Regina Brown, Office Manager,  
rbrown@2circleinc.com

**Local/Total Employees:** 16/50  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$1M-\$4.9M



2 Circle, Inc. is a veteran-owned small business consulting firm providing specialized customer focused products: Requirements definition, Capability Gap Assessments, Technical/Tactical SME, Threat Definition, MS&A/

Architecture, Systems Engineering/Tech Maturation, and Program Management. We are the conduit between Warfighter and Engineer, ensuring warfighter's needs are met with the most capable, cost-effective solutions that engineering teams can provide. Our SMEs are 'Best of Breed' providing superior products and services to our customers. We specialize in translating tactical to technical providing a broad range of operational experience, program management, and acquisition knowledge to support critical DOD programs.

## » 5TH SCIENCE INFORMATION TECHNOLOGY

PO Box 962  
California, MD 20619  
301-737-1212

**Local Executive and Business Development:**  
Chris Schrader, General Manager, 301-737-1212,  
developer@5thscience.net  
**HR Contact:** Chris Schrader, General Manager,  
301-737-1212, developer@5thscience.net

**Local/Total Employees:** 1/1  
**Business Founded in St. Mary's County**  
**Local Sales:** Less than \$200K  
**Business Classifications:** Small

A respected information technology consulting firm and business partner, 5th Science is a provider of IT services and solutions designed to resolve challenges in businesses and technology

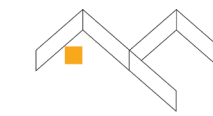
operations. From customized software and database applications, to networking and web solutions, 5th Science gives businesses the tools to gain a competitive advantage. 5th Science's mission is to build productive business relationships by providing effective consultation, industry insight, and technical solutions for the success of our customers. For employment opportunities, please mail a copy of your resume via US post to the address listed above. No email resumes are considered.

## » A. HAROLD AND ASSOCIATES, LLC

**www.aha-llc.com**  
22299 Exploration Drive, Suite 401  
Lexington Park, MD 20653  
301-233-7175, Fax: 301-737-3053

**Local Executive, Business Development and HR Contact:** Jim Cook, Business Development,  
301-233-7175, jcook@aha-llc.com

**Local/Total Employees:** 2/88  
**Corporate HQ:** Jacksonville, FL  
**Local Sales:** \$500K but < \$1M  
**Business Classifications:** Small, SDB, 8A, Veteran Owned, SDVOSB



A. Harold+Associates, LLC  
Technology Education Training Engineering

A. Harold and Associates, LLC (AHA) is an 8A/(SDB)certified / Service Disabled Veteran Owned Small Business (SDVOSB) certified, technology, education, engineering and training services firm serving the public and private

sector. We have successfully executed Engineering Support Services, Instructional Systems Design, and E-learning development contracts for local government agencies and the Department of Defense. AHA mitigates project risk by our responsive management practices and effective communication. We are committed to providing our customers with the "Best Value" by minimizing overhead costs and producing the highest quality products and services using our established Quality Program and continuous process improvement methodology.

## » ABSI ADVANCED SUPPORT SERVICES

**www.absiservices.com**  
23680 Three Notch Rd, STE 201B  
Hollywood, MD 20636  
800-905-6724, Fax: 855-259-2616

**Local Executive:** Chris Sacco, President/CEO,  
csacco@absiservices.com

**Business Development:** Tom Post, Vice President, tpost@absiservices.com  
**HR Contact:** Julie Sacco, HR Manager, jsacco@absiservices.com

**Local/Total Employees:** 5/9  
**Corporate HQ:** Hollywood, MD  
**Local Sales:** \$1M-\$4.9M



ABSIS is a VA CVE verified SDVOSB founded by veterans who remain passionate and committed to serving their nation. Every ABSIS engagement starts by taking time to

understand the needs, concerns and constraints of our clients so that we can create effective solutions that holistically address their unique challenges. At the heart of our ability to deliver superior service is a deeply committed learning organization that never proposes outdated solutions. With core competencies spanning Program Management, Systems Engineering, Test and Evaluation, Logistics, and Training combined with a deep subject matter expertise in all aspects of Unmanned Aircraft Systems (UAS), we are well positioned and committed to exceeding our customers' expectations.

### » ACCESS CABLING TECHNOLOGIES, LLC

**www.access-cabling.com**  
 19870 Summerwood Court  
 Great Mills, MD 20634  
 301-440-6551, Fax: 240-237-8130

**Local Executive and Business Development:** Michael A. Knight, Owner/President, 301-440-6551, Michael.Knight261@gmail.com  
**HR Contact:** Catherine Knight, HR Administrator, Catherine.Knight261@gmail.com

**Local/Total Employees:** 3/3  
**Business Founded in St. Mary's County**  
**Local Sales:** \$200K but <\$500K  
**Business Classifications:** Small, Veteran Owned, SDVOSB

ACCESS CABLING TECHNOLOGIES is a new and innovative company structured to provide high quality installations and services, designed to build and maintain communication cabling systems. With more than 50 years of training and experience providing our customers with BICSI and LEVITON certified staff members to design cabling solutions for all your commercial and residential communication needs.

Certified in the design and installation of structured cabling systems and networks for voice, data, video and audio sound and surveillance systems. Trained and certified in Category 5e, 6, coaxial and high-speed fiber optics as well as buried and aerial cable. Call for a free quote.

### » ADELA TECHNOLOGIES

**www.adelatech.com**  
 P.O. Box 247  
 California, MD 20619  
 240-561-9117, Fax: 240-561-9117

**Local Executive and Business Development:** David Alonso, Founder, david.alonso@adelatech.com  
**HR Contact:** Ellen Alonso, HR, 240-561-7424 \*102, shelly.alonso@adelatech.com

**Local/Total Employees:** 4/4  
**Business Founded in St. Mary's County**  
**Local Sales:** Less than \$200K  
**Corporate HQ:** California, MD  
**Business Classifications:** Small, Woman Owned



Cloud Migration and Security Consulting for AWS, Azure, and Google Cloud.

### » ADVANCED SYSTEMS TECHNOLOGY AND MANAGEMENT, INC. (ADSTM)

**www.adstm.com**  
 22685 Three Notch Road, Suite F  
 California, MD 20619  
 443-624-0101

**Local Executive:** Thomas Dunn, Vice President, Federal Programs  
**Business Development:** Marvin Taylor, Business Development Manager, marvin.taylor@adstm.com  
**HR Contact:** Silena Christopher, Human Resources Manager, silena.christopher@adstm.com

**Local/Total Employees:** 5/100  
**Corporate HQ:** Mclean, Virginia  
**Local Sales:** \$1M-\$4.9M



Advanced Systems Technology and Management (AdSTM) is a Virginia based, Small Business. AdSTM supports customers in the Department of Defense



» JF TAYLOR

(DoD) and Civilian Government with execution of their Advisory and Assistance Services (A&AS) / Professional Services / Business Operations Services (BOSS), Logistics, Supply Chain Management, Information Assurance, Test & Evaluation, Engineering Analysis, Weapons Support, Platform Support and Nuclear Support requirements. AdSTM has provided support to the United States Navy, Naval Air Systems Command (NAVAIR) having supported Program Management Activities (PMA's - 201, 209, 231, 242, 257, 265, 276, and 299), Naval Sea Systems Command (NAVSEA) and Naval Surface Warfare Center (NSWC).

### » ADVANTEDGE, LLC

**www.advantedge-llc.com**  
 44040 Airport View Drive, Suite C  
 Hollywood, MD 20636  
 240-725-0280

**Local Executive:** Jeffrey Pinkel, CEO  
**Business Development:** Mark Pinkel, VP, Business Development, mark.pinkel@advantedge-llc.com  
**HR Contact:** Adam Pinkel, VP, Operations, adam.pinkel@advantedge-llc.com

**Local/Total Employees:** 6/6  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Hollywood, MD  
**Local Sales:** \$500K-\$999.9K



AdvantEdge LLC an electroforming company. AdvantEdge LLC specializes in the manufacture of high strength, electroformed nickel and nickel alloy, abrasion

protection in the form of conformal leading edges for composite helicopter rotor blades and airplane propeller blades. We currently supply caps/shields/abrasion strips for the H-3/S-61/S-64/V-22/A-160/MD500/S-97 series helicopter rotor blades and various Hartzell Propeller Inc., McCauley Propeller Inc. and Catto Propeller Inc. aircraft propeller blades.

### » AECOM

**www.aecom.com**  
 46591 Expedition Drive, Suite 100  
 Lexington Park, MD 20653  
 301-862-1246, Fax: 301-862-9618

**Local Executive:** Tim Piester, Operations Manager  
**Business Development:** James "Jay" Strickler, Vice President, Business Development, james.strickler@aecom.com  
**HR Contact:** Courtney Serra, Sr. Human Resources Generalist, courtney.serra@aecom.com

**Local/Total Employees:** 225/100,000  
**Corporate HQ:** Los Angeles, CA  
**Local Sales:** \$100M-\$249.9M



## AECOM

AECOM provides high quality technical services to most U.S. Government

agencies, with a strong focus on aviation directly supporting PMA-208, 262, 263, 266, Fleet Readiness Center (FRC), NAWCAD 4.11 and 5.0. Locally, AECOM provides technical, operational and test services related to Unmanned Air Systems, electromagnetic environmental effect (E3) including Electromagnetic Pulse (EMP), lightning, 2nd P-Static testing. We provide air vehicle and sensor operators for BAMS-D UAS, and sftware development for Fire Scout UAS. AECOM is a prime contractor for NAWCAD AIRWorks and provides provides aircraft engineering, prototyping, integration, modification, operation and maintenance, including P-3 and aviation support equipment kitting/upgrades, USNTPS avionics sustainment support. As the Navy's leading aviation sustainment provider, AECOM performs O, I and Depot-level maintenance for P-3, P-8, F/A-18, E-2, C-2, CH-53, H-60, MV-22 as well as performing as the FRC prime contractor for Aviation Support Equipment (ASE) maintenance, repair and overhaul.

### » AIRTEC, INC.

[www.flyairtec.com](http://www.flyairtec.com)

44174 Airport Road, Suite 300  
California, MD 20619  
301-373-2101, Fax: 301-373-2154

#### Local Executive and Business Development:

Steve Bildman, President, 301-373-2101,  
sbildman@flyairtec.com

**HR Contact:** Susan Beall, HR, 301-373-2101,  
sbeall@flyairtec.com

**Local/Total Employees:** 21/43

**Business Founded in St. Mary's County**

**Local Sales:** \$20M but <\$50M

**Business Classifications:** Small



AirTec, Inc. is a small business that has been providing airborne support for the DoD and NASA since 1987.

Based at the St. Mary's

County Airport, AirTec operates a variety of aircraft that provide maritime radar and visual range surveillance, telemetry, flight termination, airborne relay and control, environmental assessment, and versatile airborne platforms for the development and testing of military hardware. Our staff includes pilots, engineers, and technicians experienced with the evaluation, integration, and operation of various airborne sensors to include maritime surveillance radars, EO/IR, DF, video data link, and satellite communications systems. Flexible, autonomous, and deployable assets form the foundation of our capabilities.

### » ALAIRE TECHNOLOGIES, INC.

[www.alairetechnologies.com](http://www.alairetechnologies.com)

44425 Pecan Court, Suite 205  
California, MD 20619  
240-237-8041, fax: 240-237-8071

**Local Executive:** Dwight L. Cousins, President

**HR Contact:** Clare Dean, Corporate Director  
ccdean@alairtechnologies.com

**Local/total Employees:** 4/12

**Corporate HQ:** Lorton, VA

**Local Sales:** \$1M-\$4.9M



Alaire Technologies provides advanced technology research and development support, systems engineering and program management support for Electronic Warfare (EW) Self

Protection systems and Intelligence, Surveillance and Reconnaissance (ISR) sensors and sensor systems. Today's Warfighter needs the most advanced technology available to defend against an increasingly sophisticated array of threat systems. Alaire Technologies supports military research facilities and DOD agencies developing the technological edge required to ensure mission success. Alaire Technologies specializes in support for EW R&D, prototype system development, lab & field testing of developmental systems in realistic combat simulations and the transition of these systems to full scale production.

### » ALOFT SOLUTIONS LLC.

[www.aloftsolutionsllc.com](http://www.aloftsolutionsllc.com)

17735 Whitestone Drive  
Tall Timbers, MD 20690  
3019049649, Fax: 3019942124

#### Local Executive and Business Development:

Bill Dunkin, CEO, aloft\_solutions@md.metrocast.net

**HR Contact:** Bill Dunkin, CEO,  
aloft\_solutions@md.metrocast.net

**Local/Total Employees:** 1/1

**Business Founded in St. Mary's County**

**Corporate HQ:** Tall Timbers, MD

**Local Sales:** \$200K-\$499.9K



Aloft Solutions LLC facilitates business development between DoD

organizations and prime contractors/vendors with a concentration on mutually beneficial solutions. Our efforts include business analyses, strategies, development and capture along with DoD customer liaison and relationship management. Additionally, Aloft Solutions LLC provides program management, DoD acquisition management, engineering (systems, software, electrical and electronic), technical and

consulting services. Aloft Solutions LLC specializes in NAVAIR and NAWCAD customers, vendors, aircraft, avionic systems and solutions.

### » AM PIERCE & ASSOCIATES, INCORPORATED

[www.ampierce.com](http://www.ampierce.com)

46591 Expedition Drive, Suite 350  
Lexington Park, MD 20653  
240-718-3800, Fax: 240-718-3799

**Local Executive:** Adelle M. Pierce, President

**Business Development:** Barbara Moffatt, Corporate Vice President, Business Development & Capture,  
240-718-3800, barbara.moffatt@ampierce.com

**HR Contact:** Melinda Brown, Corporate Vice President, HR & Operations, 240-718-3800,  
melinda.brown@ampierce.com

**Local/Total Employees:** 35/50

**Business Founded in St. Mary's County**

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small, Woman Owned



AM Pierce & Associates, Incorporated is a woman-owned small business providing engineering, program and acquisition

management services to NAVAIR and other DoD customers. Our workforce provides communications, command & control, requirements analysis and acquisition & program management expertise to our customers. At AM Pierce & Associates we pride ourselves on our ability to provide innovative solutions to our customer's most critical requirements. We are able to leverage the extensive industry experience of our dedicated staff to bring to bear the stability and practices of a large company with the agility and responsiveness of a small company.

### » AMERICAN ELECTRONICS, INC. (AMELEX)

[www.amelexinc.com](http://www.amelexinc.com)

44423 Airport Road, Suite 102  
California, MD 20619  
301-862-5500, Fax: 301-862-5502

**Local Executive:** Kim Oliver, CEO

**Business Development:** Dawn Rich, President,  
301-862-5500, drich@amelexinc.com

**HR Contact:** Deana Kilgore, HR Director,  
301-862-5500, dkilgore@amelex.com

**Local/Total Employees:** 200/215  
**Corporate HQ:** California, MD  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Small, Woman Owned, MBE, EDWOSB



American Electronics, Inc. (Amelex) is a leading-edge, woman-owned small business, excelling

in the areas of Program Management, Engineering, Information Technology, and Facilities Management. Our talented and knowledgeable team of approximately 250 employees supports multiple Department of Defense agencies including the United States Navy, Army, and Air Force; the Defense Information Systems Agency (DISA); and numerous civilian and commercial organizations. Amelex takes pride in the outstanding reputation we have achieved for the exemplary customer satisfaction we have provided over the past 35 years – a reputation on which our customers have come to rely.

» AMERICAN SYSTEMS

**www.AMERICANSYSTEMS.com**  
 22289 Exploration Drive, Suite 401  
 Lexington Park, MD 20653  
 240-237-8191 ext. 6912, Fax: 703-968-5151

**Local Executive and Business Development:**  
 Cari Smiley, VP/Director,  
 cari.smiley@americansystems.com  
**HR Contact:** Kelly Wing, Senior HR Manager,  
 Kelly.Wing@americansystems.com

**Local/Total Employees:** 40/1300  
**Corporate HQ:** Chantilly, VA  
**Local Sales:** \$20M-\$49.9M



Founded in 1975, AMERICAN SYSTEMS is one of the largest employee-owned companies in the United States. The company provides systems engineering, test and evaluation, technical, and managed services to

government and commercial customers. The local office Directorate specializes in flight dynamics and flight controls, physics-based aircraft modeling and simulation, aircraft training systems, Test & Evaluation, IV&V, software engineering, life-cycle management, program management, and total shipboard expertise including radar, sensors, logistics, and requirements. Certifications include AS9100C/D and ISO 9001:2008.



» AMEWAS, INC.

**www.amewas.com**  
 44427 Airport Road  
 California, MD 20619  
 3018637102, Fax: 3018630298

**Local Executive:** Marc Briere, COO  
**Business Development:** Joel Sewell, Business Development Manager, joelsewell@amewas.com  
**HR Contact:** Niki Dean, HR Manager,  
 nikidean@amewas.com

**Local/Total Employees:** 220/240  
**Business Founded in St. Mary's County**  
**Corporate HQ:** California, MD



AMEWAS Inc. is located in beautiful St. Mary's county just outside of the Naval Air Warfare Center,

Aircraft Division (NWCAD). Founded over 25 years ago the company actively supports the nation's warfighters. The company supports the scientific, engineering, and testing of the full range of activities conducted at the base in support of the warfighter. Our services support the full spectrum of weapons development with

particular emphasis on electronic warfare test and evaluation, both developmental and operational.

» ANDERSON ENGINEERING & DESIGN, LLC (AED)

**www.AED-LLC.com**  
 22454 Three Notch Road, Suite 201  
 Lexington Park, MD 20653  
 240-237-8475, Fax: 720-920-1952

**Local Executive:** Robert Hor, Vice President  
**Business Development:** Erik Anderson, President,  
 erik.anderson@aed-llc.com  
**HR Contact:** Jennifer Anderson, Director - Human Resources,  
 jennifer.anderson@aed-llc.com

**Local/Total Employees:** 12/13  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$1M-\$4.9M



Anderson Engineering & Design, LLC (AED) is the global leader in advanced technology for GIS data driven Mapping technologies while also supporting aircraft Moving Map systems. Only AED offers the ability to continuously updated global coverage for certifiable maps, conversion of FAA, DoD, and other commercial products, which meet all military moving map customization requirements. Our products are at the forefront of global aviation. Since 1953, we are proud to have been at the forefront of innovation that has changed the world.

» ANDROMEDA SYSTEMS INCORPORATED

**androsysinc.com**  
 22454 Three Notch Road, Suite 102  
 Lexington Park, MD 20653  
 301-737-4447, Fax: 301-737-8859

**Local Executive and Business Development:**  
 Rob Willis, VP – Acquisition and Program Management, Rob.willis@androsysinc.com  
**HR Contact:** Patti Lindblad, VP – Corporate Affairs,  
 patti.lindblad@androsysinc.com

**Local/Total Employees:** 32/258  
**Corporate HQ:** Virginia Beach, VA  
**Local Sales:** \$200K-\$499.9K



Andromeda Systems Incorporated is a privately held Service-Disabled Veteran

Owned Small Business (SDVOSB) with multiple locations across the United States. ASI provides tools and services to Program Managers and Fleet Owners to gain critical insights and system improvements to optimize operations, make better business decisions and achieve measurable cost savings. These benefits are provided through four integrated service areas: Engineering, Maintenance and Logistics, Information Technology, and Program Management and Acquisition Support Services. ASI specializes in cutting edge solutions for reliability, maintenance, and logistics. Our highly qualified and multi-disciplined staff supports a variety of US Government and commercial customers.

» ANTECH SYSTEMS, INC.

**www.antechsystems.com**  
 P.O. Box 122  
 St. Ingoes, MD 20684  
 757-547-2828, Fax: 757-548-4720

**Local Executive:** Frank Cooney, EVP Business Services  
**Business Development:** Tom Dobry, Account Manager - NAVAIR Services,  
 tom.dobry@antechsystems.com  
**HR Contact:** Melissa Self, Personnel Manager,  
 melissa.self@antechsystems.com

**DID YOU KNOW?**

**\$60.10**  
 Average hourly wage for an experienced aerospace engineer in St. Mary's County

**Local/Total Employees:** 8/140  
**Corporate HQ:** Chesapeake, VA  
**Local Sales:** \$5M-\$9.9M



Antech Systems provides learning solutions, performance support, data fusion,

information publishing, and maintenance management products for the Navy and other DoD, government, and commercial industry customers. Our ability, acting as a Prime, developing successful USN organic products continuously proves the efficacy of our service offerings in engineering analysis, RCM, technology insertion, IETM/ALE, XML, IT solutions development, rapid systems evolution management, and project engineering. We offer a balanced perspective unifying expert input with agile processes and proven tools into mission focused services and products enabling systems, people, and organizations to 'work smarter' across life-cycle technical performance, cost, schedule, and risk.

» APPLIED TECHNIQUES CORPORATION

**www.teamATC.net**  
 21552 Thames Avenue  
 Lexington Park, MD 20653  
 360-394-4464, Fax: 301-683-3613

**Local Executive and Business Development:**  
 Roger Kraus, President, 301-266-3704,  
 rogerkraus@teamATC.net  
**HR Contact:** Roger Kraus, President, 301-266-3704,  
 rogerkraus@teamATC.net

**Local/Total Employees:** 8/11  
**Corporate HQ:** Silverdale, WA  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, Veteran Owned



Applied Techniques Corporation (ATC) is a service-disabled veteran-

owned small business that provides for the analysis, design development and implementation of trainers, training systems and training services in the government markets. Our training professionals hold degrees in business management, engineering, computer sciences and instructional systems design and development. We employ certified and standardized approaches to training development and are proficient in both the instructional systems design (ISD) and systems approach to training (SAT) methodologies. We conduct front-end analysis, needs/requirements

assessments, capacity analysis, cost/benefit trade-offs, and return on investment analyses. We also provide instructional service CONUS/OCONUS.

» AR SYSTEMS INC.

**www.arsystems.com**  
 14160 Peaceful Place  
 Mechanicsville, MD 20659  
 301-884-2259, Fax: 301-934-8023

**Local Executive and Business Development:**  
 Barry Wood, Vice President & General Manager,  
 barry@arsystems.com  
**HR Contact:** Barry Wood, Vice President & General Manager, barry@arsystems.com

**Local/Total Employees:** 10/10  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Mechanicsville, MD  
**Local Sales:** \$1M-\$4.9M

AR Systems performs manufacturing and testing of circuit board assemblies for military applications.

» AT&T GOVERNMENT SOLUTIONS INC.

**www.corp.att.com/gov**  
 22289 Exploration Drive, Suite 400  
 Lexington Park, MD 20653  
 301-866-5814, Fax: 301-737-1373

**Local Executive and Business Development:**  
 Eric Youngborg, Director, youngborg@att.com  
**HR Contact:** Debbie Harding, Senior Business Administrator, deborah.r.harding@att.com

**Local/Total Employees:** 30/190,000  
**Corporate HQ:** Vienna, VA  
**Local Sales:** \$10M-\$19.9M



AT&T Government Solutions provides program management, systems engineering, financial analysis and logistics management

support to various NAVAIR program offices. The core engineering specialties center on special missions systems development and integration for the Navy's EWI/Special Mission Aircraft.

» ATKINSON AERONAUTICS & TECHNOLOGY, INC.

**www.ataero.com**  
 23330 Cottonwood Pkwy. Ste. 305  
 California, MD 20619  
 301-863-3936, Fax: 301-863-3937

**Local Executive:** Jim Atkinson, CEO  
**Business Development:** Bob Zaorski, VP/General Manager, bob.zaorski@ataero.com  
**HR Contact:** Shanika Carr, Human Resources Administrator, shanika.carr@ataero.com

**Local/Total Employees:** 10/28  
**Corporate HQ:** Fredericksburg, VA  
**Local Sales:** \$1M-\$4.9M



We are an SDVOSB with expertise in System Engineering, Program Management, Acquisition, Sustainment, Electronic

Warfare, Weapons Development/Platform Integration, Cyber Security and C-RCIED. We support Navy, Marine Corps, academia and non-DOD agencies in these disciplines. Additional experience includes prototyping, concept of operations development, maintenance and airspace integration of military/civil UAS in theater, maritime, disaster response, mapping, agricultural and university research environments. We offer civil aviation operations (14CFR, Part 135) and maintenance (14CFR, Part 145), providing transportation, photogrammetry,

technology maturation and transition and system sustainment. Our technical and former military personnel offer decades of experience in MD, VA, CA, TX and NC.

» ATLANTIC BROADBAND

**www.atlanticbb.com**  
 43920 Airport View Drive  
 Hollywood, MD 20636  
 877-959-4862 and 800-952-1312, Fax: 301-373-3757

**Local Executive and Business Development:**  
 David Travis, Commercial Business Manager,  
 302-464-2928, dtravis@atlanticbb.com

**Local/Total Employees:** 44/500  
**Local Sales:** \$500K but <\$1M  
**Business Classifications:** Small, Enterprise



Atlantic Broadband, a wholly-owned subsidiary of Cogeco Communications Inc. (TSX: CCA), is the 9th largest cable operator in the United States, based on the number of television service customers served. The company provides its business customers a suite of scalable and customizable Enterprise

Class Data and Voice solutions. Services are available in 11 states: Connecticut, Delaware, Florida, Maine, Maryland, New Hampshire, New York, Pennsylvania, South Carolina, Virginia and West Virginia. Atlantic



Broadband is headquartered in Quincy, Massachusetts. To learn more about Atlantic Broadband, please visit [www.atlanticbb.com/business](http://www.atlanticbb.com/business).

## » AUSLEY ASSOCIATES, INC.

[www.ausley.us](http://www.ausley.us)  
46611 Corporate Drive Suite 101  
Lexington Park, MD 20653  
301-863-2800, Fax: 301-863-2808

**Local Executive:** Scott Sanders, President  
**Business Development:** Wendy Lee, Vice President of Strategy and Business Development, [wendy.lee@ausly.us](mailto:wendy.lee@ausly.us)  
**HR Contact:** Sabrina Barosio, HR, [sabrina.barosio@ausley.us](mailto:sabrina.barosio@ausley.us)

**Local/Total Employees:** 180/180  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$20M-\$49.9M



Since 1997 Ausley has provided unparalleled service and unequaled results to our partners in the federal marketplace. With core capabilities in

both tactical aviation and unmanned aviation systems life cycle and configuration management, Ausley is Maryland's premier unmanned aircraft systems (UAS) and tactical aircraft acquisition and engineering management small business. Ausley's premier team of experts support the Department of Defense with a unique blend of warfighter experience, requirements generation, core program and acquisition management, systems engineering, logistics and operational expertise. Customer satisfaction is at the heart of our business philosophy.

## » AV3INC

[www.av3inc.com](http://www.av3inc.com)  
28275 Three Notch Road  
Mechanicsville, MD 20659  
301-290-1020, Fax: 301-290-1021

**Local Executive and Business Development:** Jason Burroughs, Vice President, 301-290-1020, [Jason@av3inc.com](mailto:Jason@av3inc.com)  
**HR Contact:** Trish Johnson, Contoller, 301-290-1020, [trish.johnson@av3inc.com](mailto:trish.johnson@av3inc.com)

**Local/Total Employees:** 18/28  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Mechanicsville, MD  
**Local Sales:** \$5M but <\$10M  
Business Classifications: Small, SDB, 8A, Veteran Owned



AV3inc. is a Native American/Veteran owned small business firm located in Mechanicsville, MD. Established in 2006, with a combined 30 years of

experience, providing Commercial and Government Audio Visual solutions to the Washington D.C. and Southern Maryland region. Areas of expertise include Design, Engineering, Programming, Integration, and installation of many Audio Visual requirements around the world.

## » AVERICON, LLC

[www.avericon.com](http://www.avericon.com)  
PO Box 423  
Valley Lee, MD 20692  
301-904-5143, Fax: 301-994-3692

**Local Executive and Business Development:** Scott Bruce, General manager, [sbruce@avericon.com](mailto:sbruce@avericon.com)  
**HR Contact:** Scott Bruce, General Manager, [sbruce@avericon.com](mailto:sbruce@avericon.com)

**Local/Total Employees:** 3/3  
**Business Founded in St. Mary's County**

**Corporate HQ:** Valley Lee, MD  
**Local Sales:** \$200K-\$499.9K



Avericon is an Engineering and Design company that specializes in designing propellers for small and

medium Unmanned Vehicles. Avericon provides advanced aerodynamic and hydrodynamic design for propellers and rotary wing applications, and all manners of industrial design.

## » AVIAN LLC

[www.avianllc.com](http://www.avianllc.com)  
22111 Three Notch Road  
Lexington Park, MD 20653  
301-866-2070, Fax: 301-866-2071



**Local Executive:** Kevin Switick, President, an owner  
**Business Development:** John Slaughter, Vice President of Business Development, [john.slaughter@avianllc.com](mailto:john.slaughter@avianllc.com)  
**HR Contact:** Kelly J. Perry, Director of Human Resources, [kelly.perry@avianllc.com](mailto:kelly.perry@avianllc.com)

**Local/Total Employees:** 180/233  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, Maryland  
**Local Sales:** \$20M-\$49.9M



AVIAN LLC is a service-disabled, veteran-owned small business. We believe talent and passion

generate solutions to today's business challenges. We understand that these characteristics thrive in a business culture that embraces innovation, creativity and the entrepreneurial spirit.

We are resourceful, responsive and reachable for our clients in program, financial, and logistics management; engineering and systems engineering; test and evaluation of manned and unmanned aerial systems; research and development; workforce development and training; and communication strategy and graphic design.

As a services company, AVIAN's best attribute is its people. Its business model has a strong emphasis on creating memorable experiences and building relationships.

## » AVIATION SYSTEMS ENGINEERING COMPANY, INC. (ASEC)

[www.asec-incorporated.com](http://www.asec-incorporated.com)  
21801 N. Shangri-la Drive, Suite F  
Lexington Park, MD 20653  
301-862-1732, Fax: 301-862-5739

**Local Executive:** Vincent Bellezza, President/CEO  
**Business Development:** Bryan Barthelme, Business Development Manager, [bryan.barthelme@ASEC-Incorporated.com](mailto:bryan.barthelme@ASEC-Incorporated.com)  
**HR Contact:** Kristina Moore, Human Resources Director, [kristina.moore@asec-incorporated.com](mailto:kristina.moore@asec-incorporated.com)

**Local/Total Employees:** 104/208  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$20M-\$49.9M



Aviation Systems Engineering Company, Incorporated (ASEC) offers full spectrum aviation

management, engineering, and technical support spanning a program's lifecycle which includes: concept development, performance requirement and threat studies, operations analysis, systems engineering and test, syllabus development and training, document generation and configuration control, and program management support. ASEC offers UAS aerial image capabilities to help clients improve agriculture practices and output, aide disaster response, and advance scientific research. In addition, ASEC employs a unique range of specially modified aircraft including Douglas DC-3, DH-6 Twin Otters and Beech King Air to perform test-bed aircraft studies, support payload integration/certification, and conduct full systems flight testing.

## » BAE SYSTEMS, INC.

[www.baesystems.com](http://www.baesystems.com)  
23841 Cottonwood Parkway  
California, MD 20619  
301 862-9300, Fax: 301 862-9300

**Local Executive:** Roger Bazzarre, Program Manager  
**Business Development:** Fred R Bailey, Director of Business Development, [Fred.R.Bailey@baesystems.com](mailto:Fred.R.Bailey@baesystems.com)  
**HR Contact:** Trina Goodell, HR Business Partner, [trina.goodell@baesystems.com](mailto:trina.goodell@baesystems.com)

**Local/Total Employees:** 1,000/10,000  
**Corporate HQ:** McLean, Virginia  
**Local Sales:** \$500M+

## BAE SYSTEMS

BAE Systems delivers a broad range of solutions

and services enabling militaries and governments to successfully carry out their missions. The company provides large-scale systems engineering, integration, and sustainment services across air, land, sea, space, and cyber domains. BAE Systems takes pride in its support of national security and those who serve.

## » BALANCE IMAGING SOLUTIONS, LLC

**www.balanceimaging.com**  
 44425 Airport Road, Suite 160  
 California, MD 20619  
 240-237-8051, Fax: 240-237-8051

**Local Executive:** James Rumble, Vice President  
**Business Development:** Fred Bailey, CEO, 240-237-8051  
**HR Contact:** James Rumble, Vice President, 240-237-8051, fax: 240-237-8051, james.rumble@balanceimaging.com

**Local/Total Employees:** 8/8  
**Business Founded in St. Mary's County**  
**Local Sales:** \$500K but <\$1M  
**Business Classifications:** Small, Woman Owned



It is our mission at Balance Imaging Solutions to delight clients with customized, value-

added digitization and microfilm solutions for their critical document collections. BIS delivers high quality, reliability, on-time delivery, and outstanding customer service on each project we undertake. We are dedicated to digital scanning, indexing, data conversion, and micrographic support services. Our capabilities include indexing, specialized scanning (including non-destructive book scanning), OCR, and digital conversion of bound books, hardcopy files, oversized engineering drawings, maps, historic collections, microfilm, and microfiche. We have successfully completed projects for the Pentagon Library, ProQuest, LexisNexis, CBS News, CFTC, DC Superior Court and many others.



## » BALDWIN DESIGN GROUP, INC. INDUSTRIAL SOLUTIONS DIVISION

23306 Three Notch Road  
 California, MD 20619

**Local Executive:** Steve Egrie, 410-474-5788  
 steve@baldwindesigngroup.com



We provide on-demand mechanical engineering and manufacturing project support. Services include PDR and CDR evaluations, Computer Aided Design and Manufacturing (CAD/CAM), CNC machining.

## » BCF SOLUTIONS, INC.

**www.bcf-solutions.com**  
 44180 Airport View Road Suite 5  
 Hollywood, MD 20636  
 301-373-8877

**Local Executive:** Mike Cooper, Director of Navy Programs  
**Business Development:** Tim Foerster, Director of Strategic Planning & Marketing, tfoerster@bcfsolutions.com  
**HR Contact:** Dina Johns, HR Manager, djohns@bcfsolutions.com

**Local/Total Employees:** 20/275  
**Corporate HQ:** Chantilly, VA  
**Local Sales:** \$1M-\$4.9M



BCF provides systems engineering, design, integration, installation, and test services for various fixed and mobile C4ISR applications. With almost 16,000 square feet of convertible bays and integration area, BCF offers a cohesive capacity to support the design, fabrication, integration, fielding, and life cycle management of tactical, portable, mobile, and fixed-site systems. With our engineering expertise, rapid prototype and integration facility, we are able to quickly move projects from concept to completion. In addition, BCF also has capabilities in acquisition management support and project controls that includes Earned Value Management,

Cost Estimating and Analysis, Scheduling, and Risk Assessment and Management.

## » BELL HELICOPTER A TEXTRON COMPANY

**www.bellhelicopter.com**  
 46591 Expedition Drive, Suite 101  
 Lexington Park, MD 20653  
 301-866-6500, Fax: 301-866-6511

**Local Executive and Business Development:** Mike Sheerin, Business Development Manager: East Coast Region, 301-866-6527, msheerin@bh.com

**Local/Total Employees:** 25/10,706  
**Corporate HQ:** Fort Worth, TX  
**Business Classifications:** Large



Manufacturers of vertical lift aircraft for both military and

commercial applications. Located in St. Mary's County to serve NAVAIR customers. We currently provide NAVAIR with V-22 Tilt Rotor aircraft, H-1 attack and utility aircraft, flight test and logistics support. Our local business development office provides NAVAIR a point of contact for all our products and services.

## » BGI, LLC

**www.bgi-llc.com**  
 48150 Shaw Road, Bldg 2109  
 Patuxent River, MD 20670  
 330-374-7737, Fax: 330-374-1780

**Local Executive and Business Development:** Chris Owens, Chief Operations Officer, chris.owens@bgi-llc.com  
**HR Contact:** Jonna Cavileer, Human Resources Manager, jonna.cavileer@bgi-llc.com

**Local/Total Employees:** 8/235  
**Corporate HQ:** Akron, OH  
**Local Sales:** \$5M-\$9.9M



BGI is a unique and innovative veteran-owned small business that brings together highly experienced leaders and

managers, systems engineers, software engineers, and operational subject matter experts from a variety of backgrounds. We provide a wide array of training and technical services for military aviation customers

worldwide. Our industry leading software products solve real problems in today's complex training and mission environments. BGI is a veteran-owned small business (VOSB) with approximately 235 employees. We have a seasoned management team that is experienced in all aspects of aviation and defense business operations and compliance. BGI maintains an ISO 9001:2015 quality management certification.

» **BOB TAYLOR ENGINEERING, INC.**

22688 Three Notch Road  
Lexington Park, MD 20653  
301-862-4300, Fax: 301-862-5764

**Local Executive and Business Development:**

Robert F. Taylor, President, 301-862-4300,  
bte@bobtaylorengeering.com  
**HR Contact:** Linda Taylor, Director, 301-862-4300,  
bte@bobtaylorengeering.com

**Local/Total Employees:** 24/24

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$1M but <\$5M

**Business Founded in St. Mary's County**

**Business Classifications:** Small



Bob Taylor Engineering, Inc. (BTE) services include: geotechnical engineering, subsurface

and storm water management investigations, foundation engineering, exploratory drilling and sampling of soil, quality control of fill and field observation of structural fill, footings piles and concrete; and laboratory testing of soils and concrete. Certified technicians perform testing under American Society for Testing and Materials (ASTM) and American Association of State Highway and Transportation Officials (AASHTO) standards. The BTE in house laboratory is certified by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), Cement and Concrete Reference Lab (CCRL).

» **BOEING COMPANY**

**www.boeing.com**

44425 Pecan Court, Suite 100  
California, MD 20619  
301-866-6800, Fax: 301-866-6820

**Business Development:** Walt Stammer, Director:

Pax River Field Office, walt.stammeriii@boeing.com

**HR Contact:** Katherine Cerreto, HR,  
Katherine.cerreto@boeing.com

**Local Employees:** 450  
**Corporate HQ:** Chicago, IL



The Boeing Company provides networks, sensors, aircraft, missiles and

munitions, rotorcrafts, unmanned aerial vehicles, and aerospace support to both military and commercial customers throughout the world. Locally, this office provides support for Navy and Marine Corps customers at the Naval Air Station Patuxent River.

» **BOOZ ALLEN HAMILTON INC.**

**www.boozallen.com**

46950 Bradley Boulevard  
Lexington Park, MD 20650  
301-862-3110, Fax: 301-862-1967

**Local Executive:** Dottie Simeona, Vice President

**Business Development:** Ray Wernecke,  
Principal/Director, wernecke\_ray@bah.com

**HR Contact:** Scott Mewhinney, Recruiter,  
mewhinney\_scott@bah.com

**Local/Total Employees:** 360/22,600

**Corporate HQ:** McLean, VA

**Local Sales:** \$50M-\$99.M

Booz | Allen | Hamilton We are a global firm of 22,600 diverse, passionate, and exceptional people driven to excel, do right, and realize positive change in everything we do. We bring bold thinking and a desire to be the best in our work in consulting, analytics, digital solutions, engineering, and cyber, and with industries ranging from defense to health to energy to international development.

We have one guiding purpose—to empower people to change the world. Our founder, Edwin Booz said it best: "Start with character... and fear not the future." We bring a ferocious integrity to change the status quo, today and throughout our more than 100-year history. Each day, we imagine, invent, and deliver new ways to better serve our employees, our clients, and the world.

» **BOWHEAD**

**www.bowheadsupport.com**

21487 Great Mills Road, Suite A  
Lexington Park, MD 20620  
301-866-5790, Fax: 301-866-1971

FOR EVENT INFORMATION AND FUTURE DATES, VISIT:

**www.racexmaryland.com**



**Local Executive:** Cary Randolph, VP of Operations Southeast

**Business Development:** Christopher Perlick, Business Development Manager, Christopher.Perlick@bowheadsupport.com

**HR Contact:** Steven Holdsworth, HR Senior Manager, Steven.Holdsworth@bowheadsupport.com

**Local/Total Employees:** 60/2,814

**Corporate HQ:** Alexandria, VA



Bowhead is a family of companies providing a wide variety of services including support for defense and civilian government agencies in areas such as

Information Technology, Logistics and Marine, Manufacturing and Products, Program Management and Operations, and Systems and Technology.

Our services reach across multiple disciplines, the U.S., and the world. In addition, many of our companies are 8A certified small businesses.

Local support includes strategic communications, magazine layout/design, video, photography, graphics, protocol, acquisition, program analysis, logistics, financial, operations, IT, and administrative. A few of our customers include AIR 7.5, PMA-263, PMA-261, AIR 7.2.4, and 4.11.4.

## DID YOU KNOW?

On March 25, 1634, the first Roman Catholic Mass in the English speaking colonies was celebrated on St. Clement's Island under a hand-hewn cross.

### » BOWHEAD SCIENCE AND TECHNOLOGY (BST)

**www.bowheadsupport.com**  
21487 Great Mills Road, Suite A  
Lexington Park, MD 20653  
301-866-6740, Fax: 301-866-1971

**HR Contact:** Steven Holdsworth, HR Manager, 703-562-0348, steven.holdsworth@bowheadsupport.com

**Local/Total Employees:** 74/696  
**Corporate HQ:** Alexandria, VA  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Small, SDB, 8A



Alaska Native Corporation (ANC) BST provides a wide range of technical expertise in weapon system program management, engineering, financial, configuration management, test and evaluation, logistics, information technology, communications, operations management and administrative support. Locally, BST clients situated at NAS Patuxent River include PMA-262 (Persistent Unmanned Surveillance), PMA-263 (Navy-Marine Corps Small Tactical UAS), PMA-266 (Navy-Marine Corps Tactical Unmanned Air System), PMA-275 (V-22 Joint Program Office), PMA-261 (H-53 Heavy Lift Helicopters Program), PMA-276 (Light/Attack Helicopters Program), and PMA-268 (Navy Unmanned Combat Air System Program). BST also provides support to the special Communication Requirements Division at Webster Field, St. Inigoes, MD.

### » BOWHEAD SYSTEMS MANAGEMENT (BSM)

**www.bowheadsupport.com**  
21487 Great Mills Road, Suite A  
Lexington Park, MD 20653  
301-866-6740, Fax: 301-866-1971

**HR Contact:** Steven Holdsworth, HR Manager, 703-562-0348, steven.holdsworth@bowheadsupport.com

**Local/Total Employees:** 24/224  
**Corporate HQ:** Alexandria, VA  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, SDB, 8A, MBE



An Alaska Native Corporation (ANC) and certified 8A business, BSM offers a full spectrum of

operations and engineering services, including: operations and maintenance of training systems, software engineering, audiovisual engineering, courseware/CBT development and maintenance, and information technology services. BSM has experience in engineering and systems integration services for military training devices, unmanned aerial vehicles, and information technology networks to the Department of Defense and Federal Government agencies. Local support includes Strategic Communications, Multi-Media, Protocol, and Media Relations Support for the NAVAIR Corporate Communication Department, Test and Evaluation document management and other support services to PMA-231, and support services to PMA-261.

### » BRANDES ASSOCIATES, INC.

**www.brandesassociates.com**  
22326 Exploration Drive  
Lexington Park, MD 20653  
301-866-0956, Fax: 301-866-9618

**Local Executive and Business Development:** James Ward, Management Solutions Business Unit Director, 301-866-0956 ext. 313, James.Ward@BrandesAssociates.com  
**HR Contact:** Philip Brandes, Human Resources Director, 805-895-2365, Philip.Brandes@brandesassociates.com

**Local/Total Employees:** 35/113  
**Corporate HQ:** Denver, CO  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Small



Since 1989, Brandes Associates, Inc. has provided high-value systems engineering, software development, program management, financial management, program acquisition, and related services for automated mission planning, communications, and intelligence systems for the DoD, Intelligence communities, and friendly international governments. Clients include NAVAIR, NAWCWD, Naval Mission Planning System (NavMPS), the H-1 Helicopter Program, and SOF communities. BAI provides a full spectrum of UAS services from initial design assistance and ConOps development to flight operations. BAI's Agile Empowerment Technologies subsidiary develops innovative message protocol and format translation products enabling Intelligence agencies to cost-effectively leverage legacy systems within new ITS communications architecture requirements.

### » C & M SOLUTIONS, LLC

**www.cmsolutions3.xyz**  
21552 Thames Avenue, Suite 101  
Lexington Park, MD 20653  
301-863-7113, Fax: 301-863-7117

**Local Executive:** Agnes Butler, CEO  
**Business Development:** Alicia Wright, Business Development Contact, awright.cmsolutions@gmail.com  
**HR Contact:** Gwendolyn Chase, HRO Office, gchase@cmsolutions3.com

**Local/Total Employees:** 2/22

**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, Maryland  
**Local Sales:** \$1M-\$4.9M



C & M Solutions is a woman owned MBE/SDB/DBE located in Lexington Park, MD with a satellite office in Washington, DC. We provide Program Management; Logistics - Supply/Inventory Management; Information

Technology; Data Management and Facilities Management to include Janitorial Services, Security Guard Services and CPR Training with certification with Red Cross. Some of our clients are Department of Defense (DoD), State of Maryland (MDOT), teaming with larger companies and commercial customers.

Having over thirty years of (DOD) experience, over seventeen years of physical security experience (that includes overseeing a security guard force), and over twenty-five years of law enforcement experience. This superior professional knowledge and experience enables us to provide a unique approach to high quality security, safety, and protective services to our clients.

C & M Solutions' team has strong management and technology capabilities. All of our capabilities and experience has enabled us to build a reputation for being a courteous, professional, reliable, hard-working, and cost effective company that delivers high quality results. C & M Solutions strives to provide quality work that meets delivery deadlines and adheres to budget and cost-controlling restrictions on all tasks. Our effective and efficient placement of resources and staff and quality control helps us be productive and provide quality service that our clients expect and deserve.

» CACI SYSTEMS INC.

**www.CACI.com**  
46920 Bradley Boulevard  
Lexington Park, MD 20653  
301-862-4111, Fax: 301-862-1912

**Local Executive:** Michael Quinn, Executive Director and Division Manager

**Business Development:** Jonathan Peppard, Senior Business Development Executive, 703-434-4618, Jonathan.Peppard@caci.com

**HR Contact:** Karen Hall, Executive Administrator, 301-737-3135, khall@CACI.com

**Local/Total Employees:** 135/19,000  
**Corporate HQ:** Arlington, VA  
**Local Sales:** \$100M but <\$250M  
**Business Classifications:** Large



CACI provides information solutions and services in support of national security missions and government transformation for Intelligence, Defense, and Federal Civilian clients.

From systems integration and managed network solutions to knowledge management, engineering, simulation, and information assurance, CACI delivers the IT applications and infrastructures our federal customers use to improve communications and collaboration, secure the integrity of information systems and networks, enhance data collection and

analysis, and increase efficiency and mission effectiveness. Our solutions lead the transformation of defense and intelligence, assure homeland security, enhance decision-making, and help government to work smarter, faster, and more responsively. Visit CACI at [www.caci.com](http://www.caci.com).

» CACI TECHNOLOGIES, INC.

**www.caci.com**  
21517 Great Mills Road  
Lexington Park, MD 20653  
301-866-6654, Fax: 301-866-6657

**Local Executive and Business Development:** Greg Bradley, Senior Program Manager, 301-866-6654, gbradley@caci.com

**Local/Total Employees:** 145/14000  
**Corporate HQ:** Arlington, VA  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Large



CACI combines visionary technology expertise with outstanding customer support to deliver comprehensive, practical solutions to the Navy. We are experts at adapting

emerging technologies and evolving legacy strengths to empower our customers with dynamic, end-to-end solutions. CACI provides engineering, logistics and

programmatic support to several NAVAIR program offices. Course of action alternatives, team training environments, supply chain requirements, total ownership cost drivers and business process improvements are just a few of CACI's extensive suite of services. CACI's engineering efforts include innovative systems integration solutions, quick reaction prototyping, migration of legacy software systems and rapid development of new software systems.

» CALSPAN

**www.calspan.com**  
Calspan, c/o USNTPS, 22783 Cedar Point Rd, BLDG 2168  
Patuxent River NAS, MD 20670  
716-393-7661

**Local Executive and Business Development:** John Deems, Patuxent River Operations Manager, john.deems@calspan.com  
**HR Contact:** Ruthanne Armstrong, Chief Human Resource Officer, ruthanne.armstrong@calspan.com

**Local/Total Employees:** 5/300  
**Corporate HQ:** Buffalo, NY  
**Local Sales:** \$1M-\$4.9M



For 70+ years, we have assisted the development of many new aircraft, helped train most of the

world's test pilots, designed and tested automotive systems, and made significant innovations in aerospace and transportation safety. Calspan has instructed handling qualities at the U.S. Naval Test Pilot School since 1960, presently using our Variable Stability Learjets. We also operate our Saab 340 systems training aircraft for their curriculum. Calspan conducts beginning-to-end flight test, including: engineering, design, analysis, modification, fabrication, installation, test and safety planning, test flying, and reporting. Calspan also operates two Gulfstream III avionics testbed aircraft.

» CAMBER CORPORATION

**www.camber.com**  
22289 Exploration Drive, Suite 305  
Lexington Park, MD 20653  
240-237-4280, Fax: 240-237-4304

**Local Executive:** Wendy Lee, Vice President and Director  
**Business Development:** Matthew Vodzak, Director BD, 240-237-4301, mvodzak@camber.com

**HR Contact:** Katie Magette, Director, HR, 703-407-4995, kmagette@camber.com

**Local/Total Employees:** 104/2800  
**Corporate HQ:** Huntsville, AL  
**Local Sales:** \$20M but <\$50M  
**Business Classifications:** Large



Camber Corporation is a large business headquartered in Huntsville, AL and has 26 Camber offices that are positioned to provide responsive support to our

customers across the United States. In addition, we have personnel on-site daily providing critical products and services to our customers to address their technical, programmatic and operational needs. Camber is ISO 9001 and CMM Level III certified. Camber's key competencies include Acquisition Management support, Joint System Integration, Performance Based Logistics, Life Cycle Cost Estimates, Earned Value Management, Organizational Development, Operations Support, Systems Engineering, Information Assurance, Modeling and Simulation, and Software Development.

» CENTERSCOPE TECHNOLOGIES, INC.

**www.centerscope.com**  
46579 Expedition Drive, Suite 103  
Lexington Park, MD 20653  
240-718-3430, Fax: 301-737-1663

**Local Executive and Business Development:** Wayne T. Lockley, Director of Engineering and Acquisition Programs, 240-718-3431, wayne.lockley@centerscope.com  
**HR Contact:** Stacey Webb, HR Director, 703-941-9021 ext. 1206, stacey.webb@centerscope.com

**Local/Total Employees:** 18/98  
**Corporate HQ:** McLean, VA  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, 8A



Provides Engineering, Program Management and Acquisition services to the DoD.

» CGI FEDERAL, INC.

**www.cgi.com**  
46579 Expedition Drive, Suite 100  
Lexington Park, MD 20653  
240-895-7702, Fax: 301-866-0288



» JF TAYLOR

**Local Executive and Business Development:**

Kerri Engley, Director, 202-314-4208, kerri.engley@cgifederal.com

**HR Contact:** Lisa Keyes, Manager, Human Resources, 703-227-7485, lisa.keyes@cgifederal.com

**Local/Total Employees:** 27/72,000

**Corporate HQ:** Fairfax, VA

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Large



A global leader in IT, business process, and professional services, CGI partners with federal agencies to provide end-to-end solutions for

defense, civilian, and intelligence missions. For more than 30 years, we have delivered quality services to help clients achieve results at every stage of program, product, and business lifecycle. www.cgi.com/usfederal

**>> CGW TECHNOLOGIES INC.**

**www.cgwtech.com**

22337 Greenview Parkway, Unit 6B  
Great Mills, MD 20634  
301-737-1861, Fax: 301-737-1862

**Local Executive:** Earl Weigle, CEO

**Business Development and HR Contact:**

Amber Castro, Office Manager/Recruiter, 301-737-1861, amber.castro@cgwtech.com

**Local/Total Employees:** 7/7

**Business Founded in St. Mary's County**

**Corporate HQ:** Great Mills, MD

**Business Classifications:** Small



CGW Technologies, Inc. was founded by senior level engineers looking to provide services to the U.S. Government in

support of its mission to defend the nation. Located near the Naval Air Warfare Center—Aircraft Division, CGW is currently fulfilling this vision by providing the Department of Defense with advanced expertise in systems and electrical engineering, software development, and test and evaluation support for several naval systems. CGW prides itself on offering customers access to the latest technological innovations to support mission needs, focusing on both schedule and superior performance.

**>> CHESAPEAKE TECHNOLOGY INTERNATIONAL CORPORATION (CTI)**

**www.ctic-inc.com**

44427 Airport Road, Suite 100  
California, MD 20619  
301-862-2726, Fax: 301-862-1857

**Local Executive and Business Development:**

Mike Kepferle, President, 301-862-2726, mkepferle@ctic-inc.com

**HR Contact:** Kevin Satow, Director, 301-862-2726, ksatow@ctic-inc.com

**Local/Total Employees:** 12/50

**Business Founded in St. Mary's County**

**Corporate HQ:** California, MD

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small, Veteran Owned



CTI provides advanced engineering for military systems.

We design, develop, integrate, deliver and support Electronic Warfare and C4ISR systems. Products include proven control software for manned and unmanned systems, integrated EW Battle Management algorithms and tools, operator tactical displays, and EW flight simulators. Our forte is rapid development focused on adapting advanced commercial technology in support of EW, counter terrorism, and homeland security programs. We work closely with operators to enhance and deploy electronic surveillance and attack systems across the spectrum. Our SBIR successes and ready access to commercial airborne test assets enable us to demonstrate our innovative solutions rapidly.

**>> CHUGACH INFORMATION TECHNOLOGY, INC.**

**www.chugach-ak.com**

21841-A Three Notch Road  
Lexington Park, MD 20653  
301-866-1618, Fax: 301-866-1624

**Local Executive and Business Development:**

Kevin Ritter, Program Manager, 301-866-6332, kevin.ritter@chugach.com

**Local/Total Employees:** 12/12

**Corporate HQ:** Anchorage, AK

**Local Sales:** \$1M but <\$5M

**Business Classifications:** SDB, 8A



Alaska Native Corporation (ANC) Chugach provides a broad range of services that include but are not limited to: Information Technology (IT) - Application Programming,

Database Management, Facility Engineering, IT Security, O&M Support Services, Shipboard Installations/Support and Telecommunications (Note: Lexington Park core competency is in Cruise Missile Life Cycle Planning and Support); Base Operations Support (BOS) - Public Works, Utilities, Logistics, Facilities Maint/Repair, Grounds, Environmental Management, and Vehicle/Heavy Equipment Maintenance etc.; Construction Services; Job Corp Services; Facility Security - Physical Security, Access Security, Surveillance Cameras/Video Logging, Catastrophe Support; and Access Control and Technical Library Service.

**>> COALITION SOLUTIONS INTEGRATED, INC. (CSI)**

**www.coalitionsolutions.com**

23330 Cottonwood Parkway, Suite 340  
California, MD 20619  
240-895-0111, Fax: 240-895-0113

**Local Executive and Business Development:**

Carol Milan, President, 240-895-0111, milance@coalitionsolutions.com

**HR Contact:** Kerry Souris, Consultant, 240-895-0111, souriskr@coalitionsolutions.com

**Local/Total Employees:** 20/20

**Business Founded in St. Mary's County**

**Corporate HQ:** California, MD

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Woman Owned



CSI is a leader in defining performance based logistics strategies in both the public and private sectors. We

provide advice on product support strategies and implementation plans. Our personnel have years of experience in DoD weapon system life cycle acquisition and sustainment management. Our team members are recognized pioneers in the transformation of logistics practices and processes by industry, academia, and various government agencies. CSI is a leader and innovator in IVHM. CSI's IVHM Tool Sets and business processes provide the fleet with increased probability of mission success, improved readiness, better material safety and reduced total ownership costs.

**>> COHERENT TECHNICAL SERVICES, INC. (CTSI)**

**www.goctsi.com**

46561 Expedition Drive, Suite 100  
Lexington Park, MD 20653  
301-880-3341, Fax: 301-866-0008

**Business Development:** Tom Sanders, CEO/ Managing Director, Tom.Sanders@goctsi.com

**HR Contact:** Carrie Willmore, Director of Operations, carrie.willmore@goctsi.com

**Local/Total Employees:** 75/128

**Business Founded in St. Mary's County**

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$20M-\$49.9M



Founded in 2005, CTSi is a small business focusing on technical solutions and services for our Department of Defense, NASA and commercial customers. Our engineers and program managers combine in-depth understanding of our

customers goals and objectives with technical solutions to address the challenges. At CTSi, our employees are provided the tools and the autonomy necessary to excel in their jobs and to meet the needs of our customers. We are very selective about those that we hire, and we select people that share our values and fit well into our culture. At CTSi, we pride ourselves on delivering Excellence in Technical Solutions.

**>> COMPASS SYSTEMS INC**

**www.compass-sys-inc.com**

21471 Great Mills Road  
Lexington Park, MD 20653  
301-737-4640, Fax: 301-866-0071

**Local Executive and Business Development:**

Ray Rose, CEO, Ray.rose@compass-sys-inc.com

**HR Contact:** Melanie Holland, HR Manager, resume@compass-sys-inc.com

**Local/Total Employees:** 70/105

**Business Founded in St. Mary's County**

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$10M-\$19.9M



Compass Systems is an engineering firm specializing in military

mission systems, video imagery processing, real-time data and video fusion, systems and sensor integration, and program management. Compass has an extensive background with UAS integration and operations. Compass Systems also specializes in design and manufacture of avionics and electronic boxes of all kinds as well as custom and build to print cable harnesses including fiber optic, marine, and aircraft cables. Compass Systems focuses on risk reduction, and rapid response to our customers. Headquartered in Lexington Park, Compass also has a manufacturing facility in Johnstown, PA.

## » COMPENDIUM FEDERAL TECHNOLOGY, LLC

[www.cft-llc.com](http://www.cft-llc.com)

22289 Exploration Drive, Suite 300  
Lexington Park, MD 20653  
240-725-0210, Fax: 703-842-8820

**Local Executive:** John O'Connell, President  
**Business Development:** Neal Cohen, Vice President, 301-651-9704, neal.cohen@cft-llc.com  
**HR Contact:** John O'Connell, President, 301-751-0209, john.oconnell@cft-llc.com

**Local/Total Employees:** 25/35  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** less than \$200k  
**Business Classifications:** SDVOSB



Compendium Federal Technology (CFT) is a certified, Service-Disabled Veteran-Owned Small Business (SDVOSB), with headquarters located in

Lexington Park, Maryland. Founded in 2010 to provide high quality Technical, Engineering, Training and Integrated Logistics Support Services to the U.S. Navy, SPAWAR and DoD. CFT has an experienced staff of 35 employees, and earned "excellent" CPARS for project performance. Service offerings include: Integrated Logistics Support (ILS), instructors and classroom training, IETMs, Computer Based Training, 3D Virtualization, configuration management, program management, project management, technical documentation and publication development for aviation, research and development, and systems engineering.

## » COMPLIANCE CORPORATION

[www.compliancecorporation.com](http://www.compliancecorporation.com)  
21617 South Essex Drive, Suite 34  
Lexington Park, MD 20653  
301-863-8070, Fax: 301-863-8290

**Local Executive:** Harold Herndon Sr., President & CEO  
**Business Development:** Lorraine Williams, Director, Contracts, 301-863-8070 ext. 21, nbo@compliancecorporation.com  
**HR Contact:** Diane Austin, Director, HR, 301-863-8070 \*24, hr@compliancecorporation.com

**Local/Total Employees:** 84/100  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Small, SDB



Compliance Corporation offers a broad range of services to government/commercial customers.

Services include but are not limited to: Information Technologies – Business/technology experts, solution providers and disaster recovery; Information Security – Services/solutions with security in mind; Program Management – Program management support from cradle to grave; Engineering/Logistics – All aspects of engineering and integrated logistics support; Telecommunications – Integrating Technology with Communications; Teleconferencing – Satellite downlink, low-bit-rate video, desktop video; Training – From concept to on-the-job training; and Mechanical Products Fabrication – Prototype design/development, chassis fabrication, depot repair/support.

## » CRL TECHNOLOGIES, INC.

[www.crltechnologies.com](http://www.crltechnologies.com)  
46591 Expedition Drive, Suite 450  
Lexington Park, MD 20653  
301-880-4278, Fax: 703-740-9224

**Local Executive:** C.W. Furlow, Senior Vice-President  
**Business Development:** Carlos M. Velez, President, 703-740-9223, velezcm@crltechnologies.com  
**HR Contact:** Crystal Keyworth, HR Manager, 301-880-4278 \*8214, keyworthcl@crltechnologies.com

**Local/Total Employees:** 40/62  
**Corporate HQ:** Alexandria, VA



It's our pleasure to bring your business to St. Mary's County

# We have it all. You can too.

Department of Economic Development | 301-475-4200 \*1400

**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Small



CRL Technologies is a small, professionally Hispanic American owned, business providing high-quality, cost-effective services and solutions to our customers. CRL

delivers a high level of performance and strives to exceed customer expectations by providing qualified and experienced employees who develop tailored solutions. CRL provides valuable resources, services and solutions to our government and commercial customers. We offer a unique blend of civil service acquisition expertise, warfighter operational experience, and business knowledge that enables the acquisition and engineering communities to deliver critical capabilities to the warfighter.

### » DCS CORPORATION

**www.dcsCorp.com**  
46641 Corporate Drive  
Lexington Park, MD 20653  
240.230.4700, Fax: 240.237.4701

**Local Executive:** Larry Egbert, VP Air and Sea Forces Sector  
**Business Development:** Kevin Walsh, Business Development Account Manager, kwalsh@dscorp.com  
**HR Contact:** Carolyn Gould, Human Resources Administrator, cgould@dscorp.com

**Local/Total Employees:** 125/1,080  
**Corporate HQ:** Alexandria, VA  
**Local Sales:** \$50M-\$99.M



DCS Corporation offers engineering, scientific and management services to government agencies. DCS's expertise is in solving system engineering problems; integrating sensors into systems for: pilotage &

navigation, communications, target acquisition & identification, modeling & simulation, test & evaluation, and vehicle command and control systems. DCS provides expertise in software development, information assurance, avionics, EW, electro-optics sensors, radars, weapons and armaments systems, unmanned systems, human factors, science and technology, financial & acquisition management, training systems & logistics

support. DCS developed software systems include: Mission Planning, embedded software applications, GPS/Navigation systems integration, real-time simulation, crew station systems & training devices.

### » DECKPLATE SOLUTIONS LLC

21008 Woodmere Drive  
Leonardtown, MD 20650  
240-405-4338

**Local Executive:** Craig 'Skip' Schneider, CEO  
**Business Development:** Mike Legg, COO, mike.legg67@gmail.com  
**HR Contact:** Dennis Scanlan, CFO, 240-405-4338, rdscanlan@yahoo.com

**Local/Total Employees:** 3/3  
**Business Founded in St. Mary's County**  
**Local Sales:** Less than \$200K  
**Business Classifications:** SDVOSB

Deckplate Solutions is a Service Disabled Veteran Owned Small Business specializing in Program and Project Management, Aviation and Avionics Management, Acquisitions and Sustainment, Integrated Logistics Support, Training and Development, and Foreign Military Sales. Our professionals are former Navy Veterans with a total of over 100 years experience in military and civilian contractor support to NAVAIR. We provide strong leadership skills and bring the highest ethical value and commitment of our product and services in supporting our customers to achieve our goal of first rate customer satisfaction.

### » DELOITTE CONSULTING LLP

**www.Deloitte.com**  
22454 Three Notch Road, Suite 202  
Lexington Park, MD 20653  
703-519-2535

**Local Executive and Business Development:** Brian Harper, Director, 703-519-2467, brharper@deloitte.com  
**HR Contact:** Kedy Rusiewski, Senior Recruiter, Military Officer Recruiting, 703-251-4254, KRusiewski@Deloitte.com

**Local/Total Employees:** 100/7,000  
**Corporate HQ:** New York, NY  
**Local Sales:** \$20M but <\$50M  
**Business Classifications:** Large



Deloitte Consulting LLP of Lexington Park, MD, is a project office of Deloitte Consulting LLP, a US firm with

world headquarters in New York, NY. Deloitte Consulting's focus in St. Mary's County is to provide high value added services to defense acquisition clients in strategic planning, LEAN, Six-Sigma process engineering, activity based costing, information technology strategy, program management, large system integration, acquisition, engineering support, cost reduction and risk. Nationally, Deloitte Consulting offers services in Technology Integration, Enterprise Applications, Strategy & Operations, Human Capital and Outsourcing. In St. Mary's County, Deloitte Consulting provides services in the public sector, specifically to the Department of Defense.

### » DEMANSS & ASSOCIATES, LLC

PO Box 277  
Compton, MD 20627  
301-904-1338, Fax: 301-475-7028

**Local Executive and Business Development:** Michael DeManss, Managing Director, michael.demanss@gmail.com

**Local/Total Employees:** 2/2  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Compton, MD  
**Local Sales:** \$200K-\$499.9K



DeManss & Associates LLC makes contributions that result in their client's success. Based on over 45 years of

Acquisition, Sustainment, and RDT&E services for fixed, rotary wing, and unmanned aircraft; C4I systems; program management, and air, surface, and submarine ASW systems. They perform program management assessments, apply PMI principles, improve Systems Engineering processes, and assess program's sustainability.

They also identify profitable opportunities, assist in the development of sales/marketing/capture/pricing strategies, conduct competitive analyses, and design, prepare, and delivery of winning proposals. Economical contributions are made to their clients which in turn provides affordable Government solutions.

### » DIAL & ASSOCIATES, LLC.

**www.dialassoc.com**  
44427 Airport Road, Box 8  
California, MD 20619  
301-866-1722, Fax: 301-737-6074

**Local Executive and Business Development:** Levern Dial, President, dial@dialassoc.com  
**HR Contact:** Levern Dial, President, dial@dialassoc.com

**Local/Total Employees:** 5/7  
**Business Founded in St. Mary's County**  
**Corporate HQ:** California, Maryland  
**Local Sales:** \$1M-\$4.9M



Dial & Associates, LLC., established in May 2006, is a small business, veteran-owned, SDVOSB,

8A, specializing in acquisition management, logistics support, program management, administration, training and manufacturing expertise. Dial was designed to operate with a small labor force and low overhead, providing both technical and management service to the Department of Defense.

Our current customers are PMA 261, PMA 265, and PMA 285. Our staff consists of seven employees with revenues over \$1M this year. Our professionals bring over twenty five plus years of experience from aviation backgrounds and commercial manufacturing to support our customers. Dial & Associates' goal is to provide value, the highest quality product, competitive pricing and proven leadership for our clients.

### » DIGIMEDICS LLC

**www.digimedics.com**  
PO Box 320  
Leonardtown, MD 20650  
2409256697

**Local Executive:** Paul Haley, Owner, paul@digimedics.com  
**HR Contact:** Betsy Haley, Customer Support Specialist, betsy@digimedics.com

**Local/Total Employees:** 2/2  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Leonardtown, MD



PATUXENT RIVER, Md. (Jan. 13, 2016) Chief of Naval Operations (CNO) Adm. John Richardson views an E-2D Advanced Hawkeye at Naval Air Station Patuxent River. Richardson also held an all-hands call, toured facilities and viewed aircraft and systems including the MQ-4C Triton unmanned aircraft system and F-35C Lightning II carrier variant joint strike fighter. (U.S. Navy photo by Mass Communication Specialist 1st Class Nathan Laird/Released)



DigiMedics specializes in small business IT

services. We are a locally owned business serving primarily St. Mary's, Calvert and Charles Counties. DigiMedics specializes in small business PC support, IT consulting, computer network help or new web site development and maintenance.

### » DISK ENTERPRISE SOLUTIONS, INC. (DESI)

[www.ilikedesi.com](http://www.ilikedesi.com)

46940 South Shangri Drive, 2nd Floor, P.O. Box 381  
Lexington Park, MD 20653  
240-237-8383, Fax: 240-237-8449

#### Local Executive and Business Development:

Skip Jones, Director, Business Development,  
240-237-8383, skipjones@ilikedesi.com

**HR Contact:** Diane Jones, President, 240-237-8383,  
dianejones@ilikedesi.com

**Local/Total Employees:** 29/30

**Business Founded in St. Mary's County**

**Corporate HQ:** Leonardtown, MD

**Local Sales:** \$1M but <\$5M

**Business Classifications:** Small, Woman Owned



DESI brings over 13 years' experience to mission critical organizations that depend on IT. Our

services include: Systems Integration, Business Process Re-engineering, Web Based Solutions, Document Management (DM), Data Base Support, Data Analysis, Documentation and Reporting.

DESI personnel provide expertise in SharePoint, support in the use of external data sources, forms development, reporting with SQL Reporting Services and other third party products. We are versed in best practices (using Agile development), lessons learned and building the organization functional structure.

DESI manages the NAWC-AD 7.2 technical SharePoint Team, overseeing all business and technical operations for the deployment of MyTEAM (SharePoint portal); MyNAVAIR (Oracle portal); OpenText (NAVAIR document repository); and ePOWER (NAVAIR workflow solution). The DESI professionals are providing Business Process Management (BPM), DM and Record Management to the Naval Air Systems Command and its 35,000 users.

### » DRN ENVIRONMENTAL SOLUTIONS, LLC

P.O. Box 2253  
Leonardtown, MD 20650  
240-538-5221

#### Local Executive and Business Development:

Daniel R. Norris, CIE, President/Owner,  
dan.norris0707@gmail.com

**HR Contact:** Daniel R. Norris, President,  
dan.norris0707@gmail.com

**Local/Total Employees:** 1/1

**Business Founded in St. Mary's County**

**Corporate HQ:** Leonardtown

**Local Sales:** \$200K-\$499.9K



DRN Environmental Solutions, LLC is an environmental consulting company specializing in indoor air quality, environmental

investigation and project management for mold remediation. We perform on-site testing evaluation based on analysis from air samples and write protocol (if necessary) for eradication. We serve a wide variety of clients, including state and local municipalities, insurance companies, contractors, mortgage companies, law firms, retail, offices and residential properties. Maintenance packages specifically designed for a proactive measurement when addressing indoor air quality issues. Any/all inspections will be performed by a certified and insured inspector.

### » DRW TECHNOLOGIES

[www.drwtech.com](http://www.drwtech.com)

42374 Alan Lane  
Mechanicsville, MD 20659  
301-373-6211

#### Local Executive and Business Development:

Darren Wagner, Owner, 301-373-6211,  
darren@drwtech.com

**Local/Total Employees:** 2/2

**Business Founded in St. Mary's County**

**Corporate HQ:** Mechanicsville, MD

**Local Sales:** \$200K but <\$500K

**Business Classifications:** Small

DRW Technologies, LLC is a family owned and operated business that was formed in 2003. The business is based in southern Maryland and services

the tri-county area. The owner, Darren Wagner is a computer scientist with 20 years experience with electronics and system design. We specialize in the installation of home theaters, distributed audio, conference rooms, home automation, structured wiring, and surveillance systems. Our customer base is residential, commercial and government.

### » DYNAMIC ANALYTICS AND TEST

[www.dat-inc.com](http://www.dat-inc.com)

22299 Exploration Drive, Suite 410  
Lexington Park, MD 20653  
703-889-8203

#### Local Executive and Business Development:

David Angrisani, PAX Business Manager,  
703-889-8203, dangrisani@dat-inc.com

**HR Contact:** David Angrisani, PAX Business Manager,  
dangrisani@dat-inc.com

**Local/Total Employees:** 3/25

**Corporate HQ:** Arlington, VA

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small



DA&T provides decision support and engineering services to advance US DoD's Warfighter interests. Our team applies innovative combinations of science, engineering, and military skills and experience to provide objective, high impact, and timely engineering services to U.S. DoD.

Our unique capability and engineering analysis methods and toolsets enable informed decisions that functionally integrate and synchronize Warfighter, science and technology, program office, and industry activities.

### » DYNACORP INTERNATIONAL

[www.dyn-intl.com](http://www.dyn-intl.com)

47230 Vaughn Road, Bldg 507  
Patuxent River, MD 20670  
301-342-5027, Fax: 301-863-8515

#### Local Executive and Business Development:

Randall L. Hughes, NTWL Program Manager,  
301-342-5027, randall.hughes@navy.mil

**HR Contact:** Ethrage Haggard, Business Manager,  
301-757-6018, ethrage.haggard@navy.mil

**Local/Total Employees:** 1,019/1,229  
**Corporate HQ:** Falls Church, VA  
**Local Sales:** \$50M but <\$100M  
**Business Classifications:** Large



We Serve Today for a Better Tomorrow.

DynCorp International (DI) provides our clients with end-to-end high technology solutions that range from meeting daily maintenance requirements to extensive modification and overhauls. Additionally, DI provides organizational, intermediate, and limited Depot-Level Maintenance for any type of aircraft around the globe. Services include: Aircraft Fleet Maintenance; Aircraft Maintenance and Modification; Depot Augmentations; Ground Equipment maintenance and Modification; Aircrew services; Training and Complete Aftermarket Logistics support.

### » EAGLE SYSTEMS, INC.

**www.eaglesystemsinc.com**  
 22560 EPIC Drive  
 California, MD 20619  
 301-863-2453, Fax: 301-863-0435

**Local Executive:** Aaron Rondeau, President  
**Business Development:** Marian Sherman, Director of Business Development, 301-863-2453, msherman@eaglesystemsinc.com  
**HR Contact:** Linda Snively, HR Manager, esi@eaglesystemsinc.com, 301-863-2453

**Local/Total Employees:** 190/225  
**Business Founded in St. Mary's County**  
**Corporate HQ:** California, MD  
**Local Sales:** \$20M-\$50M  
**Business Classifications:** Small, Veteran Owned



Eagle Systems, a VOSB, specializes in engineering and technical services, T&E, program management, and full spectrum logistics support for NAVAIR and other DoD organizations. Headquartered in California, MD, just minutes from NAS Patuxent River, Eagle Systems maintains a dedicated Naval Aviation support presence with a talent base of nearly 225 employees. Our proven capabilities encompass systems acquisition; systems engineering; RDT&E; OT&E; logistics support; and aircraft/laboratory operations, modifications, and maintenance services. While achieving outstanding government customer satisfaction ratings, we remain steadfastly committed to the continual success of our employees, industry partnerships, and business relationships.

### » EARTH SMART ENVIRONMENTAL SOLUTIONS, LLC

**www.es2connection.us**  
 20661 Bloombury Lane  
 Leonardtown, MD 20650  
 240-298-5702, Fax: 301-475-5488

**Local Executive and Business Development:** Kevin E. Forney, Principle Owner, 240-298-5702, kforney@es2.us  
**HR Contact:** David M. Hux, CHMM, Principle Owner, 734-260-8624, david.hux@es2.us

**Local/Total Employees:** 2/6  
**Corporate HQ:** Winter Garden, FL  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, Veteran Owned, SDVOSB



Earth Smart Environmental Solutions, LLC is a Service-Disabled Veteran-Owned Small Business company founded by retired U.S. Air Force service members. We are a Professional and Environmental consulting

company that specializes in Program Management, Project Management, Program Support Services, Planning and Management Services.

### » ECS FEDERAL

**www.ecs-federal.com**  
 23330 Cottonwood Parkway, Suite 350  
 California, MD 20619  
 240-895-0493, Fax: 240-895-0498

**Local Executive:** Matt Edwards, Vice President, Navy-Marine Corps Account Executive  
**Business Development:** Michelle Williams, Program Manager, Michelle.Williams@ecs-federal.com  
**HR Contact:** Greg Sigmundsson, Recruiting Manager, Greg.Sigmundsson@ecs-federal.com

**Local/Total Employees:** 100/2,300  
**Corporate HQ:** Fairfax, VA  
**Local Sales:** \$10M-\$19.9M



ECS Federal, LLC is a rapidly growing, 2300+ person professional services firm focused on providing the highest

quality program, financial and acquisition management, engineering and information technology services to the Navy, Marine Corps, Army, DISA, DARPA, and many other Department of Defense and Civilian customers. We offer senior, extremely well qualified and certified project managers and have a large bench of professional engineers and specialists available to support our customer requirements. ECS recognizes the critical value of ensuring the highest quality services by following best practices and processes. To achieve industry-leading results, ECS has invested vital resources to obtain rigorous quality certifications. We have been twice assessed at SEI CMMI Level 3 and are ISO 9001:2008 and ISO 20000 certified – demonstrating our commitment to the consistent application of quality processes and procedures for our clients. Our professional staff is of high quality, with an impressive range of experience, education, training, and certifications to ensure comprehensive and superior client support and delivery of results.

### » ELBIT SYSTEMS OF AMERICA

**www.ElbitAmerica.com**  
 22560 Epic Drive, Suite 103  
 California, MD 20619  
 240-237-8696, 240-237-8479

**Local Executive and Business Development:** Leon Bacon, leon.bacon@elbitsystems-us.com and Dan Krall, daniell.krall@elbitsystems-us.com

**Local/Total Employees:** 2/12,000  
**Corporate HQ:** Fort Worth, TX



Elbit Systems of America helps keep America safe. For more than 25 years, our employees have delivered high-quality solutions that protect and saves lives. We are an American-run company that provides innovative and advanced capabilities for our nation's military, border patrol agents and commercial pilots; sustainment and support solutions for aircraft and ground combat vehicles; and life-saving medical instrumentation technologies.

### » ENGILITY CORPORATION

**www.Engilitycorp.com**  
 22290 Exploration Drive  
 Lexington Park, MD 20653  
 240-895-7400/301-862-2900, Fax: 240-725-0015

**Local Executive:** Catherine Heberle, Senior Program Manager, 240-895-8519, Catherine.heberle@engilitycorp.com  
**Business Development:** John Martin, Program Manager, 240-895-8565, john.martin@engilitycorp.com  
**HR Contact:** Jennifer Rubin, 703-708-1400, hotjobs@engilitycorp.com

**Local/Total Employees:** 500/8,000  
**Corporate HQ:** Chantilly, VA  
**Local Sales:** \$250M but <\$500M  
**Business Classifications:** Large



Engility is a government services provider with over 40 years of combined experience across nearly 70 different legacy companies. Headquartered in Chantilly, Virginia, Engility provides services in engineering, professional and mission support to customers in the U.S. Department of Defense, numerous Federal civilian agencies as well as allied foreign governments. Our core offerings include Systems Engineering and Technical Assistance (SETA) Support, Professional Services, Education and Training, Operational Support, Logistics, International Capacity Development and Linguistics.

### » ENTERPRISE SYSTEMS MANAGEMENT, LLC

**www.entsysman.com**  
 23330 Cottonwood Parkway, Suite 347  
 California, MD 20619  
 301-737-5000, Fax: 301-737-5001

**Local Executive:** Patricia Robrecht, Managing Partner, 301-481-0499, patty.robrecht@esm-corp.com  
**Business Development:** Lisa Mann, Chief Operating Officer, 240-925-1629, lisa.mann@esm-corp.com  
**HR Contact:** Patricia Robrecht, Managing Partner, 301-481-0499, patty.robrecht@esm-corp.com

**Local/Total Employees:** 7  
**Business Founded in St. Mary's County**  
**Local Sales:** \$200k but <\$500  
**Business Classifications:** Woman-Owned



Enterprise Systems Management

ESM focuses on providing Navy and commercial customers with skilled expertise in enterprise information technology systems including Enterprise Resource Planning (ERP) and business financial management.

# DID YOU KNOW?

Leonardtown is the fastest growing Maryland municipality.

ESM offers ERP expertise in business intelligence, data mining, reporting, business process reengineering, transition support and technical project management.

ESM provides Navy customers with business financial management in support of Foreign Military Sales (FMS) cases providing financial analysis and tracking, and assistance in case execution, tracking and analysis.

ESM provides commercial customers with financial management and accounting services.

## » FERMION GOVERNMENT SERVICES

**www.fermionllc.com**  
21552 Thames Avenue, Unit 201  
Lexington Park, MD 20653  
757-819-6707, Fax: 757-819-6708

**Local Executive and Business Development:**  
Tim Richard, President, 757-617-3498,  
trichard@fermionllc.com  
**HR Contact:** Carol Gunter, AFSSO, 757-819-6707,  
cgunter@fermionllc.com

**Local/Total Employees:** 5/15  
**Corporate HQ:** Virginia Beach, VA  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, Veteran Owned, SDVOSB



Fermion Government Services, LLC was founded in 2007 in

Chesapeake, VA as a Service Disabled Veteran Owned Small Business (SDVOSB). Government Services, LLC specializes in engineering and integration services related to Satellite Communications, Information Assurance and Unmanned Vehicles.

## » FGS, LLC

**www.fgs-llc.com**  
44417 Pecan Court  
California MD 20619  
301-539-4400, Fax: 301-539-4500

**Local Executive:** Jason Starks, Chief Operations Officer  
**Business Development:** Mike Standridge, Director of Business Development  
**HR Contact:** Gina DeMatteo, Director of Human Resources, 301-539-4444, dematteog@fgs-llc.com

**Local/Total Employees:** 150/200  
**Corporate HQ:** La Plata, MD  
**Local Sales:** \$50M-\$99.M  
**Business Classifications:** Small



Our turn-key solutions include the design, engineering, deployment, operations, and sustainment of secure technology and critical infrastructure for the protection and safety of our customers' mission-critical information, processes, and personnel.

## » FUTURE TECHNOLOGIES, INC.

**www.ftechi.com**  
22335 Exploration Drive, Suite 1035  
Lexington Park, MD 20653  
301 866-1739

**Local Executive and Business Development:**  
Heidi Wimmer, Program Manager, 301-757-8990,  
wimmerhl@ftechi.com  
**HR Contact:** Stephanie Roberson, Office Manager/  
FSO, 540-663-0966, robersons@ftechi.com

**Local/Total Employees:** 8/170  
**Corporate HQ:** Fairfax, VA  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small



Future Technologies, Inc. (FTI) is a highly competitive Small Business firm providing world-class services to Federal and Commercial agencies. FTI provides a comprehensive

range of technology and infrastructure solutions that support high technology environments. One of FTI's key strengths is the ability to assemble and quickly deploy experienced teams tailored to meet precise requirements. Personnel offer a diversity of technical skills and proficiency in the following core business areas: Information Technology; DNA Laboratory Information Management & Analysis System Development; Program and Financial Management & Administrative Support; Intelligence, Security & Special Operations; Acquisition & Logistics; and Naval Operations & Engineering Services.

## » GCC TECHNOLOGIES LLC.

**www.gcctechllc.com**  
21945 Three Notch Road, Suite 102  
Lexington Park, MD 20653  
301-866-9292, Fax: 301-866-9293

**Local Executive and Business Development:**  
Jacqueline Carroll, Program Manager, 301-866-9292,  
jcarroll@gcctechllc.com  
**HR Contact:** Matt Burnett, Human Resource Manager, 301-387-4848  
mburnett@gcctechllc.com

**Local/Total Employees:** 80  
**Corporate HQ:** Oakland, MD  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, SDB, Woman Owned, HUBZone



GCC creates customized solutions tailored to each client's specialized needs. We will assist

you in identifying your business needs and will not stop until we have met these requirements with a profitable, innovative strategy. Our business solutions are timely, utilizing cutting edge information technology that will give your company the ever-important advantage. We care about your success. Total commitment to you, the client, is the hallmark of our business philosophy. Quite simply, our job is not complete until you are satisfied.

## » GENERAL DYNAMICS INFORMATION TECHNOLOGY

**www.gdit.com**  
44421 Airport Road, Holly IV  
California, MD 20619  
301-737-6200, Fax: 301-863-6728

**Local Executive:** Mark Ensor, Vice President, NAVAIR Services  
**Business Development:** Susan Bamberger, Director, Business Development, 240-725-7166, susan.bamberger@gdit.com  
**HR Contact:** Cathy Alvarez, Site Representative, 240-725-7050, cathy.alvarez@gdit.com

**Local/Total Employees:** 600/28,000  
**Corporate HQ:** Falls Church, VA  
**Local Sales:** \$100M but <\$250M  
**Business Classifications:** Large

## GENERAL DYNAMICS Information Technology

General Dynamics Information Technology (GDIT) delivers the strength of information technology to our customers across the defense, intelligence, homeland security, federal civil and commercial sectors. A trusted systems integrator for more than 50 years, GDIT manages large-scale, mission-critical IT programs through the integration of forward-looking technology. GDIT's parent headquarters employs approximately 90,000 people worldwide. The company is a market leader in business aviation; defense aviation engineering; land and expeditionary combat systems, armaments and munitions; shipbuilding and marine systems; and information systems and technologies. More information about General Dynamics Information Technology is available at [www.gdit.com](http://www.gdit.com).

## » GENERAL ELECTRIC AVIATION

**www.geaviation.com**  
22776 Three Notch Road, Suite 101  
Lexington Park, MD 20653  
301-737-6110, Fax: 301-737-6114

**Local Executive and Business Development:**  
Paul Croisetiere, Government Programs Executive, 301-737-6110, paul.croisetiere@ge.com

**Local/Total Employees:** 4/39,000  
**Corporate HQ:** Cincinnati, OH  
**Business Classifications:** Large



GE Aviation, a division of General Electric Company (NYSE: GE), is a world-leading manufacturer of jet engines for civil and military aircraft. GE Aviation's technological excellence, supported by continuing substantial investments in research and development, has been the foundation of growth



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and helps to ensure quality products for customers. GE's Aviation Systems business is a leading global provider of electrical power systems, avionics, actuation, landing gear, aerostructures and propeller systems to the builders and operators of military and civil aircraft, from large transports to fighters, UAVs, and from helicopters to regional, business and commercial jets. For more information, visit [www.geaviation.com](http://www.geaviation.com).

#### » GENTEX CORPORATION

[www.gentexcorp.com](http://www.gentexcorp.com)  
36842 Annies Lane  
Bushwood, MD 20618  
301-481-4157, Fax: 617-670-3581

#### Local Executive and Business Development:

Jim Sandberg, Representative, Patuxent River,  
[jim.sandberg@hughes.net](mailto:jim.sandberg@hughes.net)

**HR Contact:** Tim Tyler, Director of Human Resources,  
[ttyler@gentexcorp.com](mailto:ttyler@gentexcorp.com)

**Local/Total Employees:** 1/600

**Corporate HQ:** Carbondale, PA



Leveraging a history that spans over 100 years, Gentex Corporation is a leading provider of

innovative solutions that enhance personal protection and situational awareness for global defense forces, emergency responders and industrial personnel operating in high performance environments. The company's product portfolio includes helmet system platforms and capability upgrades for defense and security forces, sold under the Gentex, Ops-Core, ALPHA, Cromwell, and Argus brands; Aegisound hearing protection and communications products for military and industrial personnel; PureFlo industrial respiratory protection systems; Dual Mirror aluminized fabrics; and Filtron light management technology. Privately held, Gentex is headquartered in Carbondale, Pennsylvania and supports its global customers through a worldwide distributor network and five other facilities in the U.S. and the U.K. Learn more at [www.gentexcorp.com](http://www.gentexcorp.com).

#### » GEO-TECHNOLOGY ASSOCIATES, INC. (GTA)

[www.gtaeng.com](http://www.gtaeng.com)  
22236 Goldenrod Drive  
Great Mills, MD 20634  
301-638-3094, Fax: 301-638-3597

#### Local Executive and Business Development:

Matthew D. Brown, Associate, [mbrown@gtaeng.com](mailto:mbrown@gtaeng.com)

**HR Contact:** Michele Wentworth, Director of Human Resources, [MWentworth@mragta.com](mailto:MWentworth@mragta.com)

**Local/Total Employees:** 14/320

**Corporate HQ:** Abingdon, MD

**Local Sales:** \$20M-\$49.9M



Geo-Technology Associates, Inc. (GTA) is a professional firm specializing in geotechnical engineering, geoscience and environmental consulting, and materials testing engineering. GTA was incorporated in 1985

and currently has 13 offices in the mid-Atlantic region. GTA expanded its services to Southern Maryland in September of 2006. The firm serves residential, commercial, and industrial clients, public institutions, and local, state, and federal government agencies. GTA focuses on geotechnical issues such as subsurface exploration, geotechnical and foundation engineering, construction observation and materials testing, and environmental issues from environmental assessments through management of remediation for contaminated water and soil.

#### » GLOBAL TECHNOLOGY AND MANAGEMENT RESOURCES INC.

[www.gtmrinc.com](http://www.gtmrinc.com)

44145 Airport View Drive, Suite 102  
Hollywood, MD 20636  
301-475-8181, Fax: 301-475-2007

#### Local Executive and Business Development:

James Morton, CEO/President,  
[jmorton@gtmrinc.com](mailto:jmorton@gtmrinc.com)

**HR Contact:** Debbie Gray, HR Director,  
[dgray@gtmrinc.com](mailto:dgray@gtmrinc.com)

**Local/Total Employees:** 33/80

**Business Founded in St. Mary's County**

**Corporate HQ:** Hollywood, MD

**Local Sales:** \$1M-\$4.9M



GTMR, Inc. was established in November of 2004 with offices in Maryland and California.

Our first efforts resulted in award of a Seaport E Contract with Naval Sea Systems Command, Dahlgren, Virginia, J-17 with a five year period of performance, ten million dollar ceiling. We have been designated as a Seaport-E Small Business Prime. Between March of 2005 and the present, we

have doubled our number of direct site employees, and brought on talented and highly specialized individuals for both Government and IR&D efforts. Not limited to intellectual exercises, we are developing specialty airborne antennas and other products as requirements emerge.

## » GREENFIELD ENGINEERING CORPORATION

**www.greenfieldeng.com**  
20319 Beauvue Court  
Leonardtown, MD 20650  
301-475-5305, Fax: 240-538-0245

### Local Executive and Business Development:

Will Weston, Engineering Manager,  
will@greenfieldeng.com  
**HR Contact:** Lisa Weston, HR manager,  
weston\_lisa@greenfieldeng.com

**Local/Total Employees:** 37/37  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Leonardtown, MD  
**Local Sales:** \$5M-\$9.9M



Greenfield Engineering provides complete systems engineering and program management support for the US Navy, including aircraft

cockpit modification and upgrades, on-aircraft test support, embedded real time software development, special purpose computing, test data collection and reduction, configuration management, program management, enterprise application development, corporate application development, systems engineering, aircraft test bed development and installation. Greenfield Engineering was established in July 2002 and is classified as a small business.

## » HARRIS CORPORATION

**www.exelisinc.com**  
46591 Expedition Drive, Bldg. VI, Suite 400  
Lexington Park, MD 20653  
240-725-7420, fax: 240-725-7403

**Local executive:** Dawn M. Hillyard, 301-994-4051,  
Dhillyar@harris.com

**Local/total employees:** 40/25,000  
**Corporate HQ:** Melbourne, FL



Harris provides advanced, technology-based solutions that solve government and commercial customers' mission-critical challenges. The company has approximately \$8 billion in annual revenue and about 23,000 employees - including 9,000 engineers and scientists, supporting customers in more than 125 countries. Harris provides advanced products and technical services critical to the mission of Naval aviation.

## » HDR | ECOSYSTEM MANAGEMENT & ASSOCIATES

**www.hdrinc.com**  
23042 Cedar Point Rd. Unit 4 Bldg 3176,  
NAS Patuxent River  
Patuxent River, MD 20670  
301-757-5106, Fax: 301-757-1703

**Local Executive:** Gina Coelho, Principal Professional Associate  
**Business Development:** Joe Twomey, Program Manager, 410-394-2929, patrick.twomey@hdrinc.com  
**HR Contact:** Joe Twomey, Program Manager, 410-394-2929, patrick.twomey@hdrinc.com

**Local/Total Employees:** 7/8,000  
**Corporate HQ:** Omaha, NE  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Large



HDR is a global employee-owned firm providing architecture, engineering, consulting, construction and related services through our various operating companies. Our professionals are committed to helping clients manage complex projects and make sound decisions. HDR was founded in 1917 and is headquartered in Omaha, Nebraska. It has more than 8,000 professionals working out of more than 185 offices, and doing projects in 60 countries worldwide.

## » HERON SYSTEMS, INC.

**www.heronsystems.com**  
22685 Three Notch Rd Ste B  
California, MD 20619  
301-866-0330, Fax: 301-866-0338

**Local Executive:** Norry Darcey, President  
**Business Development:** Brett Darcey, Director of Business Development, brett.darcey@heronsystems.com

**HR Contact:** Christina Wood, Corporate Operations Administrator, christina.wood@heronsystems.com

**Local/Total Employees:** 22/29  
**Business Founded in St. Mary's County**  
**Corporate HQ:** California, MD  
**Local Sales:** \$1M-\$4.9M



Heron Systems offers software development, aerospace engineering, electrical engineering, and related technical services in support of research, development, test, and evaluation requirements. We specialize in the development of hardware-in-the-loop testing environments, flight and sensor modeling, and distributed simulation. Current in-house services include software development (requirements analysis, design, programming, and integration), hardware support (custom test devices, embedded systems), data acquisition, data processing, and laboratory operations support. Our engineering services are delivered using a CMMI-DEV based process and managed by highly experienced senior engineers, each possessing over 20 years of experience supporting government and military customers.

## » HONEYWELL TECHNOLOGY SOLUTIONS, INC.

**www.honeywell.com**  
46967 Bradley Boulevard, Suite D  
Lexington Park, MD 20653  
301-737-1000, Fax: 301-737-1028

**Local Executive and Business Development:** Paul Schendel, Program Manager, 301-737-1035, paul.schendel@honeywell.com  
**HR Contact:** Donna Smith, Staffing, 410-964-7506, Donna.Smith2@Honeywell.com

**Local/Total Employees:** 100/6,000  
**Corporate HQ:** Columbia, MD  
**Local Sales:** \$20M but <\$50M  
**Business Classifications:** Large



Honeywell Technology Solutions Inc. (HTSI) offers world-class competencies in management, space systems and services, engineering, logistics, information technology and testing and calibration. We provide value, expertise,

competitive pricing and the highest quality standards available. Our customers can expect proven leadership processes, technical excellence and cost management. We offer more than just connections...we offer solutions.

## » HTII

**www.htii.com**  
21789 N. Coral Drive, Suite 1B  
Lexington Park, MD 20653  
301-866-1701, Fax: 301-866-1774

**Local Executive:** Scott White, President and CEO, swhite@htii.com  
**HR Contact:** Trish Guethlein

**Local/Total Employees:** 23/29  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, Veteran Owned



HTii is an employee-owned small business that provides advanced test engineering, facilities planning, systems engineering and requirements management services to US Navy and other DoD customers. HTii has developed a family of software products incorporating traditional and state-of-the-art information technology tools and processes that facilitate the creation, validation and updating of system requirements. Our skilled, highly trained personnel are adept at analyzing and linking this information set to program capabilities, facility plans, test plans and execution plans and providing detailed analysis and reporting of the results. Our primary process tools are our Requirements Management System (RMS) and Test Information Management System (TIMS). We also developed the Ship/Shore Aviation Requirements (SSAR) web-based repository within the Navy Systems Engineering Resource Center for worldwide use by authorized Navy and contractor personnel.

## » ICI SERVICES CORPORATION

**www.icisrvcs.com**  
22196 Three Notch Road, Suite 306  
Lexington Park, MD 20653  
(757) 340-6970, Fax: (757) 340-6970

**Local Executive and Business Development:** Stephen Pokora, Vice President, stephen.pokora@icisrvcs.com

**HR Contact:** Joseph Shorter, Director of Human Resources, joseph.shorter@icisrvcs.com

**Local/Total Employees:** 12/650  
**Corporate HQ:** Virginia Beach, VA



ICI Services Corporation is an ISO 9001:2008 Certified, Employee Owned Business providing engineering, logistics, technical and

program management services to the United States Navy, Department of Defense and Department of Homeland Security. Headquartered in Virginia Beach, Virginia, and founded in 1999, ICI has grown to over 650 employees nationwide and on all three coasts. Today, ICI is a leading provider of acquisition planning and documentation development; engineering and design; test and evaluation; integrated logistics support; business and financial management; production support; lifecycle management; and foreign military sales support.

## » IET CORPORATION

**www.ietcorp.us**  
44070 Airport View Drive  
Hollywood, MD 20636  
202-470-1029, Fax: 240-309-6224

**Local Executive:** Francisco Kuidlan, President  
**Business Development:** Annmarie Vignola, Marketing Account Manager, avignola@ietcorp.us  
**HR Contact:** Jennifer Rodriguez, Human Resources Manager, hr@ietcorp.us

**Local/Total Employees:** 60  
**Corporate HQ:** Hollywood, Maryland  
**Local Sales:** \$10M-\$19.9M



IET provides innovation and excellent service for low voltage systems and IT solutions involving Design/Build, Global Deployment, IT Infrastructure, Systems

Integration, and IT Operations for government and commercial clients. IET has local, national and global experience performing projects in five continents with complex technical and security requirements. IET provides management and technical services for new construction, renovation, operations and special projects involving structured cabling, A/V, video surveillance, access control, wireless, distributed antenna, paging,

passive optical networks, IT infrastructure management, data center operations, CAD, BIM, building automation, LED lighting, C4ISR and secure communications.

## » IMAGINE ONE TECHNOLOGY & MANAGEMENT, LTD.

**www.imagine-one.com**  
47332 Thomas Rowe Lane  
Lexington Park, MD 20653  
301-866-4098, Fax: 301-866-4099

**Local Executive:** Nancie Lumpkins, CEO and President  
**Business Development:** James Krout, Senior VP Business Development and Strategic Initiatives, james.krout@imagine-one.com  
**HR Contact:** Shelly Silver, Recruiter, shelly.silver@imagine-one.com

**Local/Total Employees:** 125/350  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$20M-\$49.9M



Imagine One provides Program, IT, Cyber, Engineering, and Technical support services. Key services include program and business

financial management, international program management, cyber engineering, SOA and developmental testing, software development, integration of COTS products, interactive multimedia design and development, acquisition life cycle support, integrated logistics support, and engineering and technical support for C4ISR programs. Major contract vehicles supporting DoD customers include SPAWAR 8A MAC, SeaPort-e, GSA IT-70, CYBERSAFE, and SBIR Phase 3. The company holds multi-million dollar contracts with NAVAIR, NAVSEA, SPAWAR, NAWCAD, NSWC, and teams with more than 30 industry partners.

## » IMPERATIS CORP.

**www.imperatis.com**  
46579 Expedition Drive, Suite 401  
Lexington Park, MD 20653  
301-737-3598, Fax: 301-737-6286

**Local Executive and Business Development:** Jane-Lee Barger, Program Manager, 301-737-8922, jbarger@imperatis.com



A T-38A Talon, assigned to the U.S. Naval Test Pilot School, takes off for a training flight from Naval Air Station Patuxent River, Md. The United States Naval Test Pilot School (USNTPS) provides instruction to experienced pilots, flight officers, and engineers in the processes and techniques of aircraft and systems test and evaluation. USNTPS operates approximately 50 aircraft of 13 types. U.S. Navy photo by Photographers Mate 2nd Class Daniel J. McLain (RELEASED)

**HR Contact:** Stephanie Tavares, HR, 703-413-4900, stavares@imperatis.com

**Local/Total Employees:** 20/123  
**Corporate HQ:** Arlington, VA  
**Local Sales:** \$20M but <\$50M  
**Business Classifications:** Large

Headquartered in Arlington, Va., Imperatis (formerly known as Jorge Scientific) develops innovative ways to ensure mission success worldwide for U.S. defense, intelligence and civilian customers. With proven staff and high-quality programs in counterinsurgency and intelligence, cyber and advanced network infrastructure, and analysis and program management, Imperatis has worked for more than 25 years to serve and protect America's interests at home and abroad. Whether it's countering global threats, delivering network services, or transitioning technology from the laboratory to operational forces, our experienced team of professionals provides customized, end-to-end solutions that deliver timely results at a reasonable cost.

## » INNOVATIVE TECHNICAL CONSULTING, LLC

**www.itc-llc.com**  
PO Box 248  
California, MD 20619  
240-298-2328

**Local Executive, Business Development and HR Contact:** Karin Raley, President, 240-298-2328, info@itc-llc.com

**Local/Total Employees:** 1/1  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Hollywood, MD  
**Local Sales:** Less than \$200K  
**Business Classifications:** Small, Woman Owned, MBE



Innovative Technical Consulting, LLC is a woman-owned, full service information technology solutions firm specializing in computer and server support, LAN/WAN design, implementation and administration, web design,

development and hosting, and database development. ITC is known for its exceptional responsiveness and foresight for future technology needs for our clients. ITC supports government (DoD and local), commercial and residential customers.

### » INSIGHT MOBILE DATA, INC.

**www.insightmobiledata.com**  
23330 Cottonwood Parkway, Suite 333  
California, MD 20619  
301-866-1990, Fax: 301-866-1992

**Local Executive and Business Development:**  
John Eller, President, 301-866-1990,  
johneell@insightmobiledata.com  
**HR Contact:** Tracy Merritt, Director of Business  
Administration, 301-866-1990 ext. 203,  
tmerritt@insightmobiledata.com

**Local/Total Employees:** 20/25  
**Business Founded in St. Mary's County**  
**Corporate HQ:** California, MD  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Small



InSight Mobile Data develops innovative, flexible fleet management and asset solutions that provide real-time visibility into the mobile work environment. For over 15 years, InSight has remained independently operated and employee-owned to preserve a uniquely close and collaborative relationship with our customers, designing customized solutions to meet their specific business needs. Our national recognized StreetEagle Tracking Solutions suite provides the ability to capture, analyze and integrate mission-critical data from ALL mobile assets – vehicles, mobile assets and field based employees – in one fully configurable and user-friendly platform.

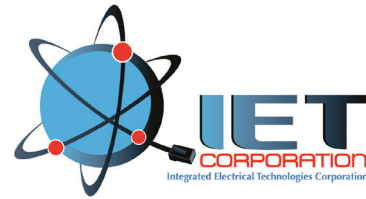
### » INTEGRATED ELECTRICAL TECHNOLOGIES CORPORATION (IET)

**www.ietcorp.us**  
44070 Airport View Drive  
Hollywood, MD 20636  
202-470-1029, Fax: 202-521-3481

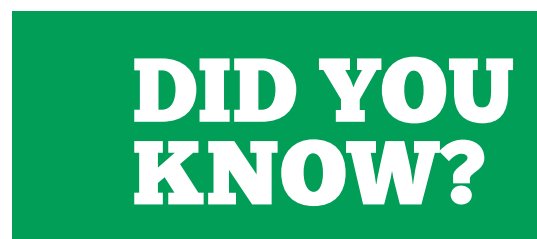
**Local Executive:** Francisco Kuidlan, President  
**Business Development:** Chris Perrygo, Director of  
Federal Services, 202-470-1029, cperrygo@ietcorp.us

**HR Contact:** Telie Coots, Human Resources Manager,  
202-470-1029, hr@ietcorp.us

**Local/Total Employees:** 51/51  
**Corporate HQ:** Hollywood  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Small, SDB, MBE,  
Veteran Owned



IET provides innovation and excellent service for low voltage systems and IT solutions involving Design/Build, Global Deployment, IT Infrastructure, Systems Integration, and IT Operations for government and commercial clients. IET has local, national and global experience performing projects in five continents with complex technical and security requirements. As a trusted partner, IET provides management and technical services for new construction, renovation, operations and special projects involving structured cabling, A/V, VTC, video surveillance, access control, wireless, distributed antenna, 911/emergency response, paging, passive optical networks, IT infrastructure management, data center operations, CAD, BIM, building automation, LED lighting, C4ISR and secure communications.



550  
enlisted women and 35  
female officers served  
at NAS Patuxent River  
during WWII

### » INTEGRATED PROGRAM SOLUTIONS, INC. (IPS)

**www.goIPSinc.com**  
21803-C Three Notch Rd  
Lexington Park, MD 20653  
301-997-4344, Fax: 301-997-4344

**Local Executive and Business Development:**  
Cory Yager, President, cyager@goipsinc.com  
**HR Contact:** Krista Cook, Business Operations  
Manager, kcook@goipsinc.com

**Local/Total Employees:** 13/14  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$1M-\$4.9M  
**Business Classifications:** small, SDVOSB,  
Veteran-Owned



Integrated Program Solutions, Inc. (IPS) is a service-disabled, veteran-owned small business (SDVOSB) specializing in providing practical management and engineering services to DoD and defense industry customers. Our differentiator is the caliber of our workforce, and our dedicated team of former NAVAIR and industry leaders have proven expertise in Project Planning & Scheduling, Earned Value Management (EVM), Supply Chain Management, Systems Engineering, Continuous Process Improvement, Advanced Analytics, and Should-Cost Management. At IPS, our repeated exceptional results demonstrate our ability to deliver information on time and on point to drive data-based decisions for our customers to execute their missions effectively.

### » INTEGRATED SYSTEMS SOLUTIONS INCORPORATED

**www.issi-md.com**  
22685 Three Notch Road, Suite B  
California, MD 20619  
301-863-1212, Fax: 301-863-1213

**Local Executive and Business Development:**  
Larry J. Wagner Jr, President/CEO, 301-863-1212,  
larry.wagner@issi-md.com  
**HR Contact:** Terri Larsen, Chief Financial Officer CFO,  
301-863-1212 \*310, Terri.Larsen@issi-md.com

**Local/Total Employees:** 25/42  
**Business Founded in St. Mary's County**  
**Corporate HQ:** California, MD  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Small, Veteran Owned



ISSI is a full service, multi-disciplinary, Professional Engineering, Information Technology, Environmental Research, and Consulting firm. ISSI focuses on establishing long-term client relationships built on excellent service, quality work, high integrity, and mutual trust. The company's technical capabilities, combined with its ability to plan, execute, and manage projects uniquely position ISSI in its core market place. ISSI staff is comprised of senior and junior-level professionals. ISSI offers a broad-base of experience coupled together with specific areas of expertise. This professional diversity allows ISSI to fully staff projects, providing the exact expertise where required to effectively address and manage any client issue.

### » INTEGRITY APPLICATIONS INCORPORATED (IAI)

**www.integrity-apps.com**  
22289 Exploration Drive, Suite 402  
Lexington Park, MD 20653  
240-661-5050

**Local Executive and Business Development:**  
Richard M. Prevatt, Senior Director: Emerging  
Technologies, 301-862-2448,  
rprevatt@integrity-apps.com  
**HR Contact:** Linda White, HR Director,  
703-674-1245, HR@integrity-apps.com

**Local/Total Employees:** 17/800  
**Corporate HQ:** Chantilly, VA  
**Local Sales:** \$1M-\$4.9M



IAI provides highest quality program management, system engineering, software development, cyber security/special security systems, cyber range, and analytic support services to solve the nation's most challenging intelligence, national security, and defense problems. We have extensive technical expertise in Advanced Sensors, IMINT, SIGINT,

GEOINT, MASINT, and Multi-INT collection, processing, and exploitation systems and airborne and UAS systems integration. IAI excels at applying intelligence data to support C4ISR, geolocation, precision targeting, and hard target problem resolution. IAI provides leading edge ISO 9001 and SEI certified software and systems engineering, software development, and process improvement and assessment. Top Secret Sensitive Compartmented Information (TS/SCI) cleared.

### » INTERFACE DISPLAYS & CONTROLS, A HEICO COMPANY

**www.radiantpowercorp.com**  
36842 Annie's Lane  
Bushwood, MD 20618  
301-481-4157

**Local Executive and Business Development:**  
Jim Sandberg, Company Rep, jim.sandberg@hughes.net  
**HR Contact:** Kim Oliver, Human Resources Director, koliver@rpcaero.com

**Local/Total Employees:** 90  
**Corporate HQ:** Sarasota, FL  
**Local Sales:** \$220K  
**Business Classifications:** Small

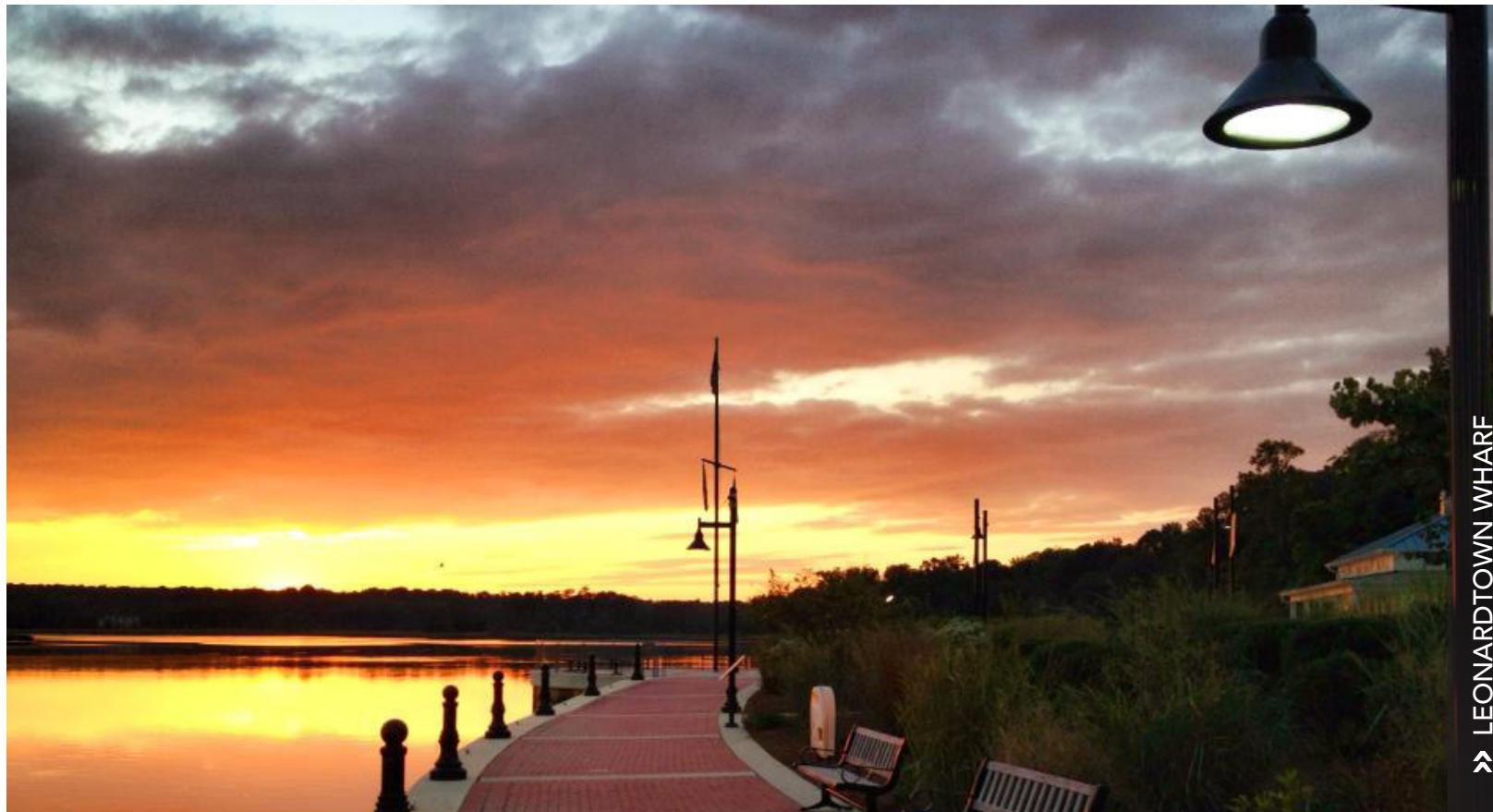


There's no room for error at high altitudes, that's why Radiant Power Corp

demands the highest levels of quality and reliability from our full range of aerospace products. From emergency power supplies, power distribution and control, cockpit instrumentation to data acquisition units, to our full suite of passenger comfort/cabin products, you can count on our innovative MIL-approved and TSO-approved solutions to perform exactly as expected.

Employee-product-testing: Radiant is located in Sarasota, Florida, approximately 5 minutes north of the Sarasota-Bradenton International Airport. The business is located in a class "A" manufacturing and office space. Radiant operates an FAA-certified repair station in Sarasota and, through distribution partner, maintains inventory stocking locations all over the world, thereby providing 24/7 service and support for experienced in sophisticated commercial aviation, military aviation and space power delivery and control products. Radiant Power Corp is AS9100 certified.

Radiant is a wholly-owned subsidiary of HEICO Corporation, a rapidly growing New York Stock



Exchange-traded company, engaged in certain niche segments of the aerospace, aviation and defense industries. In 2015, HEICO was again ranked as One of the 100 Most Innovative Growth Companies by Forbes. The recognition marks 10 Forbes awards in 10 years for HEICO. HEICO's stock is included each week in the "Aviation Week and Space Technology Magazine's Aviation Week Aerospace 25 Stock Index".

### » INTERGRAPH GOVERNMENT SOLUTIONS

**www.intergraphgovsolutions.com**  
22289 Exploration Drive, Suite 101  
Lexington Park, MD 20653  
240-725-5200, Fax: 301-737-4487

**Local Executive and Business Development:**  
Pat Thomason, Business Unit Manager, 240-725-5244, pat.thomason@IntergraphGovSolutions.com  
**HR Contact:** Sharon Thigpen, Sr. Human Resources Representative, 256-799-6338, sharon.thigpen@IntergraphGovSolutions.com

**Local/Total Employees:** 11/3,300  
**Corporate HQ:** Huntsville, AL  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Large



As a premier provider of integrated geospatial and technical solutions to

the US Government, IGS empowers government agencies to make smarter and faster operational decisions. IGS helps its government customers create intelligent maps, analyze geospatial intelligence, manage assets and infrastructure, and provide dispatch emergency services. It transforms complex data from disparate sources into real time actionable information. With its deep industry expertise and long tradition of technical innovation, IGS also helps its government customers optimize and streamline their operations, protect their critical assets, improve operational performance and readiness while reducing costs.

### » INVENTIVE SYSTEMS, INC.

**www.oilinwater.org**  
PO Box 220  
Lexington Park, MD 20653  
301-863-5153, Fax: 301-863-7583

**Local Executive and Business Development:**  
William Borland, President, 301-863-5153, isi@oilinwater.org  
**HR Contact:** William Borland, President, 301-863-5153, isi@oilinwater.org

**Local/Total Employees:** 3/3  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$200K but <\$500K  
**Business Classifications:** Small, Veteran Owned



Inventive Systems, Inc. manufactures oil-in-water alarms

and monitors. These products are used to detect the amount of hydrocarbons in water before the water is discharged into the environment. Applications include: shipboard discharges, coolant water monitoring, water runoff monitoring, food processing and other processes requiring oil free water.

### » ISLAND CREEK ASSOCIATES (ICA), LLC

**www.icassoc.com**  
22695 Three Notch Road, Suite 101  
California, MD 20619  
301-966-3500, Fax: 301-747-3026

**Local Executive and Business Development:**  
Terri Holder, President, 443-295-7296, tholder@icassoc.com  
**HR Contact:** Julie Palangi, Director of Human Resources, jplanagi@icassoc.com/hr@icassoc.com

**Local/Total Employees:** 42/150  
**Corporate HQ:** California, MD  
**Local Sales:** \$12M  
**Business Classifications:** Small, SDB, 8A, Woman Owned, MBE, EDWOSB, WOSB



Island Creek Associates (ICA), LLC is a Maryland-based small business, certified as 8A, EDWOSB/WOSB, and SDB. With office

locations in Patuxent River, MD (HQ); Quantico, VA; and Charleston, SC. and focusing on Department of Defense (DoD) support via the US Navy and Marine Corps, our primary clients include Naval Air Warfare Center - Aircraft Division (NAWC-AD), Commander, Naval Air Forces (CNAF), and U.S. Marine Corps Systems Command (MARCORSYSCOM). Our diversified professionals provide responsive acquisition and program management support services, engineering analyses, Integrated Logistic Support (ILS), facilities engineering and construction support, space planning and facilities support services, information technology services, and research/development engineering.

## » ISLAND ENGINEERING INC.

**www.islandengineering.com**  
16424 Piney Point Road  
Piney Point, MD 20674  
301-994-9800, Fax: 301-994-9803

**Local Executive and Business Development:** Bill McFann, President, billmcfann@automated-controls.com  
**HR Contact:** Judith Burfoot, Office Manager, jdburfoot@live.com

**Local/Total Employees:** 7/8  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Piney Point, MD  
**Local Sales:** Less than \$200K



Advanced Marine Vehicle Design Support and Stabilization Systems.

## » ITT EXELIS

**www.exelisinc.com**  
46591 Expedition Drive, Bldg VI, Suite 400  
Lexington Park, MD 20653  
240-725-7417, Fax: 240-725-7403

**Local Executive:** Mark Mohn, Director Surface and Aviation Programs  
**Business Development:** Pete Karpovich, Capture Manager, 240-725-7418, peter.karpovich@exelisinc.com  
**HR Contact:** Rebekah Ammons, HR, 703-387-5259, rebekah.ammons@exelisinc.com

**Local/Total Employees:** 40/20,000  
**Corporate HQ:** McLean, VA  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Large

Exelis is a diversified, top-tier global aerospace, defense and information solutions company with strong positions in enduring and emerging global markets. Exelis is a leader in networked communications, sensing and surveillance, electronic warfare, navigation, air traffic solutions and information systems with growing positions in cyber security, composite aerostructures, logistics and technical services. The company has a 50-year legacy of innovation and technology expertise, partnering with customers worldwide to deliver affordable, mission-critical products and services for managing global threats, conflicts and complexities. Headquartered in McLean, VA, the company employs about 20,000 people and generated 2012 revenue of over \$5 billion.

## » J. AGUINALDO GROUP, INC.

**www.myjaginc.com**  
22776 Three Notch Road, Suite 209  
Lexington Park, MD 20653  
240-309-4067, Fax: 240-309-4071

**Local Executive:** Rex Eagan, President/CEO  
**Business Development:** Jeff Eagan, Business Development, jeff.eagan@myjaginc.com  
**HR Contact:** Sarah Bolton, Contracts/HR, sarah.bolton@myjaginc.com

**Local/Total Employees:** 6/24  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Hollywood  
**Local Sales:** \$1M-\$4.9M  
**Business Classifications:** SDVOSB



JAG is an SDVOSB that for the past 18 years has proudly provided the following types of services to its federal

government clients: acquisition support, financial management, budgeting analysis, IT support, systems engineering, program management, integrated logistics, training, facilities and construction management, and administrative support and mail-room operations. Such services have been in support of clients including Military Sealift Command (MSC), Naval Facilities Engineering Command (NAVFAC), Naval Air Systems Command (NAVAIR), Naval Air Warfare Center Air Division (NAWCAD), Naval Air Warfare Center Weapons Division (NAWCWD), Naval Supply Systems Command (NAVSUP), Marine Corps, Dept of Air Force and The Department of the Interior.

## » J.F. TAYLOR, INC.

**www.jfti.com**  
21610 South Essex Drive  
Lexington Park, MD 20653  
301-862-3939, Fax: 301-862-4069

**Local Executive:** Mark Taylor, mtaylor@jfti.com  
**Business Development:** Dave Hesse, Program Manager, dhese@jfti.com, Mark Taylor, mtaylor@jfti.com  
**HR Contact:** Tina Shade, Recruitment Manager, tshade@jfti.com

**Local/Total Employees:** 475/475  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$100M-\$249.9M



Founded in 1983, J.F. Taylor, Inc. is a 100% locally owned and managed engineering

firm. Core capabilities are systems engineering, electrical and mechanical engineering, software design, hardware design, manufacturing and fabrication. Our current activities involve the engineering, development, operation, and maintenance of simulation systems; engineering design, fabrication, installation and modification of flight and maintenance trainers; aircraft test and evaluation; aircraft/shipboard A-Kit engineering and manufacturing; aircraft modifications and installations; acquisition and program management support. We have approximately 90,000 square feet of fully equipped engineering and manufacturing facilities in Lexington Park.

## » JACOBS

**www.jacobs.com**  
44427 Airport Road, Suite 110  
California, MD 20619  
301-862-7678, Fax: 301-862-5444

**Local Executive:** Jeff Allan, Manager  
**Business Development:** Mark Rodrigues, Jacobs SLG – Programs Manager, mark.rodrigues@jacobs.com  
**HR Contact:** Eli G. Peña, Human Resources Operations Liaison, Eli.Pena@jacobs.com

**Local/Total Employees:** 12/54,000  
**Corporate HQ:** Dallas, Texas  
**Local Sales:** \$1M-\$4.9M



Jacobs Aerospace & Technology is the advanced technology

division of Jacobs, one of the nation's largest engineering and technical services-only companies. In 2017 Fortune Magazine ranked Jacobs the #3 "Most Admired Company in the World" in the Engineering, Construction category. Jacobs has 70 years experience supporting DoD, NASA, civil agencies, and commercial clients. Our capabilities span T&E engineering; systems engineering, systems integration, and training; modeling & simulation; program management support; design/build and operate test facilities; and enterprise IT services. We actively support naval aircraft & weapons programs and IT systems at PAX River, China Lake, Pt. Mugu, and Norfolk.

## » JAHN CORPORATION, INC.

**www.jahncorp.com**  
21593 Three Notch Rd.  
Lexington Park, MD 20653  
301-862-5241, Fax: 301-862-2949

**Local Executive:** James D. Jahn, Jr., Vice President  
**Business Development:** Corinne Crimmins, Business Manager, ccrimmins@jahncorp.com  
**HR Contact:** Corinne Crimmins, Business Manager, ccrimmins@jahncorp.com

**Local/Total Employees:** 60/65  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$5M-\$9.9M  
**Business Classifications:** small



Jahn Corporation is a locally owned and operated small business providing exceptional

engineering, administrative, flight scheduling, logistics, security, program management, and facilities management support to NAVAIR/NAWCAD/NTWL.

## » JC3 GLOBAL

**www.jc3global.com**  
21694 Great Mills Road  
Lexington Park, MD 20653  
301-751-0209, fax: 301-934-0772

**Local Executive and HR Contact:** John O'Connell, Chief Executive Officer, 301-751-0209, john.oconnell@jc3global.com

**Local/total employees:** 2/8  
**Corporate HQ:** La Plata, MD  
**Local sales:** \$200K but <\$500K  
**Business classifications:** Small, Veteran Owned, SDVOSB



Our Communications Engineering Team provides these services to Tactical Data Link systems, Joint Tactical Radio System and Airborne Network system architecture

programs. We play a key role in System Engineering for these systems with NAVAIR, SPAWAR (PEO- JTRS) and DISA respectively including: Recognized subject matter experts in Link-16 (MIDS and MIDS-JTRS), Tactical Data Link Architecture Development and Analysis, Joint Tactical Radio System Acquisition Documentation, DOD 5000 Acquisition Management

(Statutory/Regulatory Requirements), Requirements Analysis Traceability (DOORS), Integrated Capability Maturity CMMI Model, International Foreign Military Sales Program Management and U.S. Policy, DOD Architecture Framework implementation, and DOD Three Phase Approach to International C4I FMS cases.

### » JEFATECH, INC.

**www.jefatech.com**  
44098 Airport View Dr  
Hollywood, MD 20636  
888-467-2258, Fax: 240-794-9110

**Local Executive and Business Development:**  
A.J. Farmer, Founder, CEO, ajfarmer@jefatech.com  
**HR Contact:** Faith Farmer, Vice President, faith.farmer@jefatech.com

**Local/Total Employees:** 6/6  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Hollywood, MD  
**Local Sales:** \$1M-\$4.9M



JEFA Tech manufactures custom RF Cable Assemblies for OEMs

and Integrators. Additionally, JEFA Tech is a supplier of Low Loss Coaxial Cabling, RF Connectors and Adapters, WiFi Networking Products, Cellular Boosters & Repeaters, and other RF and Communication related products. We have the expertise to help design a custom solution to meet your needs.

### » JET SYSTEMS, LLC

**www.myjetsystems.com**  
48426 Freedom Way  
Lexington Park, MD 20653  
240-925-5908

**Local Executive:** Amanda Jaster, ajaster@myjetsystems.com  
**Business Development:** James Norris, VP Corporate Development, jnorris@myjetsystems.com  
**HR Contact:** Scott Jaster, VP Engineering & Program Management, sjaster@myjetsystems.com

**Local/Total Employees:** 3/3  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$200K-\$499.9K



JET Systems, LLC provides professional engineering and programmatic support related to aircraft, military operations, and future technical capabilities. Our

focus areas are aerospace, communications, software/hardware engineering, and systems engineering solutions. Specific efforts have included SUAV mission systems software development and integration, and military aircraft Mission Computer software analysis and upgrades for the purpose of integrating new capabilities beyond the current processing capabilities, and future software architectural planning, allowing the government to be the Lead Systems Integrator for their systems.

### » JOHN H. NORTHPROP & ASSOCIATES, INC.

**www.jhna.com**  
22289 Exploration Drive, Suite 401  
Lexington Park, MD 20653  
703-946-7429, Fax: 703-825-7202

**Local Executive:** Ian Northrop, ian.northrop@jhna.com  
**Business Development:** Ian Northrop, President, ian.northrop@jhna.com  
**HR Contact:** Jeff Showalter, Chief Development Officer, Legal Counsel, jeff.showalter@jhna.com

**Local/Total Employees:** 1/45  
**Corporate HQ:** Fairfax, VA  
**Local Sales:** \$1M-\$4.9M



John H. Northrop & Associates, Inc. is a technical consulting firm providing unique, creative and innovative products and services to both the Federal government and private sector companies at the forefront of new technology development.

We have extensive experience developing products for approval and use by the user community. JHNA's primary areas of expertise are:

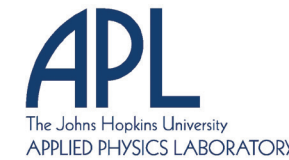
- Advanced Concept Development & Requirements Analysis
- System Engineering Support
- Model-Based Systems Engineering and Architecture
- Technology Integration & Training
- Business Strategy Planning & Consulting

### » JOHNS HOPKINS UNIVERSITY APPLIED PHYSICS LABORATORY

**www.jhuapl.edu/aboutapl/fieldoffices/pax.asp**  
46579 Expedition Drive, Suite 300  
Lexington Park, MD 20653  
240-228-4093, Fax: 301-737-4927

**Local Executive:** Kerry Neace, Program Area Manager  
**Business Development:** Kerry Neace, Program Area Manager, 240-228-3406 ext. 83406, Kerry.Neace@jhuapl.edu  
**HR Contact:** Carol Bates, Office Administrator, 240-228-4093, carol.bates@jhuapl.edu

**Local/Total Employees:** 11/3,800  
**Corporate HQ:** Laurel, MD  
**Local Sales:** \$20M but <\$50M



University Affiliated Research Center  
Johns Hopkins University Applied Physics Laboratory (APL), a research and development



» JF TAYLOR

division of the Johns Hopkins University, supports the Department of Defense, NASA and other government agencies through innovative applied research, technical development, and problem solving. With a main campus in Laurel, MD and a number of field offices including Patuxent River, the Laboratory employs approximately 3,800 engineers, scientists, and supporting staff in a broad range of disciplines.

### » JORDAN RESEARCH & DEVELOPMENT, LLC

**www.jordanrd.com**  
42278 Riva Ridge Dr  
Hollywood, MD 20636  
240-925-6679, Fax: 240-925-6640

**Local Executive and Business Development:**  
Brian Jordan, President, brian@jordanrd.com  
**HR Contact:** Donna Jordan, Human Resources Officer, donna@jordanrd.com

**Local/Total Employees:** 2/2  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Hollywood, Maryland



Jordan R&D is a manufacturing and fabrication firm with the goal of

bringing the world new ideas and innovations. Jordan R&D provides fabrication solutions for its Government and private customers. Jordan R&D is capable of producing single product prototypes, as well as small and large scale production runs utilizing the following materials: foam, plastics and resins, wood, metal, and fiberglass.

### » KBRWYLE

**www.wyle.com**  
22309 Exploration Drive  
Lexington Park, MD 20653  
301-863-4200, Fax: 301-866-5624

**Local Executive:** Pete Green, Sr. Vice President, Engineering Business Unit  
**Business Development:** Dan Dawson, Sr. Director, Business Development, Dan.Dawson@wyle.com

**HR Contact:** Lisa Thompson, HR Director, 301-866-2113, lisa.thompson@wyle.com

**Local/Total Employees:** 700/10,000  
**Corporate HQ:** Houston, TX



» LEONARDTOWN WHARF

**Local Sales:** \$250M but <\$500M  
**Business Classifications:** Large



KBRwyle is the global government services business of KBR, Inc. (NYSE: KBR). KBRwyle delivers full life cycle professional and

technical services from over 60 U.S. and 40 international locations. The company is trusted to lead many of the world's largest and most critical government programs. KBRwyle's core capabilities include logistics, engineering, operations, science, program and acquisition management, IT, cyber and security services.

» **KAIROS, INC.**

**www.kairosinc.net**  
 23330 Cottonwood Parkway, Suite 323,  
 California, MD 20619  
 301-997-6095

**Local Executive:** Wayne Reeves, President/CEO  
**Business Development:** Jeff Artis, Director, Business Development, jeff.artis@kairosinc.net

**HR Contact:** Michelle Russell, Director, Corporate Operations, michelle.russell@kairosinc.net

**Local/Total Employees:** 13/15  
**Business Founded in St. Mary's County**  
**Corporate HQ:** California, MD  
**Local Sales:** \$1M-\$4.9M  
**Business Classifications:** small, Veteran Owned



KAIROS, Inc. established 2013, is a Service Disabled Veteran Owned Small Business providing management and technology consulting

services supporting major system acquisitions across DOD and Federal markets. Headquartered near DC Metro, our staff has over 40 years of executive leadership experience, providing customers comprehensive, specialized support services with industry certified personnel in the areas of full life-cycle Acquisition, Program Management, Project Engineering, and Cyber Security.

» **KIEYOS, LLC**

**www.kieyos.com**  
 17715 Rosecroft RD  
 Lexington Park, MD 20653  
 (240) 298-2234

**Local Executive and Business Development:** Tom Jarboe, President, tjarboe@kieyos.com  
**HR Contact:** Leo Adams, International Trade Advisor, Ladams.ctr@kieyos.com

**Local/Total Employees:** 4/7  
**Business Founded in St. Mary's County**  
**Corporate HQ:** St. Mary's City, Maryland  
**Local Sales:** \$200K-\$499.9K



Kieyos provides consulting services to commercial clients in order to ensure

compliance with US import and export regulations, including the International Traffic in Arms Regulations (ITAR) and the Export Administration Regulations (EAR). Whether you are new to the import/export industry or need additional training and guidance because your products and/or services have shifted from ITAR jurisdiction to EAR under Export Compliance Reform, Kieyos professionals can guide you through each step of the way. Kieyos will get you compliant to sell overseas, connect you to your first client and deliver your product to their door. International connections, personalized support and insight you can trust. Kieyos is your gateway to global business.

» **KR SYSTEMS, INC.**

**www.krsystems.com**  
 20945 Great Mills Road, Suite 101  
 Lexington Park, MD 20653  
 301-863-2341, 301-690-2510

**Local Executive and Business Development:** David Kunkel, President, 304-724-8028, dkunkel@krsystems.com  
**HR Contact:** Paula Grant, Director of Administration, 301-737-7878, pgrant@krsystems.com

**Local/Total Employees:** 2/5  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, Veteran Owned

KR Systems provides DoD support capabilities including program and acquisition management, logistics/supply planning, quality assurance, configuration management, engineering and technical support. Success is based on teamwork, setting extremely high standards for performance, cost control and responsiveness, and then meeting or exceeding those standards.

» **L3 TECHNOLOGIES - AEROSPACE SYSTEMS GROUP**

**www.L3T.com/business-segments/Aerospace-systems**  
 22560 Epic Dr Suite 102  
 California, MD 20619  
 301-866-9570, Fax: 903-457-1191

**Local Executive and Business Development:** Ted Klapka, Director, Naval Aviation Business, Ted.Klapka@L3T.com  
**HR Contact:** NA@L3T.com

**Local/Total Employees:** 12/38,000  
**Corporate HQ:** New York, NY  
**Local Sales:** \$500M+  
**Business Classifications:** Large



L3 Aerospace Systems is a large aircraft sustainment and modernization business segment of L3 Technologies Corp. L3 Aerospace performs the most complex aircraft and related systems upgrades for DoD and related customers.

» **LEWIS ENGINEERING ASSOCIATES**

**www.Lewiseng.net**  
 28841 Riverwatch Drive  
 Mechanicsville, MD 20659  
 301-884-3370

**Local Executive and Business Development:** Barry Lewis, President, barry@lewiseng.net  
**HR Contact:** Valerie Lewis, Vice President, valeriee@lewiseng.net

**Local/Total Employees:** 4/4  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Mechanicsville, MD  
**Local Sales:** \$200K-\$499.9K



**Lewis Engineering Associates, Inc.**

Lewis Engineering Associates, Inc. is a local design engineering business, Defense Acquisition Level II certified, a Leader in Energy and Environmental Design Accredited Professional (LEED AP) and Green Globes Professional (GGP) engineering firm. Staffed by mechanical and electrical registered professional engineers, we are the leading firm in the region for power, lighting, fire alarm, building energy management, HVAC and plumbing systems, engineering design, project management and green consulting services for commercial and government clients. We also offer services in SCIF/SAPF design, government acquisition, C-E equipment installation design and environmental test for customers in virtually all Navy Commands.

» **LOCKHEED MARTIN CORPORATION**

**www.lockheedmartin.com**  
 46655 Expedition Drive, Suite 400  
 Lexington Park, MD 20653  
 240-237-4139, Fax: 240-725-0409

**Local Executive and Business Development:** Rich O'Hanlon, Director, Navy-Marine Corps Programs, Lockheed Martin Government Affairs, richard.j.ohanlon@lmco.com

**Local/Total Employees:** 451/97,000  
**Corporate HQ:** Bethesda, MD



Headquartered in Bethesda, Maryland, Lockheed Martin is a global security and aerospace company



that employs approximately 97,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. As a global security, aerospace, and information technology company, the majority of Lockheed Martin's business is with the U.S. Department of Defense and the U.S. federal government agencies. In fact, Lockheed Martin is the largest provider of systems integration and training to the U.S. Government. The remaining portion of Lockheed Martin's business is comprised of international government and some commercial sales of our products, services and platforms. "We never forget who we're working for."

### » LOCKHEED MARTIN MISSION SYSTEMS & TRAINING (MST)

**www.LockheedMartin.com**  
46611 Corporate Drive, Suite 201  
Lexington Park, MD 20653  
240-237-4100, Fax: 240-725-0112

**Local Executive and Business Development:**  
Michael Fralen, Director: Naval Aviation New Business Strategy, 240-237-4183,  
Michael.c.fralen@lmco.com

**Local/Total Employees:** 20/11,000  
**Corporate HQ:** Bethesda, MD  
**Local Sales:** \$500M and over  
**Business Classifications:** Large



Lockheed Martin is a global security company that employs approximately 120,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. Mission Systems & Training (MST) specifically provides surface, air and undersea applications on more than 460 programs for U.S. military and international customers.

### » MANAGEMENT AND ENGINEERING TECHNOLOGIES INTERNATIONAL, INC. (METI, INC)

**www.meticorp.com**  
21795-D2 Shangri-La Drive  
Lexington Park, MD 20653  
915-772-4975, Fax: 915-772-2253

**Local Executive and Business Development:**  
Barbara Miller, Vice President Navy Programs, 540-207-1335, bmillier@meticorp.com  
**HR Contact:** Tim Johnson, Vice President Human Resources, 915-772-4975, tjohnson@meticorp.com

**Local/Total Employees:** 8/250  
**Corporate HQ:** El Paso, TX  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, SDB



design, operations and maintenance, systems engineering, quality and process engineering, acquisition management and program support, business and financial management, range operations and maintenance, training systems and field services. We provide qualified personnel in all phases of program and systems life-cycle management. Our customers include NAVAIR, NAVSEA, US Army, US Air Force, FAA, Department of Agriculture and commercial clients.

### » MANTECH INTERNATIONAL CORPORATION

**www.mantech.com**  
46610 Expedition Drive, Suite 400  
Lexington Park, MD 20653  
301-862-2200, Fax: 301-862-7334

**Local Executive:** Jim Hanley, Vice President  
**Business Development:** Scott Garren, Vice President, scott.garren@mantech.com  
**HR Contact:** Amy Knott, HR Business Partner, amy.knott@mantech.com

**Local/Total Employees:** 200/7,000  
**Corporate HQ:** Virginia  
**Local Sales:** \$250M-\$499.9M

**ManTech** International Corporation We are proud to help keep our nation safe and help our government provide critical services. We do so by adhering to the simple, no-nonsense values on which ManTech was founded more than four decades ago. ManTech has always been a customer-driven company, and our approximately 7,000 employees span the globe. We fully dedicate ourselves to our customers' missions and act as a trusted partner helping our customers stay ahead of technology, gain efficiencies, and cut costs.



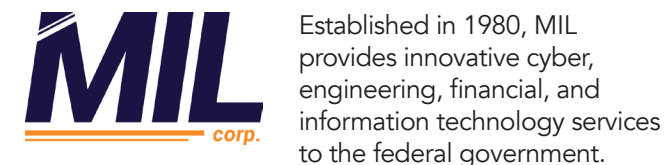
PATUXENT RIVER, Md. Aviation Electronics Technician Airman Georgina Tosco, assigned to Fleet Readiness Center, takes resistance measurements inside an ARN-87. (U.S. Navy photo by Mass Communication Specialist 2nd Class Kenneth Abbate/Released)

### » THE MIL CORPORATION

**www.milcorp.com**  
46655 Expedition Drive, Suite 100  
Lexington Park, MD 20653  
301-863-9566, Fax: 301-737-9597

**Local Executive:** Adam Ptack, Vice President  
**Business Development:** Marissa Daley, Chief Operating Officer (COO), 301-805-8500,  
**HR Contact:** Sue Abell, HR Manager, 301-863-9566, sabell@milcorp.com

**Local/Total Employees:** 244/694  
**Corporate HQ:** Bowie, MD  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Large



Established in 1980, MIL provides innovative cyber, engineering, financial, and information technology services to the federal government. Creative, highly skilled professionals are what set us apart. Dedicated to excellence, service, and support, MIL recognizes that sustained high-quality service delivery is the most important contributor to our

success. Our proven ability to retain existing customers (several for over 30 years) and build long-term relationship is proof of the MIL commitment and is direct result of the outstanding performance of our team. We've been recognized by our clients and industry professionals alike for our integrity, diligence, and expertise across our core service areas.

### » MITRE CORPORATION

**www.mitre.org**  
46579 Expedition Drive, Suite 101  
Lexington Park, MD 20653  
240-725-7902, Fax: 240-725-7900

**Local Executive:** Lisa Cooper, Site Lead/Group Lead  
**Business Development:** Tom Wright, Portfolio Manager, Naval Aviation, twright@mitre.org  
**HR Contact:** Gary Deitch, HR Bus Business Partner, gdeitch@mitre.org

**Local/Total Employees:** 26/8,400  
**Corporate HQ:** McLean, VA  
**Local Sales:** \$5M-\$9.9M



The MITRE Corporation is a not-for-profit national resource that works in the public interest to provide systems engineering, research and development, and information technology support to the government. It operates federally funded research and development centers for the DoD, the FAA, DHA, DoJ, DISA and the IRS, with principal locations in Bedford, Massachusetts and McLean, Virginia.

» MODERN TECHNOLOGY SOLUTIONS, INC.

**www.mtsi-va.com**  
22335 Exploration Drive, Suite 1030  
Lexington Park, MD 20653  
301-866-0102, Fax: 301-866-0102

**Local Executive and Business Development:** Mark Micieli, General Manager, 301-866-0102, mark.micieli@mtsi-va.com  
**HR Contact:** Sharon Dold, Chief Human Resources Officer, 703-564-0599, sherry.dold@mtsi-va.com

**Local/Total Employees:** 10/500  
**Corporate HQ:** Alexandria, VA  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Large, Veteran Owned



Modern Technology Solutions, Inc. (MTSI) provides specialized defense related

engineering services to meet a range of operational analysis, flight test, operational concepts, and systems engineering needs. Specialties include: Low Observable Technology, Military Concepts of Operations, Air & Missile Defense, and Unmanned Air Vehicles.

» NAIAD DYNAMICS

**www.naiad.com**  
23620 Three Notch Road, Suite 201  
Hollywood, MD 20636  
301-690-2010, Fax: 301-690-2187

**Local Executive:** John Venables, President & CEO  
**Business Development:** Chris Pappas, Group Engineering Manager, cpappas@naiad.com  
**HR Contact:** Susan Venables, Administrative Manager, svenables@naiad.com

**Local/Total Employees:** 20/100  
**Corporate HQ:** Shelton, CT  
**Local Sales:** \$1M-\$4.9M



Naiad Dynamics is a technology-oriented US small business

specializing in design, development, engineering & manufacturing. World-leading Ship Motion Control products including Active Roll Stabilizers and Ride Control Systems for a wide range of naval & commercial ships and private yachts. Ride Control System supplier for USN ships; history of advanced RCS development for USN. Also manufacturer of Bow Thrusters, Custom Integrated Hydraulic Systems, electro-hydraulic Power Packs, Waterjets and other machinery and systems. Ship Motion Simulation & Analysis services. Custom Design & Precision Manufacturing services including aerospace. Offices in CT, MD, FL, WA, Portsmouth UK and Maastricht Netherlands.

» NATIONAL TECHNOLOGIES ASSOCIATES, INC.

**www.nationaltechnologiesassociates.com**  
45310 Abell House Lane, Floor 3  
California, MD 20619  
301.863.6512, Fax: 301.862.1845

**Local Executive:** Gregory R. Emmons, Vice President, Business Development and Strategy  
**Business Development:** Jeffrey O'Neil, Director of Business Development, Navy, Jeff.ONeil@n-t-a.com  
**HR Contact:** Lillie Huff, Manager, Human Resources, HR@n-t-a.com

**Local/Total Employees:** 113/298  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Arlington, VA  
**Local Sales:** \$200K-\$499.9K



National Technologies Associates, Inc. was founded in 1981 as a Navy/Marine Corps aviation provider. From our inception, the company has specialized in logistics and aircraft maintenance, including emphasis on program management, logistics and maintenance engineering disciplines. Our functional expertise includes: program management; program analysis/evaluation; business case analysis; business/financial management; acquisition/in-service logistics support and fleet

readiness; training technology; and information technology. For over 35 years our highly productive and professional workforce has worked closely with our Navy customer, delivering hard-to-find expertise, developing special products and reports, and helping NAVAIR migrate to new technologies while reducing costs and risks.

» NAVAL SYSTEMS, INC. (NSI)

**www.n-s-i.us**  
21491 Great Mills Road, Suite 100  
Lexington Park, MD 20653  
301-737-1911, Fax: 301-737-1940

**Local Executive:** Ed Rule, President  
**Business Development:** Dave Davison, Business Development Lead, ddavison@n-s-i.us  
**HR Contact:** Marcia Chase, Human Resources Manager, mchase@n-s-i.us

**Local/Total Employees:** 91/122  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$20M-\$49.9M  
**Business Classifications:** Small, Veteran Owned



Naval Systems, Inc. (NSI) is a Certified Service-Disabled Veteran-Owned

Small Business headquartered in Lexington Park, MD with the mission to promote and defend U.S. national security. NSI also has locations in Jacksonville, FL; China Lake, CA; Cherry Point, NC; and Virginia Beach, VA. NSI specializes in providing exceptional management and advanced analytical capabilities relative to engineering, weapon systems life cycle costs, business and finance, logistics/supply chain management, IT/cyber, and Security Assistance Programs/Foreign Military Sales (FMS).

» NAVMAR APPLIED SCIENCES CORPORATION

**www.nasc.com**  
48015-4 Pine Hill Run Rd  
Lexington Park, MD 20653  
301-863-7980, Fax: 301-866-0673

**Local Executive:** Mike Granger, Senior Engineer  
**Business Development:** Brett Bormann, Business Development/Marketing, Brett.Bormann@nasc.com



**HR Contact:** Mike Kelley, Human Resources Director, Kelley@nasc.com

**Local/Total Employees:** 30/250  
**Corporate HQ:** Warminster, PA



Since its inception in 1977, Navmar Applied Sciences Corporation has provided engineering and technical services in support of the Department of Defense. By providing our customers with quality products and consistently exceeding customer expectations, we have grown to a 200+ employee company with more than 10 locations spread throughout the United States, as well as supporting the global war on terrorism overseas.

## » NEANY, INC

**www.neanyinc.com**  
44010 Commerce Avenue, Suite A  
Hollywood, MD 20636  
301-373-8700, Fax: 301-373-6405

**Local Executive:** Steven Steptoe, President & CEO  
**Business Development:** Johnnie Taylor, COO/  
contracts manager, jtaylor@neanyinc.com  
**HR Contact:** Lynda Lutz, HR/FSO, llutz@neanyinc.com

**Local/Total Employees:** 35/65  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Hollywood, MD  
**Local Sales:** Less than \$200K  
**Business Classifications:** Small



Neany Incorporated  
(www.neanyinc.com)  
is a small company

experiencing rapid growth. We specialize in the development and support of sensors and unmanned vehicles for the Department of Defense and Homeland Security.

## » NEW DIRECTIONS TECHNOLOGIES INCORPORATED (NDTI)

**www.ndti.net**  
22454 Three Notch Road, Suite 101  
Lexington Park, MD 20653  
301-863-2023, Fax: 301-863-5247

**Local Executive:** Donald Bouchard, Sr.  
Program Manager  
**Business Development:** Kathy McCarthy, Director,  
East Coast, 301-863-2023, kmccarthy@ndti.net

**HR Contact:** Vicky Diehl, HR Specialist,  
301-863-2023, vdiehl@ndti.net

**Local/Total Employees:** 40/200  
**Corporate HQ:** Ridgecrest, CA  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Veteran Owned, SDVOSB



NDTI is a Service Disabled Veteran-Owned Small Business (SDVOSB) verified through the Veterans Administration. Our Core Competencies include: Enterprise IT, Information Assurance, Cyber Security, Network Security, Software Development, and Systems Engineering. Our solutions focus on specialized information technology services; data center management, virtualization and migration of legacy systems, process modeling, work process re-engineering, program management, training systems, and administrative and business financial services. NDTI's Corporate Headquarters is located in Ridgecrest, CA with satellite Offices in Port Hueneme, CA, Patuxent River, MD and Crystal City, VA.

## » NORTHROP GRUMMAN AEROSPACE SYSTEMS (AS)

**www.northropgrumman.com**  
43865 Airport View Drive  
Hollywood, MD 20636  
240-256-9100, Fax: 301-373-3421

**Local Executive and Business Development:** Dan Crain, Site Manager, 240-256-9440, dan.crain@ngc.com  
**HR Contact:** Carol Schachter, Administrative Generalist, 240-256-9441, carol.schachter@ngc.com

**Local/Total Employees:** 267/21,817  
**Corporate HQ:** Bethpage, NY  
**Local Sales:** \$500M and over  
**Business Classifications:** Large



Northrop Grumman Aerospace Systems is a premier provider of manned and unmanned aircraft, space and missile systems, and advanced technologies critical to the Nation's security. Aerospace Systems is the lead integrator for the U.S. Navy's E-2 Hawkeye system, MQ-4C Triton Broad Area Maritime Surveillance Unmanned Aircraft System, MQ-8B/C Fire Scout and X-47 Unmanned Combat Aircraft System Demonstration. Aerospace Systems supports Information Operations and Electronic Attack programs including the Navy's EA-18G Growler and EA-6B Prowler (ICAP III) aircraft. The

sector also manufactures major fuselage sections of the F-35 and F/A-18.

## » NORTHROP GRUMMAN CORPORATION

**www.northropgrumman.com**  
43865 Airport View Drive  
Hollywood, MD 20636  
240-256-9100

**Local Executive and Business Development:** Scott Stewart, Corporate Lead Executive for NAVAIRSYSCOM, Scott.Stewart@ngc.com  
**HR Contact:** Casey Bowen, CLE Administrative Assistant, Casey.Bowen@ngc.com

**Local/Total Employees:** 414/65,000  
**Corporate HQ:** Falls Church, VA  
**Local Sales:** \$500M+



Northrop Grumman Corporation (NGC) is a leading global security company providing innovative systems, products and solutions in autonomous systems, cyber, C4ISR, strike, logistics and modernization to customers worldwide. NGC's three business sectors are co-located in Hollywood, MD to best serve our NAVAIRSYSCOM Customers:

- Northrop Grumman's Aerospace Systems (NGAS) team develops, integrates, produces, and supports manned and unmanned aircraft, spacecraft, high-energy laser systems, microelectronics, and other systems and subsystems critical to keeping the world safe. NGAS is the lead integrator for the U.S. Navy's E-2D Advanced Hawkeye system, MQ-4C Triton UAS, MQ-8B/C Fire Scout UAS and X-47B Unmanned Combat Aircraft System Demonstration. The sector also manufactures major fuselage sections of the F-35, F/A-18 and EA-18G.
- Northrop Grumman Mission Systems (NGMS) is a leading global provider, manufacturer and integrator of advanced, secure and agile software-defined systems and solutions. NGMS' differentiated C4ISR and cyber solutions deliver timely, mission-enabling information and provide superior situational awareness and understanding to protect the U.S. and its global allies. NGMS supports Information Operations and Electromagnetic Warfare programs including the Navy's EA-18G Growler and provides game changing capabilities to the warfighter through systems like the F-35's AESA Radar and EO DAS; and Triton's MFAS Radar.

- Northrop Grumman Technology Services (NGTS) is a leading global logistics and sustainment provider supporting the entire life cycle of civil and defense platforms and capabilities through a range of services. NGTS provides technical and engineering support to flight test, military commands, and the Broad Area Maritime Surveillance Demonstration team at NAS Patuxent River.

NGC's Corporate Lead Executive serves as the principle corporate point of contact with NAVAIRSYSCOM and coordinates program support, cross sector teaming and community relations. Please visit news.northropgrumman.com and follow us on Twitter, @NGCNews, for more information.

## » NORTHROP GRUMMAN ELECTRONIC SYSTEMS (ES)

**www.northropgrumman.com**  
43865 Airport View Drive  
Hollywood, MD 20636  
240-256-9100, Fax: 301-373-3421

**Local Executive and Business Development:** Mike Redshaw, ES Manager, Government Marketing, 240-256-9100, michael.redshaw@ngc.com  
**HR Contact:** Mike Redshaw, ES Manager, Government Marketing, 240-256-9100, michael.redshaw@ngc.com

**Local/Total Employees:** 1/18,700  
**Corporate HQ:** Baltimore, MD  
**Local Sales:** \$500M and over  
**Business Classifications:** Large



Northrop Grumman Corporation's Electronic Systems Sector is a world leading provider of airborne radar, navigation systems, electronic countermeasures, precision weapons, airspace management systems, space systems, marine and naval systems, communications systems, and government systems.

## » NORTHROP GRUMMAN INFORMATION SYSTEMS (IS)

**www.is.northropgrumman.com**  
43865 Airport View Drive  
Hollywood, MD 20636  
240-256-9100, Fax: 301-373-3432

**Local Executive and Business Development:** Bill Crowell, Program Manager, 240-256-9228, William.crowell@ngc.com

**HR Contact:** Bill Crowell, Program Manager,  
240-256-9228, William.crowell@ngc.com

**Local/Total Employees:** 30/24,000  
**Corporate HQ:** McLean, VA  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Large

**NORTHROP GRUMMAN** Northrop Grumman Information Systems is a leading global provider of advanced solutions that delivers timely, enabling information for its military, intelligence, civilian, state, local, and commercial customers. Information Systems is a \$8.4 billion business employing more than 24,000 employees with offices in 50 states and 18 countries.

### » NORTHROP GRUMMAN TECHNICAL SERVICES (TS)

**www.northropgrumman.com**  
43865 Airport View Drive  
Hollywood, MD 20636  
240-256-9100, Fax: 301-373-3421

**Local Executive and Business Development:**  
Paul Webb, Field Support Services Program Manager, 240-256-9100, paul.webb@ngc.com

**HR Contact:** Stephanie Petz, Administrative Assistant, 240-256-9100, stephanie.petz@ngc.com

**Local/Total Employees:** 175/14,000  
**Corporate HQ:** St. Augustine, FL  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Large

**NORTHROP GRUMMAN** Northrop Grumman Corporation's Technical Services sector provides life-cycle solutions and a foundation for long-term technical services. Technical Services is poised for growth in the logistics support, sustainment, and technical services marketplace. Key areas of focus include support services for Northrop Grumman OEM (Original Equipment Manufacturer) products, non-platform service opportunities, and third-party product support opportunities. NGTS provides technical and engineering support to flight test and military commands at NAS Patuxent River, MD. Primary efforts include providing maintenance support, technology representatives, kit design and construction, modification installations, and support of prototype and developmental testing of NGC products.

### » OMNITEC SOLUTIONS, INC.

**www.omnitecinc.com**  
22099 Three Notch Rd, Room #114  
Lexington Park, MD 20653  
301.896.9704, Fax: 301-528-5607

**Local Executive:** Suzanne Lang, Executive Vice President Business Management Services  
**Business Development:** James Mooney, Manager Proposal Development & Partner Liaison, communications@omnitecinc.com  
**HR Contact:** Marilyn Walker, Director Human Resources, hr@omnitecinc.com

**Local/Total Employees:** 53/196  
**Corporate HQ:** Bethesda, MD

**OMNITEC SOLUTIONS, INC.** OMNITEC's employees are the core of our company. We are all committed to making a difference for our clients by compelling innovations in technology and providing services to achieve or exceed our client's financial, strategic, operational and organizational goals.

To achieve these results, we recruit and retain the finest talent in our industry with our commitment to an excellent employee experience that includes headquarters support staff who care about each individual OMNITEC employee.

We are energetic about supporting our clients with passion, making a measurable impact in all we do and helping our clients achieve efficiency, financial savings and enhanced effectiveness in their projects and programs. Learn more on our website or visit us on social media.

### » PAE APPLIED TECHNOLOGIES, LLC

**www.pae.com**  
21841-B Three Notch Road  
Lexington Park, MD 20653  
301-737-8100, Fax: 301-866-9634

**Local Executive:** Mike Johnston, Director  
**Business Development:** Rich Pace, Business Development Director, 301-737-8111, Richard.pace@pae.com  
**HR Contact:** Muriel Willis, HR Manager, 301-737-8134, muriel.willis@pae.com

**Local/Total Employees:** 500/15,000  
**Corporate HQ:** Fort Worth, TX  
**Local Sales:** \$50M but <\$100M  
**Business Classifications:** Large



Igniting and fueling tech entrepreneurship by fostering an inclusive and collaborative ecosystem in Southern Maryland. Interact with innovators, showcase promising ventures, and learn principles and methods to accelerate market success.

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Learn more at [www.smit.tech](http://www.smit.tech)





PAE is a leading provider of global mission services to the U.S. Government and its allies. For fifty years, PAE has provided training, logistics,

operations, and maintenance services to support customers around the world. Headquartered in Arlington, Va., PAE employs 15,000 people in over 60 countries. PAE's Test and Training Range services provides Training and T&E/Range O&M to the Army, Navy, Air Force, and NASA. PAE is the Navy's leading supplier of Range O&M services. PAE's capabilities include: project and program management; data collection and display; range operations and maintenance; aviation maintenance; logistics and supply chain management; equipment and instrumentation installation and repair; engineering support; modeling and simulation; test planning and documentation; EO and IR optical systems O&M, warfighter training and threat systems support; aircraft instrumentation; information technology and information assurance; systems engineering; critical infrastructure protection; maritime domain awareness and air surveillance, and force protection.

### » PEERLESS TECH SOLUTIONS

**www.getpeerless.com**  
101 East Charles Street, Suite 302  
La Plata, MD 20646

**Local Executive and Business Development:**  
Brian Seeling, Co-Founder and Managing Partner,  
301-539-4227 \*102, brian.seeling@getpeerless.com  
**HR Contact:** Dona Redden, HR Director,  
301-539-4227 \*108, dona.redden@getpeerless.com

**Local/Total Employees:** 11/12  
**Corporate HQ:** La Plata, MD  
**Local Sales:** \$200k but <\$500k  
**Business Classifications:** Large



Peerless Tech Solutions, LLC is an I.T. system design, engineering and consulting firm specializing in the

development and management of corporate I.T. systems. Areas of expertise include but are not limited to voice over IP, data center design and implementation, unified communications, network infrastructure design, VDI, managed services, virtualization, wireless (WiFi) and full I.T. systems support, and on-call services.

Recognized as experts in Network and Data center solutions, Peerless Tech Solutions is a small business supporting both the Federal Government and the Private Sector. Peerless Tech Solutions is often brought into highly visible and/or difficult projects to provide solutions that are turn-key. Its owners have spent several years in both the Federal and Commercial space developing high level solutions to meet their customers' demand of a changing world.

### » PERATON

**www.peraton.com**  
46591 Expedition Drive, Bldg VI, Suite 475  
Lexington Park, MD 20653  
240-725-7420, Fax: 240-725-7403

**Local Executive and Business Development:**  
Mark Mohn, Site Manager, 240-725-7420,  
mark.mohn@peraton.com  
**HR Contact:** Rebekah Ammons, Human Resources,  
703-668-7220, rebekah.ammons@peraton.com

**Local/Total Employees:** 25/3,500  
**Corporate HQ:** Herndon, VA  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Large



Peraton provides innovative, reliable solutions to the nation's most sensitive and mission-critical

programs and systems. Peraton has significant experience providing highly differentiated space, intelligence, cyber/SIGINT, defense, homeland security, electronic warfare and secure communications solutions, and has become a trusted partner on missions that are critical to the security priorities of the United States. Capabilities include complex software and technology services and solutions, as well as end-to-end mission operations capabilities, including software systems development, offensive and defense cyber operations, modeling & simulation, mission management, and Quick Reaction Capabilities (QRC) / Research & Development.

### » PERLICK MANAGEMENT, LLC

**www.Perlickmanagement.com**  
22180 Romanus Drive  
Leonardtown, MD 20650  
301-904-7721

**Local Executive and Business Development:**  
Chris Perlick, President, 301-904-7721  
Chris.Perlick@Perlickmanagement.com  
**HR Contact:** Chris Perlick, President, 301-904-7721,  
Chris.Perlick@Perlickmanagement.com

**Local/Total Employees:** 1/1  
**Business Founded in St. Mary's County**  
**Local Sales:** Less than \$200K  
**Business Classifications:** Small, Veteran Owned

Perlick Management is a management and technology firm specializing in technical insight and proposal preparation for Business Operations, Aviation, Weapons, and Intelligence Systems Platform technology, from conception through Life Cycle Logistics support. We are known for providing immediate and highly skilled expertise, specializing in Program Management, Business Development, Capture Management, Proposal Development and Orals presentation and coaching. We provide expertise with background experience in Federal and DOD Program Management, Weapon Systems Acquisition, Test and Evaluation, Integrated Logistics, Sustainability and Supportability, full spectrum Information Technology Systems and ITIL integration, implementation and service life support. Our specialty is execution on short notice, problem solving, rapid deliverable solutions and immediate support when needed, where needed, and as long as needed.

### » PERRYGO CONSULTING GROUP, LLC

**www.perrygo.com**  
P.O. Box 356  
Hollywood, MD 20636  
301-247-4453

**Local Executive:** Chris Perrygo, Vice President  
**Business Development:** Pete Ganzer, VP of Business Development, pete@perrygo.com  
**HR Contact:** Marcy Perrygo, President,  
marcy@perrygo.com

**Local/Total Employees:** 12/12  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Hollywood, MD  
**Local Sales:** \$1M-\$4.9M



Perrygo Consulting Group, LLC (PCG) is a woman-owned small business with core capabilities in program management, engineering and information technology. Our team supports DoD and Federal government customers by

providing portfolio management, project management, acquisition support, systems engineering, lead systems integration, rapid prototyping, software application development, database management, and emerging technology research and development. We apply agile processes, creative thinking, leadership, and innovation to deliver products that enable our customers to achieve their mission objectives.

### » PIONEERING DECISIVE SOLUTIONS, INC. (PIDESO)

**www.pideso.com**  
22560 Epic Drive  
California, MD 20619  
301-863-5880, Fax: 301-863-5884

**Local Executive:** Sandra Birurakis, President  
**Business Development:** William Birurakis, VP Engineering, bill.birurakis@pideso.com  
**HR Contact:** Tania Walker, Human Resources Manager, tania.walker@pideso.com

**Local/Total Employees:** 22/48  
**Business Founded in St. Mary's County**  
**Corporate HQ:** California, MD  
**Local Sales:** \$1M-\$4.9M



PIDESO has extensive corporate and personnel experience in Automated Test Equipment (ATE),

System Software, AT-System and Test Program Set development, integration, verification, acceptance testing and sustainment. We provide engineering technical services for Systems Engineering, Logistics Support Analysis, Life Cycle Management framework refinement, and Program Management support to both government and commercial acquisition and life cycle support agencies throughout the acquisition and sustainment lifecycle. PIDESO is directly engaged with product development engineering and logistics support for agencies within the Defense Department and is directly connected with key weapons systems, test equipment, and systems support providers across the defense industry network.

### » PLATFORM AEROSPACE

**www.platformaerospace.com**  
43960 Airport View Drive  
Hollywood, MD 20636  
301-863-9253, Fax: 301-863-9254

**Local Executive:** Kurt Parsons, CEO  
**Business Development:** Thomas Brezee, Business Development Manager, thomas.brezee@platformaero.com  
**HR Contact:** Cheyenne Shaw, Accounts Manager, cheyenne.shaw@platformaero.com

**Local/Total Employees:** 30/30  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Hollywood, MD  
**Local Sales:** \$1M-\$4.9M



Platform Aerospace is an industry leader in rapid prototyping, sensor integration and aircraft modification, and the "gold

standard" for airworthiness analysis. Since 1993, we have specialized in mechanical engineering design and analysis for both government and commercial clients. Platform Aerospace manages projects of all sizes from concept through fabrication, installation and flight clearance. Our close liaison with local NAVAIR and FAA representatives results in streamlined flight clearance procedures, getting your project in the air quickly and safely. We are committed to your project's success through integrating aviation technologies for the future.

» PORTER TECHNICAL, INC.

21795 North Shangri-La Drive, Suite D2  
 Lexington Park, MD 20653  
 301-737-4410

**Local Executive and Business Development:** Tony Porter, President, ptech.corporate@verizon.net  
**HR Contact:** N. Porter, Executive Administrator, ptech.corporate@verizon.net

**Local/Total Employees:** 6/6  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$500K-\$999.9K



Porter Technical, Inc. provides aircraft flight test and avionics system integration. Aircraft platforms include the

EA-6B, EA-18G, MV22, CV-22, H-1, H60, P-8A (MMA) and P3 and Crew Systems Support. Porter Technical develops computer base training software to support developmental and operational testing as well as training requirements. Porter Technical, Inc. develops and integrates computer systems hardware and implements area networks.

» POSID, INC.

**www.posidinc.com**  
 46425 Rue Purchase Road  
 Lexington Park, MD 20653  
 301-863-6772, Fax: 301-737-4031

**Local Executive and Business Development:** Raymond E. Nowak, President, 301-863-6772, nowakre@radix.net  
**HR Contact:** Barbara A. Cook, HR Manager, 301-863-6772, nowake@radix.net

**Local/Total Employees:** 6/6  
**Business Founded in St. Mary's County**  
**Local Sales:** Less than \$200K  
**Business Classifications:** Small



PosID, Incorporated is working to develop a biometric identification

technology based upon a patented process. This prototype system, now in the final design stages, is proving its capability to positively identify individuals based upon their unique vascular arrangement. PosID's technique "maps" the energy levels emanating from an individual directly onto a tuned infra-red sensor then comparing the energy "map" to the previously stored individual's energy map for identification. A proprietary pattern matching algorithm insures positive identification (or rejection) within three seconds. This technology could eventually fit on a host of applications where security or safety is a concern.

» PRECISE SYSTEMS, INC.

**www.goprecise.com**  
 22290 Exploration Drive, Suite 400  
 Lexington Park, MD 20653  
 301-737-7100, Fax: 301-862-1379

**Local Executive:** Scott Pfister, President & Chief Operating Officer  
**Business Development:** Matthew Orsino, Senior Vice President, Business Development, morsino@goprecise.com  
**HR Contact:** Christina Payne, PHR, Director of Human Resources and Recruitment, cpayne@goprecise.com

**Local/Total Employees:** 250/325  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$20M-\$49.9M  
**Business Classifications:** Small, Veteran Owned, SDVOSB



Precise Systems is a highly regarded Service Disabled, Veteran-Owned Small Business (SDVOSB) defense contractor. Precise is an Employee Stock Ownership Plan (ESOP)

company founded in 1990 and headquartered in Lexington Park, MD adjacent to Patuxent River Naval Air Station. Precise has twice been recognized, most recently in 2017, on the Inc. 5000 Fastest Growing Private Businesses list. The company is comprised of skilled experts who provide a broad range of DoD acquisition, engineering, IT, and program management solutions. For more information, or to learn how you can be a part of this award winning team, visit www.GoPrecise.com.

» PRICEWATERHOUSECOOPERS PUBLIC SECTOR (PWC PS) LLP

**www.pwc.com/us/en/public-sector/**  
 21745 S CORAL DR PO BOX 283  
 Lexington Park, MD 20653  
 240-682-6409

**Local Executive:** Randy Loyer, Director  
**Business Development:** Ron Oblen, Manager, ronald.oblen@us.pwc.com

**HR Contact:** Samantha Kraus, Public Sector Recruiting Manager, samantha.kraus@us.pwc.com

**Local/Total Employees:** 8/1,300  
**Corporate HQ:** McLean, VA  
**Local Sales:** \$1M-\$4.9M



PwC and its global network is the largest Professional Services firm in the world. We have over 1,300 employees dedicated to working with the Federal Government. Our services and capabilities are widely

recognized by industry analysts and standard bodies as an industry leader. PwC focuses on Management Consulting, Strategy Consulting, Risk Consulting and Technology Consulting. Within Technology, we help our clients maximize the return on their information technology investments through the alignment of their business processes with their technology activities. We assist our clients with IT Function Transformation, Emerging Technologies, IT Infrastructure, Application Technology, Data and Analytics Technology, Enterprise Applications, Cyber Security, Privacy & Risk, and Transformation Optimization.

» PROGENY SYSTEMS

**www.progeny.net**  
 44423 Airport Road, Suite 100  
 California, MD 20619  
 240-237-3696

**Local Executive and Business Development:** Barry Payne, Director: Pax River Operations, bpayne@progeny.net  
**HR Contact:** Christina Fox, Director: Human Resources, cfox@progeny.net

**Local/Total Employees:** 10/490  
**Corporate HQ:** Manassas, VA  
**Local Sales:** \$5M-\$9.9M  
**Business Classifications:** Small



Progeny Systems Corporation is a privately-held high-tech small

business specializing in electronic systems development for the United States Department of Defense (DoD), and other government and business organizations. Progeny Systems offers a full array of computing systems to support the development, testing and integration of leading



NAS PATUXTENT RIVER, Md. (March 19, 2018) Lt. Cmdr. Christopher Tabert, an F-35 Pax River Integrated Test Force test pilot, takes CF-5, a Navy F-35 variant, on one of the last system development and design tests with a 2,000-pound external weapons catapult March 19, 2018 at Naval Air Station Patuxent River, Md. (U. S. Navy photo by Arnel Parker/Released)

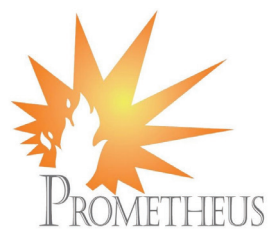
edge technology systems for the DoD and commercial customers. Progeny has provided high quality engineering solutions and services to the United States Army, United States Navy, United States Air Force, National Institutes of Health, Defense Advanced Research Projects Agency (DARPA) and Fortune 500 customers. Progeny is ISO 9001 and CMMI Level 3 certified.

#### » PROMETHEUS COMPANY, INC.

**www.prometheusco.com**  
21815-B Three Notch Road  
Lexington Park, MD 20653  
301-866-5900, Fax: 301-866-0300

**Local Executive and Business Development:**  
Waldon Jue, CEO, [juew@prometheusco.com](mailto:juew@prometheusco.com)  
**HR Contact:** Patty Simpkins, Director of Administration, [simpkinsp@prometheusco.com](mailto:simpkinsp@prometheusco.com)

**Local/Total Employees:** 5/7  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$1M-\$4.9M



The Prometheus Company, Inc. is a professional services firm providing independent analysis, management support, and advisory services to the Department of Defense as well as civil federal agencies. Our core

competencies are Program Management (including acquisition/financial/logistics management), Foreign

Military Sales (FMS) case management, Strategic Planning, Systems Analysis, and Information Services. Our organization consists of technical specialists, engineers and consultants offering specialized skills and subject matter experts in all of our core competencies. We are a prime contract holder under Seaport-e (all regions) and have GSA MOBIS and IT schedule contracts.

#### » PSI PAX, INC.

**www.psipax.com**  
23330 Cottonwood Parkway, Suite 335  
California, MD 20619  
301-737-5000, Fax: 301-737-5001

**Local Executive:** Patty Robrecht, CEO  
**Business Development and HR Contact:**  
Christa Kuhl, Vice President, 301-737-5000 \*153, [ckuhl@psipax.com](mailto:ckuhl@psipax.com)

**Local/Total Employees:** 75/100  
**Business Founded in St. Mary's County**  
**Corporate HQ:** California, MD  
**Local Sales:** \$10M-\$20M  
**Business Classifications:** Small, Woman Owned, EDWOSB



PSI Pax, Inc., established in 2006, is an Economically Disadvantaged

Woman-Owned Small Business (EDWOSB) that provides agile program, business, and financial management; systems modernization and integration; data analytics and business intelligence;

cyber security; IT support services; and supply chain management to customers including, NAVAIR, NAVSEA, SPAWAR, NAVSUP, intelligence agencies, Social Security Administration and the State of Maryland. PSI Pax is committed to the success of our employees and we partner with our customers to deliver innovative and value-added solutions.

#### » PYRAMID CONSULTING

**www.pyramid-llc.com**  
23118 Silverberry Way  
California, MD 20619  
301-481-0688, Fax: 301-481-0688

**Local Executive, Business Development and HR Contact:** Julie Lemmon, Owner, [julie.lemmon@pyramid-llc.com](mailto:julie.lemmon@pyramid-llc.com)

**Local/Total Employees:** 3/4  
**Corporate HQ:** California, MD  
**Local Sales:** Less than \$200K



Pyramid Consulting provides superior communications strategies and management consulting services

to expand outreach, enhance overall image and educate internal and external audiences about our customers' core strengths. Pyramid is able to provide long-term contract support services as well as short-term, project based support and will do so at a fraction of the cost of larger consulting firms. Pyramid operates out of a virtual office and employs team members on a project-to-project basis, focused on deliverables. This model serves to offer exceptional service without the overhead rates of larger companies.

#### » QINETIQ NORTH AMERICA

**www.QinetiQ-NA.com**  
22299 Exploration Drive, Suite 102  
Lexington Park, MD 20653  
240-237-1105

**Local Executive:** John Sutton, Executive Vice President, Mission Solutions  
**Business Development:** Mark Lucas, Director, Strategic Programs, 240-237-1105, [Mark.Lucas@QinetiQ-NA.com](mailto:Mark.Lucas@QinetiQ-NA.com)  
**HR Contact:** Becky Wright, HR Manager, 571-521-7579, [Becky.Wright@QinetiQ-NA.com](mailto:Becky.Wright@QinetiQ-NA.com)

**Local/Total Employees:** 2/2,600  
**Corporate HQ:** Reston, VA  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Large



QinetiQ North America shapes the future with revolutionary approaches to security and defense. Our

solutions increase readiness, improve mission effectiveness, streamline operations and enhance security. Our goal is to not just be a valued vendor, but a strategic partner. And we've been doing just that for more than three decades, helping our customers invent the answer that saves lives, reduces budgets and reaches mission critical success. Our core capabilities include: space engineering services; software solutions and enterprise IT; cyber intelligence; systems integration and engineering; training, modeling and simulation; and logistics and lifecycle management. Visit [QinetiQ-NA.com](http://QinetiQ-NA.com).

#### » R CUBED ENGINEERING LLC

**www.rcubedengineering.com**  
48015 Pine Hill Run Rd, Bldg 4, Suite 117  
Lexington Park, MD 20653  
202-488-0887, 301-866-0680, Fax: 301-866-0680

**Local Executive and Business Development:**  
RaNae Contarino, CEO, 301-866-0680, fax: 301-866-0680, [ranae.contarino@comcast.net](mailto:ranae.contarino@comcast.net)  
**HR Contact:** RaNae Contarino, CEO, 202-271-9686, fax: 301-866-0680, [ranae.contarino@comcast.net](mailto:ranae.contarino@comcast.net)

**Local/Total Employees:** 4/6  
**Business Founded in St. Mary's County**  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, Woman Owned, Veteran Owned



Small Engineering and Research Company, founded in 2009; funded by the Office of Naval Research, NAVAIR and DoD. Designed and developed the first autonomous separation assurance avionic system for Unmanned Aircraft

Systems. Additional work being done includes sensor development for non-cooperative targets. Overall mission is safe Airspace Integration and

Mission Support for military applications; Spinoff products currently applicable to General Aviation.

### » RADNOR MANUFACTURING CO.

[www.radnormfg.com](http://www.radnormfg.com)

26755 Radio Station Way, Building 3, Suite C  
Leonardtown, MD 20650  
240-309-4051, Fax: 240-309-4059

#### Local Executive and Business Development:

Mike McAllister, Owner, [mike\\_mcallister@radnormfg.com](mailto:mike_mcallister@radnormfg.com)  
**HR Contact:** Julie McAllister, Office Manager, [office@radnormfg.com](mailto:office@radnormfg.com)

**Local/Total Employees:** 4/4

**Business Founded in St. Mary's County**

**Corporate HQ:** Leonardtown, MD

**Local Sales:** \$200K-\$499.9K



Radnor Manufacturing Co is a precision machining business

providing Computer Numeric Controlled (CNC) machining services to commercial and government customers. We offer prototype machining, product development and production level manufacturing. Related services including reverse engineering, mechanical inspection, gauging, and engineering support.

Government support includes aircraft instrumentation, electronics housings, precision threaded fittings, aircraft maintenance tools, engineering test hardware and hardware modification. Commercial Machining includes precision fuel injector components for auto racing applications, railway electronics and braking system components, lab test instruments and electronics hardware machining.

### » RAYTHEON COMPANY

[www.raytheon.com](http://www.raytheon.com)

46579 Expedition Drive, Suite 400  
Lexington Park, MD 20653  
301-863-6100, Fax: 301-863-7160

#### Local Executive and Business Development:

Benjamin C. (Chuck) Angus, Site Lead, PAX River Field Office, 301-866-9434, [benjamin.c.angus@raytheon.com](mailto:benjamin.c.angus@raytheon.com)

**HR Contact:** Jane Osborne, Senior Executive Associate/FSO, 301-866-9431, [jane.osborne@raytheon.com](mailto:jane.osborne@raytheon.com)

**Local/Total Employees:** 5/68,000

**Corporate HQ:** Waltham, MA

**Business Classifications:** Large



Raytheon Company (NYSE: RTN), with 2012 sales of \$24

billion, is a technology and innovation leader specializing in defense, security and civil markets throughout the world. With Headquarters in Waltham, MA, Raytheon employs more than 68,000 people worldwide. Raytheon has four major businesses; Missile Systems; Space and Airborne Systems; Integrated Defense Systems and Intelligence Information Systems. With a history of innovation spanning more than 80 years, Raytheon provides state-of-the-art electronics, mission systems integration, and other capabilities in the areas of sensing; effects; command, control communications and intelligence systems, as well as a broad range of mission support services.

### » RBC INCORPORATED

[www.rbcinc.com](http://www.rbcinc.com)

46579 Expedition Drive (S - 200)  
Lexington Park, MD 20653  
301-863-8884, Fax: 301-863-6687

#### Local Executive and Business Development:

Ken Stepanuk, Chief Operating Officer, [Stepanuk@rbcinc.com](mailto:Stepanuk@rbcinc.com)

**HR Contact:** Janice Bowie, Patuxent River Site Manager, [JBowie@rbcinc.com](mailto:JBowie@rbcinc.com)

**Local/Total Employees:** 82/117

**Corporate HQ:** Alexandria, VA

**Local Sales:** \$20M-\$49.9M



**RBC, Incorporated**

Founded in 1975, RBC provides engineering and program management services to government and industry at all levels and in many technical areas. Key business areas include: Systems Acquisition Planning; Systems Development; Program Management; Logistics / Life Cycle Support; Financial Analysis; Foreign Military Sales (FMS) and Cooperative International Programs; ITAR and Export Control Services; Test & Evaluation Planning / Assessment; Training Systems Services; Regulatory Compliance Advisory; Conference Planning and Management, and Professional Administrative Services. Program support is provided for P-8A, P-3C legacy and FMS; EP-3 and Special Projects, ASW Sensors R&D; and MPRA Family of Systems MQ-4C Triton, Multi-INT, and TacMobile.

### » REDUAS, LLC

[www.reduas.us](http://www.reduas.us)

23680 Three Notch Road, #201B  
Hollywood, MD 20636  
800-905-6724, Fax: 855-733-2245

**Local Executive:** Chris Sacco, Managing Partner

**Business Development:** Rex Hayes  
Director of Business Development, [rex.hayes@reduas.us](mailto:rex.hayes@reduas.us)

**HR Contact:** Julie Sacco, HR Manager, [julie.sacco@reduas.us](mailto:julie.sacco@reduas.us)

**Local/Total Employees:** 2/14

**Business Founded in St. Mary's County**

**Corporate HQ:** Hollywood, MD

**Local Sales:** Less than \$200K

RedUAS is the missing piece in the counter-drone equation. redUAS maintains a database on available technology solutions, but remains hardware agnostic, giving us the ability to work with an end-user who needs a counter-drone capability. We can help incorporate any technology into a counter-drone program, and can also help establish a counter-drone program with no technology option. Our Tactics, Techniques and Procedures (TTPs) are easily defined, presented and incorporated into any new or existing program, and leverage the technological capabilities of the end-user. Our training capabilities reinforce our TTP classroom lessons with counter-drone field exercises.

### » RESEARCH AND ENGINEERING DEVELOPMENT, LLC

44421 Airport Rd, Suite 200  
California, MD 20619  
3017374361, Fax: 3017374883

#### Local Executive and Business Development:

Dave Aldrich, [dave.aldrich@red-inc.us](mailto:dave.aldrich@red-inc.us)

**HR Contact:** Angie Johnson, Human Resources Manager, [angie.johnson@red-inc.us](mailto:angie.johnson@red-inc.us)

**Local/Total Employees:** 45/75

**Business Founded in St. Mary's County**

**Corporate HQ:** California, MD

**Local Sales:** \$20M-\$49.9M



Research and Engineering Development, LLC (RED-INC) has worked to enable the conventional warfighter and the special operator since 1998. With a focus on the human element, the operator-in-the-loop, RED-INC

specializes in supporting NAVAIR and the Department of Defense in Human Systems Integration, Human Factors, and Irregular Warfare solutions.

### » RESOURCE MANAGEMENT CONCEPTS, INC.

[www.rmcweb.com](http://www.rmcweb.com)

46970 Bradley Blvd., Ste. B  
Lexington Park, MD 20653  
301-862-7501, Fax: 301-862-5759

**Local Executive:** Rich Gast, President

**Business Development:** Kevin Cooley, CEO, [kcooley@rmcweb.com](mailto:kcooley@rmcweb.com)

**HR Contact:** Katie Alvey, Director of Human Resources, [kalvey@rmcweb.com](mailto:kalvey@rmcweb.com)

**Local/Total Employees:** 130/230

**Business Founded in St. Mary's County**

**Corporate HQ:** Lexington Park, MD

**Local Sales:** \$10M-\$19.9M

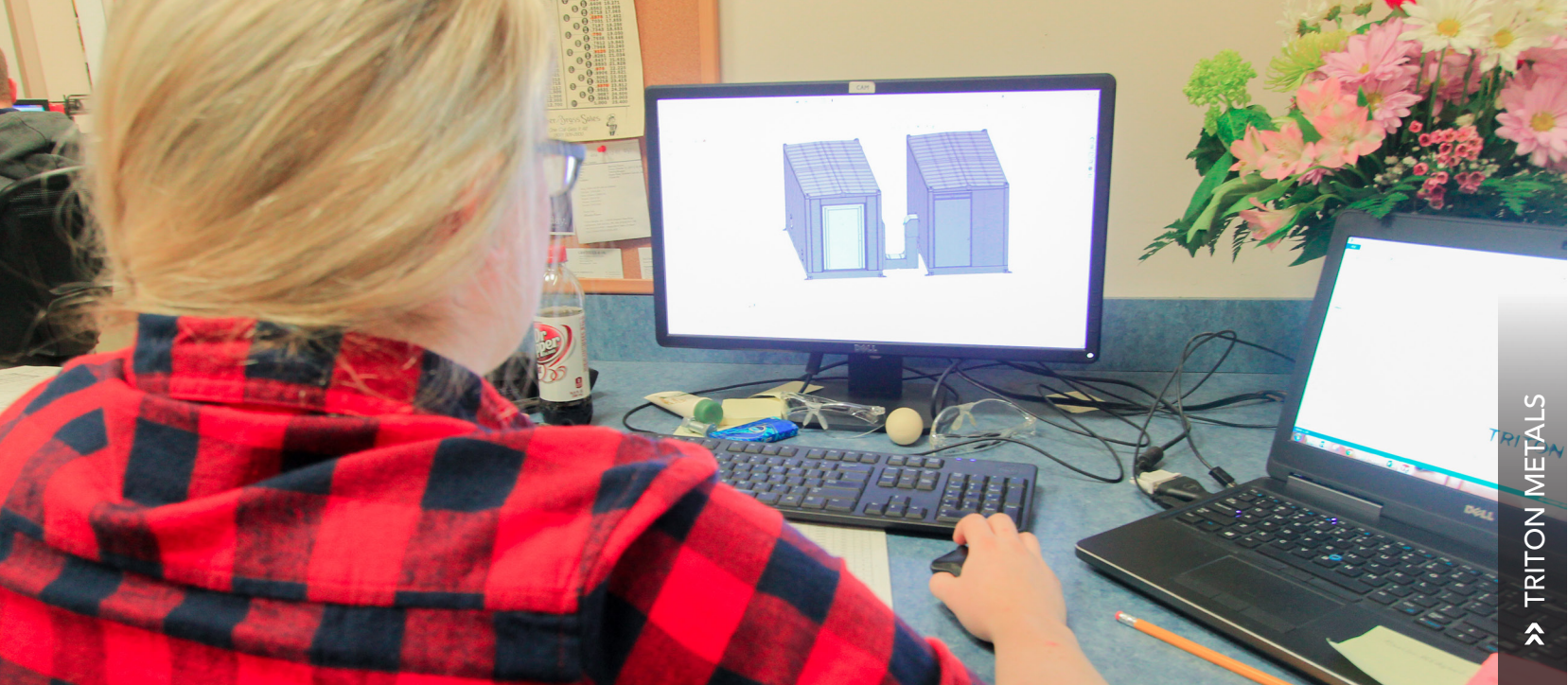


Resource Management Concepts, Inc. (RMC) was founded in St. Mary's County in 1990. RMC is a management

**DID YOU KNOW?**

Leonardtown  
Founded in 1708,  
it's one of the oldest  
county seats in the  
United States.





and technology company providing high quality services to civil and military agencies in the areas of Program Management, Information Technology, Mission Assurance, Security Management, and Environmental/Infrastructure Engineering. Employing personnel in 17+ states, RMC has a staff of IT Specialists, Engineers, Environmental Scientists, military Range Sustainability Specialists, Safety Specialists, Intelligence/Security Specialists, and various Subject Matter Experts. RMC's customer base includes: NAVAIR, NAVSEA, NAVFAC, DHS, US Army, USAF, Defense Logistics Agency, and USANGB.

### » RISK ANALYSIS TECHNOLOGIES.

**www.RATechllc.com**  
41060 Paw Paw Hollow Lane  
Leonardtown, MD 20650  
240-587-7117

**Local Executive and Business Development:**  
Brian C. Lloyd, Director, BLloyd@RATechllc.com  
**HR Contact:** Brian C. Lloyd, Director, BLloyd@RATechllc.com

**Local/Total Employees:** 1/3  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Leonardtown, MD

Risk Analysis Technologies (RA-Tech) provides strategic consulting, technology services and managed services to commercial, not for profit and government organizations. RA-Tech an information technology consulting firm providing IT services and solutions designed to resolve challenges in the

business and technology sectors. From customized software and database applications, to reporting and web solutions, RA-Tech gives businesses the tools needed to gain a competitive edge. RA-Tech strives to build productive business relationships by demonstrating effective consultation through optimized cost saving technical solutions for the success of our clients. RA-Tech is committed to excellence and creating innovative and flexible IT solutions for our clients.

### » ROBIOTECH

**www.robitech.net**  
42278 Riva Ridge Drive  
Hollywood, MD 20636  
240-925-6679, Fax: 301-373-6770

**Local Executive and Business Development:**  
Brian S. Jordan, President, 240-925-6679, brian@robitech.net  
**HR Contact:** Brian S. Jordan, President, 240-925-6679, brian@robitech.net

**Local/Total Employees:** 2/2  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Hollywood, MD  
**Local Sales:** Less than \$200K  
**Business Classifications:** Small, SDB, Veteran Owned



The Robiotech Corporation is a 501(c)(3) engineering company with the primary purpose of designing and creating prosthetics and exoskeletal devices

for those who suffer from amputations, birth defects, and/or limited movement. Our follow on mission is to provide our services to the military and civilian companies, with all profits going to provide services for the under-served. The Robiotech Corporation has created its first line of digital prosthetics and is well on its way to producing various exoskeletons for civilian and military purposes. The Robiotech Corporation relies heavily on grants and donations in the accomplishment of its mission.

### » ROCKWELL COLLINS

**www.rockwellcollins.com**  
23330 Cottonwood Parkway, Suite 330  
California, MD 20619  
301-862-9038

**Local Executive and Business Development:**  
Joseph "Joe" Rardin, Corporate Lead, joseph.rardin@rockwellcollins.com  
**HR Contact:** Rockwell Collins HR, Human Resources, hrhr@rockwellcollins.com

**Local/Total Employees:** 1/30,000  
**Corporate HQ:** Cedar Rapids, IA  
**Local Sales:** \$500M+



For over 75 years, Rockwell Collins (NYSE: COL) has been recognized as a leader in the design, production, and support of communication and aviation electronics for customers worldwide. The company's unique balance of commercial and government customers helps it to maintain stability in a volatile marketplace. Leveraging developments across both markets enables Rockwell Collins to reduce costs, extend product viability, and enhance the capabilities of its systems. Rockwell Collins Government Systems supplies defense communication and electronic solutions to DoD, foreign militaries, and manufacturers of military aircraft and helicopters. Products and systems include communication, navigation, and integrated systems for airborne, ground, and shipboard applications. With the most recent acquisition of B/E Aerospace – now Interior Systems within Rockwell Collins – the company has added aircraft seating, food and beverage systems, cabin lighting systems and oxygen systems to the portfolio.

### » ROLLOUT SYSTEMS, LLC

**www.rolloutsys.com**  
44425 Airport Road, Suite 250  
California, MD 20619  
301-862-1114, Fax: 301-862-3533

**Local Executive:** Jeff Cox, President  
**Business Development:** Tony Kamenicky, Vice President of Corporate Development, tkamenicky@rolloutsys.com  
**HR Contact:** Lisa Mackie, Talent Acquisition Manager, lmackie@rolloutsys.com

**Local/Total Employees:** 29/115  
**Corporate HQ:** California, MD  
**Local Sales:** \$5M-\$9.9M



In 2001, Rollout Systems began as a specialized consulting service providing information technology implementation management and process improvement services to Federal and commercial clients. Today we have expanded capabilities that include Instructional Systems Design/Development,

Information Security and Cyber Defense (DIARMF, DIACAP, CNS, and System Hardening), Logistics, Program Management, Enterprise Architecture, Software Engineering, Deployment and Operational Support, Network and System Administration, Database Application Development and Database Management Support, Flexible Security Options (Full service Industrial Security Program management) and Office Administrative Services.

### » RTR TECHNOLOGIES, LLC

**www.rtr-tech.com**  
46610 Expedition Dr. Suite 400  
Lexington Park, MD 20653  
301-862-7387

**Business Development:** Michael Beanland, Manager, michael.beanland@rtr-tech.com  
**HR Contact:** Reed Rippin, COO, rrippin@rtr-tech.com

**Local/Total Employees:** 3/40  
**Corporate HQ:** Aberdeen, MD  
**Local Sales:** \$1M-\$4.9M



RTR Technologies, LLC is a technical services firm established in Maryland, July 2003. We market, develop, and produce state-of-the art simulation models and operations research analyses for reliability and

maintainability analysis, logistics analysis, workload allocation and decision support. Our models and data analysis tools support data and results analyses for the decision maker. We are responsible for the application of the Navy's Aviation Maintenance Model and the DHS Border Facility Analysis Model. The company's founders, Randy Rippin, Reed Rippin, and Earl Thies, are experienced managers with a combined experience of over sixty years in the field of operations research.

» **SABRE SYSTEMS, INC.**

**www.sabresystems.com**  
46655 Expedition Drive, Suite 301  
Lexington Park, MD 20653  
301-863-5090, Fax: 301-863-8058

**Local Executive:** Dennis DePriest, GVP DOD/Navy, 240-237-4645, ddepriest@sabrsystems.com  
**Business Development:** James Norris, Vice President, 301-863-5090, jnorris@sabresystems.com  
**HR Contact:** Marguerite Bean, Executive Director, 301-863-5090, mbean@sabresystems.com

**Local/Total Employees:** 235/450  
**Corporate HQ:** Warminster, PA  
**Local Sales:** \$50M but <\$100M  
**Business Classifications:** Large



Sabre offers a solutions strategy encompassing comprehensive services, processes, tools (resources), and expertise to help

meet the mission-critical challenges faced by our customers. As an agile mid-tier company our keys to success have always been, "Customer Focus, Synergy, Speed, and Flexibility," which we know are attributes our customers seek in support of their own customer base. Sabre's Customer Centric Approach Delivers Exceptional Services as referenced by, "Sabre has, without exception, provided exemplary support. They ensure personnel supporting these tasks are highly qualified. Sabre has taken an extremely difficult contract, and manages it efficiently

and effectively. The end result of this commitment has had a direct and definitive impact on the warfighter and the mission of AIR-4.9." AIR-4.0 Customer.

» **SADDLE BUTTE SYSTEMS**

**www.saddlebuttesys.com**  
23415 Three Notch Road, Suite 2008, #142  
California, MD 20619  
817-946-9442, Fax: 301-863-7443

**Local Executive and Business Development:** Joe Davis, General Manager, 817-946-9442, joe.davis@saddlebuttesys.com  
**HR Contact:** Donna West, Chief Human Resources Officer, 425-284-1455, donna.west@saddlebuttesys.com

**Local/Total Employees:** 3/5  
**Corporate HQ:** California, MD  
**Local Sales:** \$1M but <\$5M  
**Business Classifications:** Small, Veteran Owned



We specialize in development of Life Cycle Sustainment Plans & implementing performance-based sustainment solutions.

We have extensive Government & Industry experience in systems engineering, metrics development, MRO planning, BCAs, integrating product design with performance-based outcomes, and IPS data integration. SBS has been recognized with NDIA's 2010 Edward Greer Award for noteworthy contributions to DoD in the area of IPS engineering and its implementation in maintenance and product support, SAE International's Marvin Whitlock Award for innovation related to operational availability of aircraft and as CH-53K Product Support IPT members for the 2010 NAWCAD Commander's Award and 2011 NAVAIR Commander's Award.

» **SAM, INC.**

**www.samincorp.com**  
21945 Three Notch Road  
Lexington Park, MD 20653  
301-985-4060, Fax: 301-985-4064

**Local Executive and Business Development:** Catherine Sam, President, catherine.sam@samincorp.com  
**HR Contact:** Isabelle Trauger, HR Associate, isabelle.trauger@samincorp.com

**Local/Total Employees:** 15/40  
**Business Founded in St. Mary's County**  
**Corporate HQ:** College Park, MD  
**Local Sales:** \$1M-\$4.9M



SAM, Inc is a versatile WOSB and EDWOSB company that offers a wide range of support services to DoD and

non-DoD agencies. Our services play an integral part for US federal agencies to complete tasks on time and on budget. SAM, Inc supports several NAVAIR PMAs including PMS 265, PMA 201, SAIL, NAVAIR FRE (Fleet Readiness Enterprise). SAM, Inc provides support services to the Department of the Navy and Department of Homeland Security components. Our services include: Program Management, Systems Engineering, Test and Evaluation, Logistics, Foreign Military Sales, Financial and Business Management, Weapon Systems Support, and Software Engineering. Our other customers include NAVSEA PEO Submarines, NAVSEA AEGIS Techrep and DHS US Coast Guard.

» **SAVVEE CONSULTING, INC., ADVANCED TECHNOLOGIES SOLUTIONS DIVISION**

**www.savveeinc.com**  
22335 Exploration Drive, Suite 1030  
Lexington Park, MD 20653  
240-538-7003, Fax: 866-557-7003

**Local Executive and Business Development:** David Falk, VP of Business Operations, 240-538-7003, dfalk@savvee.biz  
**HR Contact:** Rebecca Lloyd, Human Resources Director, 703-230-0990 \*103, hr@savvee.biz

**Local/Total Employees:** 19/90  
**Corporate HQ:** Chantilly, VA  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Small, SDB, Veteran Owned, SDVOSB



Savvee Consulting, a Service Disabled Veteran Owned Small Business, provides valuable leadership

and technical solutions that are tailored to meet the needs of our NAVAIR, Navy, and other government organization clients. Savvee Consulting offers a total solution to current and future system integration challenges. Our approach is a well coordinated combination of methodology, process, technical expertise, and operational experience. Savvee's consultants have gained a reputation as experts in Program Management Support, Systems Engineering, Department of Defense Architecture Framework (DoDAF)/Information Support Plan (ISP) documentation, Enterprise Architecture, Net Centric Warfare Analysis, NR-KPP compliance, Service Oriented Architecture (SOA), Prototyping, and Interoperability.

» **SCIENCE AND ENGINEERING SERVICES LLC**

**www.ses-i.com**  
44408 Pecan Ct. Ste 100  
California, MD 20650  
240-237-8251, Fax: 240-298-8137

**Local Executive:** Bill Shannon, Executive Vice President  
**Business Development:** Bill Shannon, Executive Vice President, bill.shannon@ses-i.com  
**HR Contact:** Bill Shannon, Executive Vice President, bill.shannon@ses-i.com



» PINEY POINT

**Local/Total Employees:** 3/950  
**Corporate HQ:** Columbia MD  
**Local Sales:** \$1M-\$4.9M  
**Business Classifications:** Small



SES is a small business that provides OEM type air and ground vehicle manufacturing and modification. We deliver over 160 aircraft per year, across many aircraft models, to multiple government agencies, in the US and internationally. We

are an SBA designated small business that can provide large business capability while maintaining small business cost and agility.

### » SCIENCE APPLICATIONS INTERNATIONAL CORPORATION (SAIC)

**www.saic.com**  
 45310 Abell House Lane  
 California, MD 20619  
 301-862-6200, Fax: 240-725-0269

**Local Executive:** Larry Egbert, Vice President and Operations Manager  
**Business Development:** Tim Shepley, Vice President, Business Development, 301-862-6200 ext. 6240, timothy.p.shepley@saic.com  
**HR Contact:** Shaquisha Bishop, Director, Human Resources, 301-862-6200 ext. 6220, shaquisha.m.bishop@saic.com

**Local/Total Employees:** 515/14,000  
**Corporate HQ:** McLean, VA  
**Local Sales:** \$100M but <\$250M  
**Business Classifications:** Large



SAIC is a leading technology integrator providing full life-cycle services and solutions in the technical,

engineering, and enterprise information technology markets. SAIC's deep domain knowledge and customer relationships enables delivery of systems engineering and integration offerings for large, complex government projects. The company also offers a broad range of services, with a targeted emphasis on higher-end, differentiated technical capabilities. SAIC's approximately 14,000 employees serve customers in the U.S. federal government, state/local, and commercial markets. Headquartered in McLean, Va., SAIC has annual revenues of approximately \$4 billion. For more information, visit [www.saic.com](http://www.saic.com).

### » SERCO INC.

**www.serco-na.com**  
 46655 Expedition Drive, Suite 200  
 Lexington Park, MD 20653  
 240-237-4664, Fax: 240-237-4656

**Local Executive:** Bill Kivlan, VP of Installation Services  
**Business Development:** Adrian Hill, Technical Business Consultant  
 240-237-4664, [Adrian.hill@serco-na.com](mailto:Adrian.hill@serco-na.com)  
**HR Contact:** Marina Dion, Manager Human Resources, 858-430-0627  
[Marina.Dion@serco-na.com](mailto:Marina.Dion@serco-na.com)

**Local/Total Employees:** 5/10,000  
**Local Sales:** \$50M but <\$100M  
**Business Classifications:** Large, Foreign



Serco Inc. (Serco's Americas division) is a leading provider of professional, technology and management services

focused on the federal government. We advise, design, integrate, deliver solutions that transform how clients achieve their missions. Our customer-first approach, robust portfolio of services, and global experience enable us to quickly respond with solutions that achieve outcomes with value. With our wide range of capabilities, we assist clients with their need to respond to new mandates and expand the scope of their missions. We provide the technology and people to support our federal government and protect the homeland.

### » SHADOWOBJECTS, LLC

**www.shadowobjects.com**  
 41650 Courthouse Dr  
 Leonardtown, MD 20650  
 240-925-3385, Fax: 301-475-3610

**Local Executive:** William M. (Bill) McAloon, President  
**Business Development:** Jeffrey R. Fairfax, Vice President, [jeff.fairfax@shadowobjects.com](mailto:jeff.fairfax@shadowobjects.com)  
**HR Contact:** Tony McAloon, Business Analyst, [tony.mcaloon@shadowobjects.com](mailto:tony.mcaloon@shadowobjects.com)

**Local/Total Employees:** 30/35  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Leonardtown, MD  
**Local Sales:** \$1M-\$4.9M



ShadowObjects, LLC (SO) provides experience in Systems Engineering,

Requirements Analysis, Modeling and Simulation, System Integration, Development, Testing, Reliability Analysis, and Program Management; as applied to the Navy, Marine, and Air Force Aviation Community. Our full life-cycle approach, facilitated by an advanced data analysis toolset, meets performance objectives within mission parameters. SO provides research expertise for new/aging weapon systems, multi-dimensional cost estimation, simulation modeling for Performance Based Logistics and Supply Chain Manufacturing, and Information Technology. With a focus on new technology and proven methodologies, SO seeks to offer customers innovative thinking to meet their complex needs.

### » SIERRA MANAGEMENT AND TECHNOLOGIES, INC.

**www.sierramgt.com**  
 44427 Airport Road, Suite 130  
 California, MD 20619  
 301-737-3000, Fax: 301-737-4244

**Local Executive:** Edward Sierra, CEO / President  
**Business Development:** Kevin Bridgwater, Chief Operations Officer/Director of Business Development, [bridgwaterkl@sierramgt.com](mailto:bridgwaterkl@sierramgt.com)  
**HR Contact:** Jodi Stanalonis, Chief Financial Officer/Director of Human Resources, [stanalonisjc@sierramgt.com](mailto:stanalonisjc@sierramgt.com)

**Local/Total Employees:** 54/100  
**Business Founded in St. Mary's County**  
**Corporate HQ:** California, MD  
**Local Sales:** \$5M-\$9.9M



Sierra Management and Technologies, Inc (Sierra) is a certified small business that has been supporting the Department of the Navy,

Naval Air Systems Command (NAVAIR), and Naval Air Warfare Center – Aircraft Division (NAWC-AD) since 1993 and currently employees approximately 100 employees. The company is strategically positioned with our headquarters located in California, Maryland, and supporting locations at Patuxent River, Maryland; Granite City, Illinois; Orange Park, Florida; Orlando, Florida; and Dayton, Ohio. Sierra's core competencies are Information Technology, Program Management, Financial Management, Acquisition Management, Software Engineering and Logistics.

### » SIERRA NEVADA CORPORATION

**www.sncorp.com**  
 703-414-5713, Fax: 703-414-5713

**Local Executive and Business Development:** Bob Dishman, Senior Director, Government Affairs, [bob.dishman@sncorp.com](mailto:bob.dishman@sncorp.com)  
**HR Contact:** MyHR Services, General HR Contact, [myhr@sncorp.com](mailto:myhr@sncorp.com)

**Local/Total Employees:** 3/3,000  
**Corporate HQ:** Sparks, NV



SNC provides customer-focused technology solutions in the areas of aerospace, aviation,

electronics and systems integration. SNC has been honored as one of "The World's Top 10 Most Innovative Companies in Space," and as one of America's fastest growing companies. SNC's diverse technologies are used in applications including telemedicine, navigation and guidance systems, threat detection and security, commercial aviation, scientific research and infrastructure protection. Founded in 1963 and headquartered in Sparks, Nevada, SNC operates under the leadership of owners, CEO Fatih Ozmen and President Eren Ozmen, with over 3,000 personnel in 34 locations in 19 U.S. states, England, Germany and Turkey.

### » SIKORSKY, A LOCKHEED MARTIN COMPANY

**www.lockheedmartin.com/sikorsky**  
 46655 Expedition Drive, Suite 400  
 Lexington Park, MD 20653  
 240-725-7949, Fax: 240-725-0409

**Local Executive:** Charles Deitchman, General Manager

**Local/Total Employees:** 280/15,000  
**Corporate HQ:** Stratford, CT



Sikorsky, a Lockheed Martin Company provides Programmatic, Engineering, and

Contract & Logistic Liaison support to all Navy and Marine Corp Programs. Sikorsky is a world leader in the design and manufacture of advanced helicopters for commercial, industrial and military uses. Sikorsky occupies a prominent international position in the



» JF TAYLOR

intermediate to heavy lift helicopter market. They are used by all five branches of the United States Armed Forces, along with military services and commercial operators in more than 40 nations.

» SMARTRONIX, INC.

**www.smartronix.com**  
44150 Smartronix Way  
Hollywood, MD 20636  
301-373-6000, Fax: 301-373-7171

**Local Executive:** John C. Parris, Chief Executive Officer  
**Business Development:** David MacRae, EVP, Corporate Development, dmacrae@smartronix.com  
**HR Contact:** Laurell Aiton, EVP Human Resources, laiton@smartronix.com

**Local/Total Employees:** 250/700  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Hollywood, MD  
**Local Sales:** \$50M-\$99.M



Smartronix is a global professional solutions provider specializing in Mission Focused

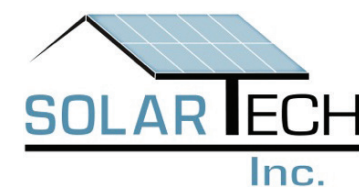
Engineering, Enterprise Software Solutions, Cloud Computing, Network Operations, Cyber Security, and Health IT. Smartronix is headquartered in Hollywood, Maryland with more than 700 employees worldwide. The company has been recognized as the Best Technology Consulting Firm to Work For by Vault, an Employer of Choice by Northern Virginia Family Service, one of the 50 fastest-growing companies in the Greater Washington D.C. area, and ranked 85 in the Washington Technology Top 100 Defense Contractors, respectively, and has received the Workplace Excellence Seal of Approval and the Health and Wellness Trailblazer award from the Alliance for Workplace Excellence.

» SOLAR TECH INC.

**www.solartechinc.net**  
25335 Allston Lane  
Hollywood, MD 20636  
301-373-5370

**Local Executive:** Richard Schmidt, President  
**Business Development and HR Contact:** Jeff Croisetiére, Operations Manager, jcroiset@solartechinc.net

**Local/Total Employees:** 4/6  
**Business Founded in St. Mary's County**  
**Local Sales:** \$500K but <\$1M  
**Business Classifications:** Small



Solar Tech Inc. is a family owned and operated business. We focus on solar electric and solar thermal systems. We do installations for

residential, commercial, and municipal applications. We also do renewable energy technology consulting and are a broker for Solar Renewable Energy Credits (sRECs). Solar Tech Inc. takes pride in being in a business that focuses on renewable energies. Solar energy systems are a great investment for the environment, and of course great for people around them. These systems generate clean energy and have a low impact onto the environment. As of late 2005, Solar Tech Inc. has been providing solar electric and solar thermal system installation services to its clients.

» SOLUTE, INC.

**www.solute.us**  
21779-E Tulagi Place  
Lexington Park, MD 20653  
301-866-0111, Fax: 301-866-9004

**Local Executive:** Jeff Crymes, Director Aviation Integration  
**Business Development:** Dana Cataldo, BD Manager, BD@solute.us  
**HR Contact:** Kelly Morgan, HR Manager, HR@solute.us

**Local/Total Employees:** 20/110  
**Corporate HQ:** San Diego, CA  
**Local Sales:** \$1M-\$4.9M  
**Business Classifications:** Small, Veteran Owned



SOLUTE Inc., is a Service-Disabled Veteran-Owned Small Business providing specialized professional services

in systems engineering, software architecture intelligence, cyber security, network communication, engineering, knowledge management, and other exciting fields. SOLUTE is headquartered in San Diego, CA, with major offices in Patuxent River, MD, and Washington, DC. SOLUTE focuses on creating powerful solutions to complex engineering, management, cyber security, and network communication challenges by offering expertise in C4ISR, networking, navigation, avionics, aviation safety, undersea warfare, mission systems, interoperability, enterprise architecture, and cyber. Our depth of technical expertise, extensive operational military and experience provide a uniquely trusted and influential skill set to our clients.

» SOLUTION ENGINEERING ASSOCIATES, INC. (SEAI)

**www.seaincusa.com**  
P.O. Box 147  
Lexington Park, MD 20653  
240-538-3424, Fax: 888-841-8562

**Local Executive, Business Development and HR Contact:** Susan M. Smith, President, susan.smith@seaincusa.com

**Local/Total Employees:** 4/8  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$1M-\$4.9M  
**Business Classifications:** Small, Woman Owned



SEAI is a woman owned small business that provides highly skilled and experienced support for a wide range of program management, engineering and technical services, software and hardware development,

prototype development, flight test and analysis across a wide variety of aircraft platforms. We specialize in the areas of flight control and flight dynamics. SEAI personnel are some of the best minds and top performers in the field, and provide the best technical solution to satisfy customer requirements.

» SPALDING CONSULTING, INC.

**www.scipax.com**  
46655 Expedition Drive, Suite 200  
Lexington Park, MD 20653  
301-737-0150, Fax: 775-898-9352

**Local Executive:** Tamara Pennell, Vice President, Business Development  
**Business Development:** Samantha Sowers, Business Development Manager, samantha.sowers@scipax.com  
**HR Contact:** Susan Hall, Human Resources Manager, susan.hall@scipax.com

**Local/Total Employees:** 244/254  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$20M-\$49.9M  
**Business Classifications:** Small



Spalding Consulting, Inc. is a small business providing information technology, cyber security, program

management, and financial management solutions to NAVAIR, NAWCAD, NAVSUP, SPAWAR, and OSD. Our IT services include software/mobile development, SharePoint customization, database and system administration, business intelligence, and data analytics. Our cyber security services include Risk Management Framework support, vulnerability mitigation, penetration testing, and cyber monitoring. Our program management services include contract management, financial analysis, risk management, quality management, and continuous process improvement. Our financial management services include cost accounting, Financial Improvement and Audit Readiness, Navy ERP data analysis, contract reconciliation, and fixed asset/material management accounting.

» SPECIALTY SYSTEMS, INC.

**www.specialtysystems.com**  
22335 Exploration Drive Suite 1035  
Lexington Park, MD 20653  
301-476-0587, Fax: 732-341-0655

**Local Executive and Business Development:** Emil Kaunitz, President, ekaunitz@specialtysystems.com  
**HR Contact:** Bill Cabey, Chief Operating Officer, jobs@specialtysystems.com

**Local/Total Employees:** 2/70  
**Corporate HQ:** Toms River, NJ  
**Local Sales:** Less than \$200K



Specialty Systems, Inc. has a 40-year history providing full lifecycle support of Navy and Army Aviation systems. Services include System

Development, System Engineering, Hardware/Software engineering, Integrated Software Solutions, Operational Concept Analysis, Information Assurance and Program Management. Subject matter expertise includes Aircraft Carrier Aviation, including flight deck, weapons, ALRE, air operations, air traffic control and AGSE; Army C4ISR Systems RDT&E; RF Communication Control Software Systems. Technical expertise includes system prototype development, real-time and embedded software, instrumentation, simulation and modeling, UAV control/flight systems, RF Distribution Control Software, Advanced Identification Technology (AIT) and Mobile Computing Solutions. Services provided within IPTs or in-house.

» SRI INTERNATIONAL

**www.sri.com**  
21795 Three Notch Road, Suite A  
Lexington Park, MD 20653  
301-862-4507, Fax: 301-862-9508

**Local Executive and Business Development:** James Holland, Program Manager, 301-862-4507, james.holland@sri.com  
**HR Contact:** Celeste Church, Facility Security Officer, 301-862-4507, celeste.church@sri.com

**Local/Total Employees:** 8/2,000  
**Corporate HQ:** Menlo Park, CA  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Large



SRI International is a not-for-profit institute with a combined staff of over 2,000 employees. SRI provides fundamental and applied R&D to advance technology to improve the human condition. SRI locations include: our main campus in Menlo Park, CA; the David Sarnoff Laboratory, Princeton, NJ; Washington, DC; State College, PA; Cambridge, UK; and over 40 other locations in the United States and abroad. Current work includes: computing, AI, speech recognition, communications, electronic warfare, flight testing, radar and remote sensing, robotics, transportation, modeling and simulation, global positioning, range instrumentation, multimedia training, bio-medical and surgical techniques, pharmaceuticals, economics, and education.

» STARA TECHNOLOGIES, INC.

**www.staratechnologies.com**  
23077 Three Notch Road, #201  
California, MD 20619  
240-237-8113, Fax: 480-850-1050

**Business Development:** Tom Williams, Patuxent River Site Manager: Business Development, 240-237-8113, tom.williams@staratechnologies.com  
**HR Contact:** Amy Dammann, HR Manager, 480-850-1555 \*1551, amy.dammann@staratechnologies.com

**Local/Total Employees:** 1/104  
**Corporate HQ:** Gilbert, AZ  
**Local Sales:** \$20M but <\$50M  
**Business Classifications:** Small



STARA Technologies Inc. is headquartered in Gilbert, AZ and retains offices in California, MD; Tampa, FL; San Diego, CA and Huntsville, AL. STARA specializes in system solutions by rapidly developing and deploying technologies that meet the immediate operational needs of the U.S. Government. In a commitment to the warfighter and force protection, STARA delivered approximately 30 PGST/STIK Systems and 24 CGCSs, and trained/deployed nearly 200 PGSS Operators and Field Service Representatives. STARA is a collaborative team of inventors/engineers that solve problems with a practical approach, an aggressive timeline,

and at a fraction of the cost of large defense contracting companies.

» STARBOARD TECHNOLOGIES, INC.

**www.starboardtechnologies.com**  
45017 Nolan Court  
Hollywood, MD 20636  
443-336-1705

**Local Executive:** Jeffrey Beahm, President  
**Business Development:** Wayne Bennett, Integrated Solutions Manager, wbennet@starboardtechnologies.com  
**HR Contact:** Christine Beahm, Office/HR Manager, cbeahm@starboardtechnologies.com

**Local/Total Employees:** 5/10  
**Business Founded in St. Mary's County**  
**Business Classifications:** Small



Business Integration Solutions - File server installation/PC installation and support - VoIP (Voice over Internet Protocol) consulting, installation and recurring service plans.

» STRACON SERVICES GROUP, LLC

**www.stracongroup.com**  
44423 Airport Road, Suite 205  
California, MD 20619  
301-866-0661, Fax: 301-866-0664

**Local Executive:** Doug Mederos, Director, Pax River Operations  
**Business Development:** Dan Hammer, Sr. Director: DOD Digital Thread Integration, daniel.hammer@stracongroup.com  
**HR Contact:** Cereena Craig, Human Resources, cereena.craig@stracongroup.com

**Local/Total Employees:** 50/106  
**Corporate HQ:** Fort Worth, TX  
**Local Sales:** \$20M-\$49.9M



StraCon provides full service support for the development of highly dynamic programs within NAVAIR, NAWCTSD, SPAWAR, USAF Special Operations Command, Special Surveillance Systems and the Army. Services include: program management, systems engineering, training system design, integrated logistics, configuration management,



Airman Armando Braddy, assigned to Air Test and Evaluation Squadron (VX) 1, signals for the start up of an E-2D Hawkeye outside the hangar at Naval Air Station Patuxent River. (U.S. Navy photo by Mass Communication Specialist 2nd Class Kenneth Abbate/Released)

financial management, Foreign Military Sales, acquisition life cycle support and technical analysis support. We offer exceptional knowledge of Naval Aviation aircrew and maintainer training system requirements and products as part of a tailored training platform, including: curriculum development, course design, device design, technical manuals and publications, technical drawing packages and 3D models.

## » STRATEGIC SYSTEMS TECHNOLOGY, INC.

**www.strategic-systems-technology.com**  
PO Box 1740  
California, MD 20619  
301-863-4825, Fax: 301-862-3372

**Local Executive:** Sharon Stockley, President  
**Business Development:** Robert Stockley, Vice President, (Office) 301-863-4825, (Cell) 301-904-9951, stockley\_robert@strategic-systems-technology.com  
**HR Contact:** HR Specialist, 301-863-4825, humanresources@strategic-systems-technology.com

**Local/Total Employees:** 2/8  
**Business Founded in St. Mary's County**  
**Corporate HQ:** California, MD  
**Business Classifications:** Small, Woman Owned

Strategic Systems Technology, Inc. (SST)(CAGE Code -1CWE5), a Woman-Owned Small Business, providing Management, Engineering and Technical Support Services to DoD, State and Federal Government C2I, C3I, C4ISR, and IT/IA Development and Life-Cycle Support Programs. Efforts include program/project management; systems engineering/software engineering; IT support services; network engineering, management, and administration; database development and administration; business process engineering, analysis, and reengineering; information systems engineering and analysis; information assurance (IA), information security (INFOSEC), and information warfare (I2W); system certification and accreditation (C&A); web site/page development, administration, and security; message & command center operation and maintenance.

## » SURVICE ENGINEERING COMPANY

**www.survice.com**  
22099 Three Notch Road, Suite 104  
Lexington Park, MD 20653  
301-866-2080, Fax: 301-866-2082



Lt. Frank Morley, Patuxent River, Maryland, brings the F/A-18E Super Hornet in for its first carrier based arrested landing on the deck of the John C. Stennis Jan. 18 off the coast of North Carolina. U.S. Navy photo by Photographer's Mate Airman Michael L. Larson

**Local Executive:** Dave Turner, VV&A Team Lead  
**Business Development:** Eric Whiteman, Director of Naval Programs, eric.whiteman@survice.com  
**HR Contact:** Robin Mecinski, HR Manager, robin@survice.com

**Local/Total Employees:** 9/400  
**Corporate HQ:** Belcamp, MD  
**Local Sales:** \$1M-\$4.9M



A nationally recognized specialist in combat system survivability, weapon system effectiveness, and system safety, the SURVICE Engineering Company is a small business that's been providing Department of Defense and industry customers with high-quality analytical products and services for more than 30 years. During this time, we've continued to grow in size and capability, as well as in national recognition for our leadership in the field. However, we've never lost touch with our original mission—to provide safe, survivable, and effective combat systems for U.S. military personnel at home and abroad.

## » SYNECTIC SOLUTIONS, INC. (SSI)

**www.synecsolu.com**  
22776 Three Notch Road, Suite 210  
Lexington Park, MD 20653  
301-866-0037, Fax: 301-866-0038

**Local Executive:** Bill Jensen, Regional Operations Manager  
**Business Development:** Toby Doane, Vice President: Operations, 805-483-4800 \*129, tdoane@synecsolu.com  
**HR Contact:** JoAnn Siros, Director of Human Resources, 805-483-4800 \*122, jsiros@synecsolu.com

**Local/Total Employees:** 35/115  
**Corporate HQ:** Oxnard, CA  
**Local Sales:** \$5M but <\$10M  
**Business Classifications:** Small, Woman Owned



Synectic Solutions, Inc. is an award-winning provider of technology-enabled solutions for the Department of Defense and other government agencies. SSI supports a broad range of requirements for PMA-201, 205, 208, 242, 259, and 276 as well as NAVAIR 4.0, 5.0, 6.0, and 7.0. Core service offerings include information technology, logistics, engineering, test and evaluation, program management, and training. As evidence of the company's commitment to superior performance, the company has been awarded the SBA's Award of Excellence, was named one of the top 500 Women Owned Businesses in the United States, and earned a spot on the Inc. 5000 List of the Fastest Growing Companies in America. To learn more, please visit [www.synecsolu.com](http://www.synecsolu.com).

## » SYNERGY AEROSPACE, INC.

**www.synergy-aero.com**  
21585 Three Notch Road, Suite 6  
Lexington Park, MD 20653  
240-895-8115, Fax: 240-842-1410

**Local Executive and Business Development:** Bruce Smith, President, Bsmith@synergy-aero.com  
**HR Contact:** Tina Burroughs, HR Specialist, tina.burroughs@synergy-aero.com

**Local/Total Employees:** 12/13  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** \$1M-\$4.9M



Synergy Aerospace provides quality engineering services and analysis to DoD customers. We have demonstrated

expertise in the fields of electronic warfare, test and evaluation, aerospace and mechanical engineering. Synergy's seasoned professionals come from military and commercial communities as well as DoD RDT&E. We provide our customers with trusted and proven products and services, relied upon to make difficult decisions. Synergy is pleased to belong to the Patuxent River community and grateful for the opportunity to do business in St. Mary's County.

## » SYNERGY ECP, LLC

**www.SynergyECP.com**  
PO Box 1722  
Lexington Park, MD 20653  
301-848-2096, Fax: 443-445-6919

**Local Executive and Business Development:** Vernon Lundskow, Director, 301-848-2096, vern.lundskow@SynergyECP.com  
**HR Contact:** Andrew Williams, Director: Talent Acquisition, 443-552-0650, fax: 410-290-1585, andrew.williams@SynergyECP.com

**Local/Total Employees:** 2/50  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Columbia, MD  
**Local Sales:** Less than \$200K  
**Business Classifications:** Small, Veteran Owned



Synergy ECP, LLC is a veteran-owned small business providing an array of Information Technology services to U.S. Defense, Intelligence, and Healthcare industries. We provide services from entry-level to high-end IT support paralleled between an Advisory Division coupled with critical Organizational Conflict of Interest mitigation, and an Implementation Division focused on implementing and executing specialized support based on customer demands and unique requirements. Our teams possess special credential and clearance levels to provide expertise in the most critical defense and intelligence environments by achieving: Secure Networks, Information Assurance, Cyber Security, and Quality Engineering, Training, as well as, Lifecycle and Continuous Process Improvements, along with a full range of aviation logistics and technical support services.

## » SYSTEM PLANNING CORPORATION

**www.sysplan.com**  
46655 Expedition Park Drive, Suite 300  
Lexington Park, MD 20653  
301-866-1400, Fax: 301-866-1402

**Local Executive and Business Development:**  
James McFillin, Air Warfare Group Sr. Vice President,  
301-866-1400, jmcfillin@sysplan.com  
**HR Contact:** Larry Edwards, HR Director,  
703-351-8214, ledwards@sysplan.com

**Local/Total Employees:** 30/140  
**Corporate HQ:** Arlington, VA  
**Local Sales:** \$10M but <\$20M  
**Business Classifications:** Small, Veteran Owned

System Planning Corporation (SPC) Air Warfare Group, based in Lexington Park, MD supports NAVAIR, NAWC, COTF, ACC and NASA by providing Subject Matter Expert (SME) technical support in the areas of systems engineering, program management, Anti-tamper and Information Assurance, RDT&E, Operational Test and Evaluation (OT&E), survivability, avionics/electronics, weapons systems integration, systems security engineering, DITSCAP/DIACAP, and Research and Technology Protection. SPC personnel currently support projects development of advanced air warfare concepts, including modular aircraft and avionics design, improved aircraft survivability, Combat Identification Systems (CID), integration of modern precision-guided weapons, new concepts for time critical strikes, and network centric warfare.

## » TECH WIZARDS, INC.

**www.Tech-Wizards.com**  
46611 Corporate Drive, Suite 103  
Lexington Park, MD 20653  
800-783-2494, Fax: 240-208-4455

**Local Executive, Business Development and HR Contact:** Mike Conceicao, Executive Vice President,  
540-469-4099, Mike.Conceicao@Tech-Wizards.com

**Local/Total Employees:** 9/25  
**Corporate HQ:** La Plata, MD  
**Business Classifications:** Small



Tech Wizards is a system and software engineering company that combines creativity, engineering and experienced management to provide innovative, high-quality system and software solutions. We

specialize in software support activity (SSA) based tactical software development and support, and tactical training development, to include virtual world engineering and integration. We provide full system and software life cycle support and utilize state-of-the-art processes and methodologies to provide scalable, extendible, and maintainable solutions.

## » TECHNICAL DATA ANALYSIS, INC.

**www.tda-i.com**  
22299 Exploration Drive, Suite 200  
Lexington Park, MD 20653  
301-866-9400, Fax: 301-266-9441

**Local Executive and Business Development:** Ted Herring, Director of Engineering, therring@tda-i.com  
**HR Contact:** Gail Gibson, Administrator,  
ggibson@tda-i.com

**Local/Total Employees:** 35/70  
**Corporate HQ:** Falls Church, VA  
**Local Sales:** \$10M-\$19.9M  
**Business Classifications:** Small



Technical Data Analysis, Inc. (TDA), founded in 1997, is a small business located in Falls Church, VA, with satellite offices in Lexington Park, MD and Atlanta, GA. TDA - an engineering/software development/project management consulting firm - provides engineering expertise, customized software solutions and contract management expertise in the fields of aeronautical and mechanical engineering, statistical data analysis, web-based business transaction management, and software development. TDA's mission is to offer high-quality, highly customized engineering and software solutions in a timely manner - all at a reasonable cost.

## » TECHNICAL SYSTEMS INTEGRATION, INC. (TSI)

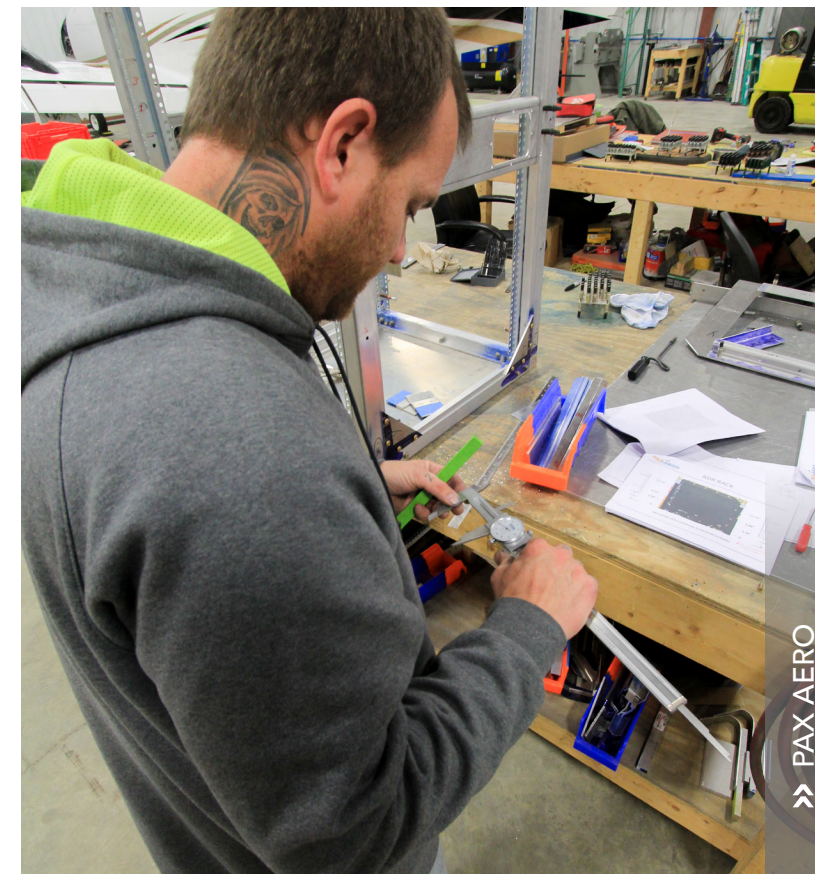
**www.tecsysint.com**  
23330 Cottonwood Pkwy, Suite 310  
California, MD 20619  
240-925-5639, Fax: 757-213-0889

**Local Executive and Business Development:** Dave Ambos, Site Manager/PM, ambosd@tecsysint.com  
**HR Contact:** Gayle Simons, Human Resources Manager, simonsg@tecsysint.com

**Local/Total Employees:** 7/75  
**Corporate HQ:** Chesapeake, VA  
**Local Sales:** \$500K-\$999.9K



Technical Systems Integration, Inc. (TSI) provides logistics, database development/management, system integration, operational analysis, tactics/techniques/procedures (TTP) development and training, and program management support to DoD and commercial clients. TSI has demonstrated expertise and quality performance in logistics support services, facilities requirements analysis planning and documentation, technical documentation in HTML/SGML/XML and S1000D compliant formats, training (development and delivery (ILT and CBT)) and training support, analysis in support of helicopters and deployed AMCM mission critical systems, unmanned air systems, Littoral Combat Ship (LCS) Mission Packages, Aircraft Carrier (CVN) and Amphibious (L-Class) Combat Systems, and various Landing Craft Air Cushion (LCAC) programs, Emergency Management Programs. Our employees have acquired a unique blend of business, technical, logistics, and management experience from long and successful careers in the military and private sector. Integrity, responsiveness, quality, and innovation are core competencies.



## » TECHNOLOGY SECURITY ASSOCIATES, INC.

**www.theTSAteam.com**  
44414 Pecan Court, Suite 100  
California, MD 20619  
301-866-0295, Fax: 301-866-0296

**Local Executive and Business Development:**  
Lee Bradshaw, President/CEO,  
Lee\_Bradshaw@theTSAteam.com  
**HR Contact:** Kim Wasem, Human Resources/  
Recruiting Manager, Kim\_Wasem@theTSAteam.com

**Local/Total Employees:** 60/65  
**Business Founded in St. Mary's County**  
**Corporate HQ:** California, MD  
**Local Sales:** \$10M-\$19.9M



Technology Security Associates (TSA) Inc. is a service-disabled veteran owned company that offers a broad spectrum of DoD services including:

- International Programs Support – International Cooperative Programs, International Agreements, Technology Transfer Policy, Export Licensing, Foreign Disclosure, Foreign Military Sales
- Program Support – Program Management, Business and Financial Management, Logistics, Configuration Management, Engineering, Admin Support.
- Future Capabilities Processes – JCIDS, Capabilities Based Assessments, Operations/Warfighting Analysis, Analyses of Alternatives, DoDAF Architecture Framework, Information Support Plans, and POM Analysis/Roadmap Development.
- Technology and Information Protection – Research and Technology Protection (RTP), Anti-Tamper (AT) Cyber Security and Information Assurance (IA).

## » TECHNOLOGY SYSTEMS & BUSINESS SOLUTIONS, LLC

45645 Swanfall Way  
California, MD 20619  
301-862-4029, Fax: 301-862-4029

**Local Executive and Business Development:**  
Timothy Smith, Director, 301-862-4029,  
tsbllc@hughes.net

**HR Contact:** Timothy Smith, Director, 301-862-4029, tsbsllc@hughes.net

**Local/Total Employees:** 1/1

**Business Founded in St. Mary's County**

**Local Sales:** \$200K but <\$500K

**Business Classifications:** Small, Veteran Owned

A small locally owned consulting firm that specializes in Strategic Planning, Organizational Development, and Educational Training. Owner has over 41 years experience in planning, organizing, leading, controlling, and directing large organizations. Owner has taught undergraduate and graduate level management and information systems for over 28 years. Provides consultation to organizations and government activities who are needing assistance in strategic planning, organizational development. Provides client training in Stress and Change Management and numerous other subject areas tailored to the clients needs. Provides mentoring services and developmental training for new and current managers for organizations and government activities.

## » TECOLOTE RESEARCH

**www.tecolote.com**

44425 Pecan Court Suite 200  
California, MD 20619  
301-866-9180, Fax: 301-866-9049

**Local Executive and Business Development:** Robert Watts, Operations Manager, rwatts@tecolote.com  
**HR Contact:** Wendy Raymond, HR Manager, wraymond@tecolote.com

**Local/Total Employees:** 10/540

**Corporate HQ:** Goleta, CA

**Local Sales:** \$1M-\$4.9M



Tecolote Research, Inc. is a leading provider of cost estimating, financial management,

scheduling, and earned value management (EVM) services for complex acquisition, construction, and integration projects. Since our founding in 1973, we have built a consistent record of success on the principles of technical excellence, independence, and integrity. By applying our philosophy "Bridging Engineering and Economics," Tecolote delivers quantitative management analysis that provides clients a defensible understanding of the costs to execute their mission; real-world insight into the risks associated with their approach; and the ability

to make informed decisions in an environment of constantly changing budgets and priorities.

## » TEK DUO, LLC

**www.tekduo.com**

45812 Church Drive  
Great Mills, MD 20634  
240-317-7111

**Local Executive and Business Development:** Micah Calloway, Owner, 240-317-7111, help@tekduo.com  
**HR Contact:** Micah Calloway, Owner, 240-317-7111, help@tekduo.com

**Local/Total Employees:** 2/2

**Business Founded in St. Mary's County**

**Local Sales:** Less than \$200K

**Business Classifications:** Small

## Tek Duo

Tek Duo provides technical support to residential and business customers in

Southern Maryland. Whether it's repairing your computer, installing and configuring new software, removing spyware or viruses that infect your PCs, or setting up a secure, wireless network, we offer technical solutions that simplify your digital life. Tek Duo is a local, family-owned business based in St. Mary's County, MD. We have over a decade of technical support experience and we are committed to providing outstanding quality and satisfaction to our neighbors at a fair and reasonable price. Our goal is to bring peace of mind in an increasingly complicated, technical world. Our capabilities include: Computer Repair & Maintenance, Technical Support & Troubleshooting, Software/Hardware Installation, Technology Consulting, Computer Networking, and Hands-on Training.

## » TEKLA RESEARCH, INC.

**www.TeklaResearch.com**

22335 Exploration Drive, Suite 1005  
Lexington Park, MD 20653  
240-794-1853, Fax: 703-492-2680

**Local Executive and Business Development:** Doug Isleib, Vice President: Southern Maryland Region, 240-794-1852, Dougisleib@teklaresearch.com  
**HR Contact:** Christine Carr-Thomas, Office Manager, 240-794-1853, ccarr-tomas@teklaresearch.com

**Local/Total Employees:** 28/65

**Business Founded in St. Mary's County**

**Corporate HQ:** Dumfries, VA

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small, Veteran Owned, SDVOSB



Tekla Research is an SDVOSB provider of Technical and Program Management support

services to NAVAIR, COMOPTEVFOR, OUSD AT&L, Naval Research Laboratory, MAGTF Ship Integration Center and major defense contractors. An agile, responsive and competitive small business, Tekla's pride in providing exceptional, focused service and reliable teaming has resulted in consistent growth within the Pax River community. Our team of motivated and satisfied employees has decades of government and military experience in Test and Evaluation (DT and OT), Program Management, Systems Engineering, Logistics, Electronic Warfare, Operational Research, and Information Assurance/Cyber. Tekla's largest office is in Lexington Park, MD, with additional Virginia offices in Dumfries, Alexandria, and Norfolk.

## » TORCH TECHNOLOGIES, INC.

**www.TorchTechnologies.com**

44425 Pecan Court, Suite 203  
California, MD 20619  
443-360-5007, Fax: 256-319-6016

**Local Executive and Business Development:** Terry Thomas, Corporate Director, Atlantic Region, terry.thomas@torchtechnologies.com  
**HR Contact:** Cameron Kramer, HR Senior Manager, cameron.kramer@torchtechnologies.com

**Local/Total Employees:** 6/750

**Business Founded in St. Mary's County**

**Corporate HQ:** Huntsville, AL

**Business Classifications:** Small



Torch Technologies is a 100% employee-owned small business dedicated to quality technical services, competitive costs, and ethical business practices. Headquartered in Huntsville, Alabama, Torch has more than

750 employee-owners in 15 locations. Torch is dedicated to providing superior research, development, and engineering services in: Weapon System Performance Analysis, Modeling and Simulation, Information Technology, Manned and Unmanned Aviation, Test and Evaluation, and Advanced Technology Research and Development. As a defense contractor, our services directly support

those who serve our country. Our Corporate mission statement sums up the pride our employees take in the work we do: "Lighting the Pathway of Freedom.

## » TQI SOLUTIONS, INC.

**www.tqiinc.com**

47335 Thomas Rowe Lane  
Lexington Park, MD 20653  
301-349-7980

**Local Executive and Business Development:** Mark Christman, Regional Acquisition Project Manager 862-266-2060, Mark.Christman@tqiinc.com  
**HR Contact:** Matt Quinn, Regional Manager, 301-349-7975, Matthew.Quinn@tqiinc.com

**Local/Total Employees:** 6/53

**Business Founded in St. Mary's County**

**Corporate HQ:** Norfolk, VA

**Local Sales:** \$5M but <\$10M

**Business Classifications:** Small, Veteran Owned, SDVOSB

## TQI Solutions

A SDVOSB Corporation

TQI Solutions, Inc. is a Service-Disabled Veteran-Owned Small Business (SDVOSB) with

staff located in Virginia, Maryland, North Carolina and California. We provide Mission and Information Technology Support Services to a wide range of clients including SPAWAR, NAVSEA, NAVAIR, and US Fleet Forces Command. Key Services include Strategic Planning, Acquisition Planning, Business Analysis, Process Improvements, IT Requirements, Financial Management, System Engineering, Cybersecurity, SharePoint Development, System/Database Management, IT Fielding & Implementations, Training, and Service Desk Support. Leveraging our ISO 9001:2015 certified processes and best practices, our accomplished professionals assist clients in solving their most challenging problems in a timely and cost-efficient manner.

## » TRANSTECs CORPORATION

**www.transtecs.com**

21815-D Three Notch Road  
Lexington Park, MD 20653  
301-863-7777, Fax: 301-863-6710

**Local Executive:** Richard Opara, Business Development Manager  
**Business Development:** Jennifer Sullivan, Program Manager, 301-863-7777, fax: 301-863-6710, sullivanj@transtecs.com



**HR Contact:** Jennifer Sullivan, Program Manager, 301-863-7777, fax: 301-863-6710, sullivanj@transtecs.com

**Local/Total Employees:** 45/200  
**Local Sales:** \$20M but <\$50M  
**Business Classifications:** Small, Woman Owned



Transtecs Corporation is a woman-owned small business with extensive experience and expertise in providing world-class engineering, technical, logistics, program management, and administrative support services for the Federal Government agencies. Our key strength is the ability to provide rapid response to assemble and deploy experienced teams specifically tailored to meet customers' requirements. Our personnel offer a diverse technical skills, experience and proficiency in our core areas of engineering, technical, logistics, program management, and administrative support services.

#### » TRINITY UAS, LLC

**www.TrinityUAS.com**  
21996 Fox Ridge Rd  
Lexington Park, MD 20653  
301-904-1900, Fax: 301-904-1900

**Local Executive and Business Development:** Trevor Strand, Co-Owner, trinityUAS@gmail.com  
**HR Contact:** Trevor Strand, Co-Owner, trinityUAS@gmail.com

**Local/Total Employees:** 2/2  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Local Sales:** Less than \$200K



Trinity UAS, LLC specializes in the design, manufacturing and operation of advanced autonomous VTOL and tiltrotor Unmanned Aircraft Systems.

#### » TRITON METALS INC.

**www.tritonmetals.com**  
43979 Airport View drive  
Hollywood, MD 20636  
301-373-6110, Fax: 301-373-5033

**Local Executive and Business Development:** Kevin Poole, Vice President, kpoole@tritonmetals.com

**HR Contact:** Tammy Brugger, Accounting/HR, tbrugger@tritonmetals.com

**Local/Total Employees:** 125/125  
**Corporate HQ:** Hollywood, MD  
**Local Sales:** \$10M-\$19.9M  
**Business Classifications:** Small, Woman Owned



Triton Metals, Inc, a Woman Owned small business. Established in 1994, and doing business in our 52,000

sq. ft. Hollywood, MD facility since 2002. Triton Metals Designs and Engineer's complete systems to include in- house integration. Our processes include full service machine, fabrication. You will find a full complement of cutting edge CNC machinery including, milling, turning, laser, water jet, forming, robotic welding. Finishing capabilities include a full

## DID YOU KNOW?

**Margaret Brent** arrived in St. Mary's City in 1639 with her sister establishing their own farm: Sisters Freehold. On June 24, 1648, she petitioned the assembly for the right to vote. Although denied, she is known as the first suffragette.

wet paint and powder coat finish department, phosphate wash, sandblasting & silk screening all staffed with quality conscious employees. As a Solid Modeling based Enterprise, Triton Metals is a Value added supplier that prides itself with multiple manufacturing partnerships with Military, Homeland Security and various Federal Government entities.

#### » VALLAS CONSULTING GROUP, LLC

21590 America Street  
Lexington Park, MD 20653  
301-481-8950

**Local Executive and Business Development:** Keith Wallace, President/COO, vallas.consulting@md.metrocast.net  
**HR Contact:** Keith Wallace, President/COO, vallas.consulting@md.metrocast.net

**Local/Total Employees:** 1/1  
**Business Founded in St. Mary's County**  
**Corporate HQ:** Lexington Park, MD  
**Business Classifications:** Small

#### » VENCORE

**www.vencore.com, www.vencorelabs.com**  
22299 Exploration Drive, Suite 202  
Lexington Park, MD 20653  
240-237-1105

**Local/Total Employees:** 2/2,600  
**Corporate HQ:** Chantilly, VA  
**Business Classifications:** Large  
**Local Sales:** \$10M but <\$20M



Vencore is a proven provider of information solutions, engineering and analytics for

the U.S. Government. With more than 40 years of experience working in the defense, civilian and intelligence communities, Vencore and its transformational applied research organization, Vencore Labs, design, develop and deliver high impact, mission-critical services and solutions to overcome its customers most complex problems. Vencore, the 2014 recipient of the Northern Virginia Technology Council's Tech Company of the Year Award, has 4,000 employees and is based in Chantilly, Virginia. For more information about Vencore and Vencore Labs, visit [www.vencore.com](http://www.vencore.com) and [www.vencorelabs.com](http://www.vencorelabs.com).

#### » VULCAN ENG. & MFG.

35290 Golf Course Drive  
Mechanicsville, MD 20659  
301-638-3633, Fax: 301-638-3833

**Local Executive and Business Development:** Henry Harmon, President, 301-638-3633, vulcan\_engr@msn.com  
**HR Contact:** Henry Harmon, President, 301-638-3633, vulcan\_engr@msn.com

**Local/Total Employees:** 2/6  
**Corporate HQ:** Waldorf, MD  
**Local Sales:** \$500K but <\$1M  
**Business Classifications:** Small, HUBZone, Veteran Owned



Precision sheet metal prototypes and short run production is our specialty. We have 30+

years experience serving the defense and aerospace industries as well as the private sector. We offer design services in addition to our fabrication skills, CNC punching and bending capabilities along with MIG, TIG and spot-welding. For your time sensitive projects, our quick turn around is an added asset.

#### » WBB

**www.wbbinc.com**  
22299 Exploration Drive, Exploration IV, Suite 104  
Lexington Park, MD 20653  
301-737-0358, Fax: 301-863-7957

**Local Executive, Business Development and HR Contact:** Mark Converse, 301-737-0358 \*663, mconverse@wbbinc.com

**Local/Total Employees:** 14/450  
**Corporate HQ:** Reston, VA  
**Business Classifications:** Large



WBB is a technical services company serving both the Government and

industry with top quality products and services. Our staff, which includes former members of all four military Services and the Department of Homeland Security, is characterized by strong joint acquisition and operational experience combined with specialized expertise.

Offerings include:

- Acquisition and Program Management
- Concept Development
- Analyses of Alternatives
- Decision Support and Analysis
- Joint Capabilities Integration and Development System (JCIDS)
- DoD Architectures
- Business Analysis and Financial Management
- Test & Evaluation
- Logistics and Product Support
- Security Cooperation, including Foreign Military Sales

## » WIRE LINK TECHNOLOGIES

[www.wirelinktech.com](http://www.wirelinktech.com)

P.O. Box 719  
Mechanicsville, MD 20659  
240-466-1080

**Local Executive and Business Development:**

Ryan Blizek, Owner, 240-466-1080  
rblizek@wirelinktech.com

**Local/Total Employees:** 1/1

**Business Founded in St. Mary's County**

**Local Sales:** Less than \$200K

**Business Classifications:** Small



Wire Link Technologies is an IT Managed Services Provider serving the Southern Maryland area. We are dedicated to providing IT and infrastructure support

services for small business. From desk-side services to disaster recover, Wire Link Technologies provides IT support the way it should be--swift, confident, and with our customers as our highest priority.

## » ZENETEX

[www.zenetex.com](http://www.zenetex.com)

44427 Airport Road, Suite 410  
California, MD 20619  
301-862-9080, Fax: 301-862-9025

**Local Executive:** Greg "Walleye" Wallace, Group Vice President, Naval Aviation Programs

**Business Development:** Dennis England, COO/ President, [dennis.england@zenetex.com](mailto:dennis.england@zenetex.com)

**HR Contact:** Laura Kamosa, Vice President of Human Resources, [laura.kamosa@zenetex.com](mailto:laura.kamosa@zenetex.com)

**Local/Total Employees:** 214/1,400

**Corporate HQ:** Herndon, VA

**Local Sales:** \$500K-\$999.9K

**Business Classifications:** Large, Small for Seaport-e



Zenetex is an experienced prime contractor powered by experienced leaders, tactical innovators, knowledgeable communicators, and out-of-the-box problem solvers. We provide federal and DoD

support in the areas of IT Services; Integrated Logistics; Engineering Services; Program Management; Maintenance, Repair, & Overhaul; International Programs; Strategic Communications; National Intelligence Programs; Security; and Training. The Zenetex training facility offers the complete information Technology Infrastructure Library (ITIL) curriculum, as well as courses on ISO20000 certification. Zenetex offers new, state-of-art conference facilities and classified meeting space at our Wildewood location.

# ...What's missing?

Contact us at [ded@stmarysmd.com](mailto:ded@stmarysmd.com) to add your company to our database

# BUSINESS'S DEVELOPMENT RESOURCES



## » MARYLAND DEPARTMENT OF COMMERCE - SOUTHERN MARYLAND REGIONAL OFFICE

[www.commerce.maryland.gov](http://www.commerce.maryland.gov)  
15045 Burnt Store Road, P.O. Box 549  
Hughesville, MD 20637  
301-274-9138, Fax: 301-274-1924

Contact: Steve Wall, Senior Business Development  
Field Representative, [steven.wall@maryland.gov](mailto:steven.wall@maryland.gov)



The Maryland Department of Commerce (DoC) works to stimulate private investment, create jobs, attract new businesses to Maryland, encourage the expansion and retention of existing companies, and provide Maryland businesses with workforce training and financial assistance. DoC also markets local products and services at home and abroad to spur economic development, international trade and tourism. DoC's Southern Maryland Regional Office provides a variety of services to technology and manufacturing businesses, as well as assists in linking local companies to partner agencies that can provide additional services to make businesses more productive, profitable and successful.

## » MARYLAND PROCUREMENT TECHNICAL ASSISTANCE CENTER (PTAC)

[www.mdptac.org](http://www.mdptac.org)  
7100 Baltimore Avenue, Suite 303  
College Park, MD 20740  
301-403-2740 \*30, Fax: 301-403-2743

Contact: Mary Lee Kolich, Procurement Specialist,  
[mkolich@umd.edu](mailto:mkolich@umd.edu)



The MD PTAC's team of experienced counselors provides training, marketing, proposal, contractual and technical assistance to Maryland small business owners who are interested in marketing their products and services to federal, state and local government agencies. The MD PTAC operates under a cost sharing cooperative agreement between DoD's Defense Logistics Agency, the Maryland Department of Business & Economic Development and the University of Maryland. To become a client go to [www.mdptac.org](http://www.mdptac.org) click on "Let Us Help/Register Now" and fill out our online application for services.

## » MARYLAND TECHNOLOGY DEVELOPMENT CORPORATION (TEDCO)

[www.tedco.md](http://www.tedco.md)  
7021 Columbia Gateway Drive, Suite 200  
Columbia, MD 21046  
410-941-9111

Contact: Tiffany Davis, Rural Business Innovation  
Initiative (RBI2) Mentor, [tdavis@tedco.md](mailto:tdavis@tedco.md)



The Maryland Technology Development Corporation (TEDCO) offers a variety

of funding programs for emerging technology companies commercializing technology. Created by the Maryland State legislature in 1998, TEDCO is an independent organization that strives to be Maryland's lead source for entrepreneurial business assistance and seed funding for the development of startup companies in Maryland's innovation economy. TEDCO's Rural Business Innovation Initiative (RBI2) provides one-on-one mentoring and intensive business and technical assistance to small technology-based companies based in Maryland's rural counties, including Calvert, Charles and St. Mary's Counties. The goal is to help companies move to the next growth level. Assistance is provided at no cost to companies.

## » THE PATUXENT PARTNERSHIP

[www.paxpartnership.org](http://www.paxpartnership.org)  
22335 Exploration Drive, Suite 1035  
Lexington Park, MD 20653  
301-866-1739, Fax: 301-866-9002

Contact: Bonnie Green, Executive Director,  
[bonnie.green@paxpartnership.org](mailto:bonnie.green@paxpartnership.org)



The Patuxent Partnership

The Patuxent Partnership works with government, industry and academia on initiatives in science and technology, hosts programs of interest to NAVAIR and the broader DoD community, supports workforce development including education initiatives and professional development. Visit [www.paxpartnership.org](http://www.paxpartnership.org).

» SMALL BUSINESS DEVELOPMENT CENTER (SBDC)

www.sbdchelp.com  
23115 Leonard Hall Drive  
Leonardtown, MD 20650  
301-475-4200 \*1687, 301-542-9092  
Fax: 301-475-4414

Contact: Wynne Briscoe, Business Consultant,  
wbriscoe@csmd.edu



The SBDC has proven results in accelerating the growth of existing businesses. We provide a network of business resources and support to help companies grow revenue and reduce costly pitfalls. The SBDC's no cost confidential business

consulting service helps to develop and refine business plans, solve operational challenges, finds sources of capital and to develop strategies to support business growth and profitability.

Our certified professional business consultants have the knowledge and insight as your business partner to provide market research, confidential business consulting, and subject matter expertise. Additionally the SBDC has credentialed retail/restaurant, international trade (import/export) and technology commercialization specialists that can help businesses grow in niche markets.

The SBDC provides industry and market research through a national business information clearinghouse to help companies stay abreast of economic trends, market conditions and financial resources. Low cost training and accelerated growth programs are offered on a wide variety of topics.

The SBDC is part of a national network that interacts with over 1 million business each year. Locally we serve more than 400 entrepreneurs and existing business owners annually. Offices are conveniently located throughout the Southern Maryland region.

» SMARTCO

www.smartcoinc.org  
P.O. Box 1651  
Lexington Park, MD 20653  
301-737-0394

Contact: Scott Rowan, Director of Operations,  
scott@smartcoinc.org



SMARTCO - Southern Maryland Applied Research and Technology Consortium, Inc. - is a nonprofit 501(c)(3) community service, all-volunteer organization that serves the businesses and residents of Calvert, Charles, and St. Mary's Counties.

SMARTCO's primary service to the community is the Computers for Schools program where personal computers and network computers are received from government, private sector and personal sources, and are either refurbished or recycled. The refurbished computers are provided, in many cases free of charge, to public, private and parochial schools, and to qualified community service nonprofit organizations.

Knowledge and skill in the use of computers has evolved from a luxury to a necessity. SMARTCO provides the environment for volunteers to gain computer literacy skills, or enhance their existing computer skills, by providing hands-on training in refurbishing computers and computer peripherals.

A second project that benefits the citizens of Southern Maryland is SMARTCO's E-cycling program. SMARTCO recycles electronic equipment that is no longer in working order, or is too old to operate today's computer operating systems efficiently. SMARTCO's E-cycling program keeps electronic waste from filling up the land fills of Southern Maryland, and eliminates toxic substances such as lead, mercury, cadmium, PCBs, silicon, arsenic, etc. that are released into the soil, atmosphere and water from decaying electronic equipment. SMARTCO accepts computer equipment for refurbishing or recycling at its facility in the Millison Shopping Center on Great Mills Road on Wednesday evenings from 5:30 PM to 9:30 PM. There is a \$10.00 charge for recycling CRT Monitors.

» SOUTHERN MARYLAND NAVY ALLIANCE

www.navyalliance.org  
PO Box 748  
Hollywood, MD 20636  
240-994-3337

Contact: Brian Norris, President,  
admin@navyalliance.org  
*Business Founded in St. Mary's County*



The mission of the Southern Maryland Navy Alliance, a nonprofit membership organization, is to support, promote and enhance the intellectual capital and infrastructure at Patuxent River and St. Inigoes as an economic asset and resource to Southern Maryland. We advocate for the community to local, state and federal government agencies to defend the region from actions that may threaten the mission of NAVAIR and the livelihood of the individuals living here. We protect and enhance all missions related to Naval Aviation and the military economic base in the region, as well as to diversify the economy through the continued growth and development of academic, research, technology and public-private initiatives.

» ST. MARY'S COUNTY CHAMBER OF COMMERCE

www.smcchamber.com  
44200 Airport Road, Suite B  
California, MD 20619  
301-737-3001, Fax: 301-737-0089

Contact: Rich Fleming, EdD, President/CEO,  
info@smcchamber.com



More than 400 businesses, organizations and individuals form the membership of the St. Mary's County Chamber of Commerce. Members join forces to promote the free enterprise economy of the County through business development, education and good business practice. Chamber programming is directed at opportunities for members to expand their client base and build a sustainable and expanding economy in St. Mary's County. The organization works with the County Department of Economic Development in efforts to broaden our economic base and provide jobs. As a member of the Chamber, a business is offered many special benefits including legislative updates and representation, networking, promotional opportunities, member-to-member benefits, and educational seminars.



» UMD UAS TEST SITE

» ST. MARY'S COUNTY COMMUNITY DEVELOPMENT CORPORATION, INC.

46940 South Shangri-La Drive  
Lexington Park, MD 20653  
301-863-7700, Fax: 301-863-7713

Contact: Viki Volk, Executive Director,  
viki.volk@md.metrocast.net



The St. Mary's County Community Development Corporation is focused on fostering an innovation-driven economy in St. Mary's County, Maryland.

St. Mary's County has the unique ability to support businesses in the aviation/aerospace, unmanned

systems, advance manufacturing, tourism, and agriculture/aquaculture sectors. We are dedicated to promoting these industry sectors, ensuring a high quality of life for a talented and diverse workforce, supporting and enhancing the importance mission of Naval Air Station Patuxent River, and building a robust environment for innovation and entrepreneurship.

The department has three focus areas: Business Development, Tourism, and Agriculture & Seafood. Business Development facilitates the growth of our targeted industries and creates an environment for technology entrepreneurship. Tourism aims to increase overnight visitor stays and develop fantastic experiences for residents and visitors to the county. Agriculture and Seafood is focused on maintaining profitability in agriculture and aquaculture while increasing protection of agriculturally-zoned land through preservation.

» ST. MARY'S COUNTY DEPARTMENT OF ECONOMIC DEVELOPMENT

www.stmarysmd.com/ded/  
23115 Leonard Hall Drive  
Leonardtown, MD 20650

Contact: Chris Kaselemis, Director, 301-475-4200 \*1405,  
chris.kaselemis@stmarysmd.com



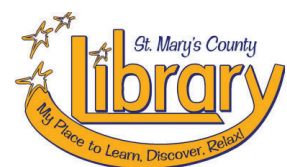
St. Mary's County Department of Economic Development is focused on fostering an innovation-driven economy in St. Mary's County, Maryland. St. Mary's County has the unique ability to support businesses in the aviation/aerospace, unmanned systems,

advanced manufacturing, tourism, and agriculture/aquaculture sectors. The County is dedicated to promoting these industry sectors, ensuring a high quality of life for a talented and diverse workforce, supporting and enhancing the important mission of Naval Air Station Patuxent River and building a robust environment for innovation and entrepreneurship. DED has three focus areas: Business Development, Tourism and Agriculture & Seafood. Business Development facilitates the growth of targeted industries and creates an environment for technology entrepreneurship. Tourism aims to increase overnight visitor stays and develop fantastic experiences for residents and visitors to the county. Agriculture and Seafood is focused on maintaining profitability in agriculture and aquaculture while increasing protection of agriculturally-zoned land through preservation.

» ST. MARY'S COUNTY LIBRARY

www.stmalib.org  
23250 Hollywood Road  
Leonardtown, MD 20650  
301-475-2846 \*1013, Fax: 301-884-4415

Contact: Michael Blackwell, Director,  
mblackwell@stmalib.org



St. Mary's County Library is your place for business success: Obtain reference assistance; access free, online databases for legal forms, business plans,

practical guides, basic small business information and even Microsoft training; request materials from libraries throughout the State; use Wi-Fi and library's wireless laptops, computer labs, LCD projectors, color printers and scanners; attend free computer classes; reserve meeting rooms; and download e-books, audiobooks, music CDs, movies and more. Many services available 24/7 online. Audio and video teleconferencing is available in the Lexington Park Branch meeting rooms.

Charlotte Hall Branch  
37600 New Market Road  
Charlotte Hall, MD 20622  
301-884-2211

Hours:  
Monday–Thursday  
9:00 a.m.–8:00 p.m.

Leonardtown Branch  
23250 Hollywood Road  
Leonardtown, MD 20650  
301-475-2846

Friday–Saturday  
9:00 a.m.–5:00 p.m.

Lexington Park Branch  
21677 FDR Boulevard  
Lexington Park, MD 20653  
301-863-8188

Sunday  
1:00–5:00 p.m.  
(Lexington Park Branch only)

» TRI-COUNTY COUNCIL FOR SOUTHERN MARYLAND

www.tccsmd.org  
15045 Burnt Store Road  
P.O. Box 745  
Hughesville, MD 20637  
301-274-1922, Fax: 301-274-1924

Contact: John F. Hartline, Executive Director,  
jhartline@tccsmd.org



The Tri-County Council for Southern Maryland (TCCSMD) is the region's cooperative planning and economic development agency serving the counties of Calvert, Charles and St. Mary's. The

TCCSMD serves as a forum for the resolution of region-wide issues and the attainment of regional goals. The members of the TCCSMD are the Commissioners from each county, nine state delegates, three State Senators and three at-large members. Regional planning and economic development efforts catalyze the mission through programs that focus local, state and federal resources in a comprehensive strategy to enhance the quality of life of all the people of Southern Maryland. Through the Workforce Investment Board, the Regional Infrastructure Advisory Committee, the Maryland Broadband Cooperative and the Regional Broadband/IT Planning Committee, the Veterans Advisory Committee, the Southern Maryland Agriculture Development Commission, the Minority Business Opportunities Task Force and the Southern Maryland Economic Development Association, we provide a framework for cooperation and coordination among the elected, civic and business leaders of the region.



**DID YOU KNOW?**

**Maryland's Birthplace**  
in 1634, settlers landed  
at St. Clement's Island

# EDUCATION AND TRAINING INSTITUTIONS



## SOUTHERN MARYLAND HIGHER EDUCATION CENTER (SMHEC)

[www.smhec.org](http://www.smhec.org)  
44219 Airport Road  
California, MD 20619  
301-737-2500, Fax: 301-737-2542

**Contact:** Dr. Ben O. Latigo, Academic Officer,  
[blatigo@smhec.org](mailto:blatigo@smhec.org)

SMHEC is a Regional Higher Education Center created by the State of Maryland during the BRAC "Base Realignment and Closure Act" of the mid-nineties to present graduate education to the expanding technology economy of Southern Maryland. SMHEC currently presents over 80 university academic programs ranging from doctorates to bachelor degrees to graduate certificates and certifications offered by 9 distinguished universities and colleges. SMHEC also has meeting facilities and hosts conferences, training programs, luncheon meetings and special event programs. SMHEC's academic programs include 32 master's degrees, two doctorates, 18 graduate certificates, 11 education certification programs, and 8 bachelor completion programs.

The 60,000 square foot facility is located on a 24 acre campus and includes 35 high-tech classrooms of which two are computer laboratories, three are engineering laboratories and one is a flight simulation laboratory, and also four meeting and conference rooms. Over the 22 year history of SMHEC, some 45,346 class enrollments have been recorded, including 11,567 in engineering classes, 8,707 in management and business administration classes, 2,267 in social work and counseling classes, and 22,445 in education classes. During this period, 2,662 degrees have been awarded to SMHEC students and over 4,300 courses taught at SMHEC. Also in FY 2017, 268 training and conference programs were held at SMHEC with an attendance of over 15,000 individuals.

The 80 plus academic programs are offered on-site in their entirety at SMHEC by the most distinguished universities in the Mid-Atlantic Region, including Johns Hopkins University, Notre Dame of Maryland University, University of Maryland at College Park, University of Maryland University College, Salisbury University, Towson University, and Bowie State University.

Located in two modern hi-tech buildings designed for graduate and technology education, SMHEC is

located six miles north of the Naval Air Station at Patuxent River. The Center is within the Wildewood Technology and Professional Park on Airport Road adjacent to St. Mary's County Regional Airport

One of the most exciting developments in Southern Maryland, SMHEC's third building will house 16 additional classrooms, 11 additional faculty offices, and a 4,400 sq. ft. Conference Center. A 44,000 ft<sup>2</sup> Unmanned Autonomous Systems (UAS) research facility for the School of Engineering at the University of Maryland College Park will also be included. SMHEC's proposed merger with the University System of Maryland (USM) is at an advanced stage and is slated for July 1, 2018. With the merger, SMHEC will become the third University System of Maryland Higher Education Center together with USM Regional Centers at Hagerstown and at Shady Grove in Rockville.

For additional information about degree program admissions, call or visit the SMHEC Web site at [www.smhec.org](http://www.smhec.org).

### » JOHNS HOPKINS UNIVERSITY

**Contact:** Ms. Jacqueline Rowe, Engineering,  
443-778-6002, [jacqueline.rowe@jhuapl.edu](mailto:jacqueline.rowe@jhuapl.edu)



Johns Hopkins University offers the Master of Science in Engineering (M.S.E.) in Systems Engineering.

### » UNIVERSITY OF MARYLAND COLLEGE PARK

**Contact:** Ms. Vinette Brown-Darlington, M. Eng,  
301-405-0198, [vbrownda@umd.edu](mailto:vbrownda@umd.edu) or Dr. David Barrett, for the BSME, 301-342-9360, [david.barrett@navy.mil.](mailto:david.barrett@navy.mil.), or Dr. Dan Romero, for the BSEE, 301-935-6475, [dbromero@umd.edu](mailto:dbromero@umd.edu).



UMCP presents 12 master's degrees in engineering, 13 graduate certificates in engineering and B.S. completion degrees in Mechanical Engineering and Electrical Engineering, and a Ph.D. in Civil

Engineering: Project Management.  
Offered is the Professional Masters of Engineering



» COLLEGE OF SOUTHERN MARYLAND  
LEONARDTOWN CAMPUS



» ST. MARY'S COLLEGE OF MARYLAND

(M.Eng.) with options in Mechanical Engineering, Nuclear Engineering, Environmental Engineering, Electrical and Computer Engineering, Aerospace Engineering, Reliability Engineering, Robotics Engineering, Sustainable Energy Engineering, Systems Engineering, Civil and Environmental Engineering, and Cybersecurity Engineering.

Four-course graduate certificates in engineering are offered in Aerospace Engineering, Electrical and Computer Engineering, Mechanical Engineering (Energy and the Environment Core), Nuclear Engineering, Reliability Engineering, Robotics Engineering, Environmental Engineering, Civil and Environmental Engineering, Project Management, Systems Engineering, Cybersecurity Engineering plus Software Engineering.

The B.S. degree completion programs are offered in conjunction with the Naval Air Warfare Center Aircraft Division (NAWCAD) at the NAS at Patuxent River and the College of Southern Maryland (CSM). The Mechanical Engineering program offers Aerospace Engineering electives. It is worth noting that the average hourly wage for an experienced aerospace engineer in St. Mary's County is \$59.50.

### » THE COLLEGE OF SOUTHERN MARYLAND

[www.csmd.edu](http://www.csmd.edu)  
Leonardtown Campus:  
22950 Hollywood Road,  
Leonardtown, MD 20650  
301-934-7625, Fax: 301-934-7704

Contact: Dr. Maureen Murphy, President,  
PRE@csmd.edu



The College of Southern Maryland is a public, regional community college that fosters academic

excellence and enhances lives in Southern Maryland. With campuses located in La Plata, Leonardtown, Prince Frederick, and Hughesville, CSM helps meet the diverse needs of the community by providing accessible, accredited, affordable, and quality learning opportunities for intellectual development, career enhancement, and personal growth. The college offers an array of associate degree programs and partnerships with four-year institutions that enable students to transfer and obtain bachelor degrees both locally and nationally. Community members of all ages are able to pursue their

interests, polish career skills, and expand their minds beyond the degree through personal enrichment courses, workshops, and activities

The WorkForce Center powered by the College of Southern Maryland offers flexible and innovative training solutions to identify and meet your firm's strategic workforce needs including:

- Leadership and executive development
- Employee recruitment, on-boarding, and retention strategies
- Skills training and professional development - trades and apprenticeships, healthcare, transportation, and more.
- Professional IT and Cybersecurity certifications
- Continuing professional education
- Customized training and online learning

### » ST. MARY'S COLLEGE OF MARYLAND

[www.smcm.edu](http://www.smcm.edu)  
18952 E. Fisher Road, St. Mary's City, MD 20686  
240-895-5000, Fax: 240-895-5001

Contact: David Hautanen, Jr., Vice President for Enrollment Management



St. Mary's College of Maryland is ranked in the top six public liberal arts colleges in the nation by U.S. News & World

Report. St. Mary's is the state's only public honors college, committed to providing residential, liberal arts education in the public trust – available to students of superior academic performance regardless of their backgrounds. St. Mary's awards the Bachelor of Arts degree in 24 disciplines and a student-designed major, as well as a Master of Arts in Teaching degree.

### » TOWSON UNIVERSITY

Contact: Alyssa Zumpano, 301-737-2500 \*307,  
azumpano@towson.edu.



Degree programs in education and human resource development are offered, including a Master of Education in Reading, a Master of

Education in Early Childhood Education and two M.S. in Math Education degrees: Middle and Secondary School tracks. They also offer an M.S. in Human Resource Development with an Educational Leadership Track. Also offered is a Post Masters Certification in Administration and Supervision, and a Certificate of Advanced Study (CAS) in Organizational Change: Administrator I.

### » SALISBURY UNIVERSITY

Contact: Kathleen Arban, 301-737-2500 \*213, ksarban@salisbury.edu.



Salisbury University offers the B.A. in Social Work (BASW) as bachelor's completion degree,

and the Master of Social Work (MSW) at SMHEC. For the MSW, students complete 48 credits of course work and 14 credits of practicum. Both degree programs are accredited by the Council of Social Work Education.

### » NOTRE DAME OF MARYLAND UNIVERSITY

Contact: Dr. Karen Wooten, Education, 301-737-2500 \*305, kwooten@ndm.edu



### NOTRE DAME OF MARYLAND UNIVERSITY

Notre Dame of Maryland University offers Master's degree programs in education and a Ph.D. in Instructional Leadership for Changing Populations at SMHEC.

An M.A. in teaching prepares graduates for initial teaching positions

and includes Certification in Early Childhood Education, Elementary or Secondary Education. A separate ACT program offers accelerated certification without the need to complete a Master's degree. An M.A. in Leadership in Teaching offers concentrations in: Administration and Supervision; Special Education; Reading Specialist; Teaching English to Speakers of Other Languages; Library Media Education; and Gifted and Talented Education.

Graduate Certification Programs are also offered in these concentration subjects. A Post-Masters Certificate of Advanced Study in Education in Instructional Leadership (CASE) is also available with these same major concentrations.

Notre Dame of Maryland University - M.A. in Teaching (MAT); Accelerated Certification for Teachers (ACT); M.A. in Leadership in Teaching; M.A. in Leadership in Special Education; M.A. in Gifted & Talented Education; Graduate Certificates & Post-master's Certificates for Certified Teachers; Certificate of Advanced Study in Education (CASE) for Certified Teachers.

### » BOWIE STATE UNIVERSITY



Bowie State University offers the B.S. in Criminal Justice as a bachelor's completion degree; a M.A. in Human Resource Development; and a M.S. in Nursing: Nurse Practitioner.

Contacts: Monica Simpkins, HRD, 240-825-9850, msimpkins@bowiestate.edu; or Dr. Birthale Archie, Nurse Practitioner, 301-860-3204, barchie@bowiestate.edu, or Dr. Charles Adams, Criminal Justice, 301-860-3126, cadams@bowiestate.edu

### » UNIVERSITY OF MARYLAND UNIVERSITY COLLEGE

Contact: Michael Penny 301-737-2500 \*215, michael.penny@umuc.edu.



A M.S. in Cybersecurity Policy, B.S. in Information Systems Management, B.S. in Management

Studies, and B.S. in Business Administration are offered at SMHEC with only the two years of upper-level courses offered on-site at SMHEC for the B.S. degrees.

### » WEBSTER UNIVERSITY

Contact: Bobbie Ridley, 301-737-2500 \*216, bobbieridley86@webster.edu.



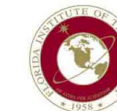
A Master of Business Administration (MBA); a M.A. in Management and Leadership; a M.A. in Human Resources Management; a M.A. in

Procurement & Acquisitions Management; and a Graduate Certificate in Government Contracting are offered at SMHEC.

### » FLORIDA INSTITUTE OF TECHNOLOGY

www.fit.edu/patuxent  
44219 Airport Road, Room 159/160  
California, MD 20619  
301-737-2500 \*218, Fax 301-737-2542

Contact: Dr. Robert Schaller, Director, Southern Maryland Site, schaller@fit.edu



Florida Institute of Technology has been offering Graduate degree programs in Southern Maryland since 1972, with over 1,500 graduates to date. Classes are offered face-to-face in a classroom setting at the Southern Maryland Higher

Education Center as well as web-based distance learning formats. This provides students the flexibility required to plan their career and professional development. Florida Tech offers degree programs in the following areas:

Master of Business Administration (MBA) and Master of Science (MS) in: Acquisition and Contract Management, Aerospace Engineering, Computer Information Systems, Computer Science, Electrical Engineering, Engineering Management, Flight Test Engineering, Logistics Management, Management (with concentrations) Mechanical Engineering, Project Management, Technology Management.

With offices and classrooms at the Southern Maryland Higher Education Center, Florida Institute of Technology offers the benefits of a large university with the comforts of a small campus setting. One-on-one academic advising, distance learning and a variety of courses are available each semester. All courses are taught by experienced professionals who are currently working in their field.





# PROFESSIONAL ORGANIZATIONS



## » AMERICAN HELICOPTER SOCIETY (AHS) INTERNATIONAL

[www.vtol.org](http://www.vtol.org)  
301-995-1637

Contact: John Tritschler, Chapter President  
[johntritschler@navy.mil](mailto:johntritschler@navy.mil)



The American Helicopter Society (AHS) International is the world's premier professional vertical flight society. Since its inception in 1944, AHS has been a major force in the advancement of a

global rotorcraft industry, marked by rapid technical developments, expanding military capabilities, and commercial applications. The strength of AHS, as a professional and technical society, is its diverse international, professional and corporate membership.

## » AMERICAN INSTITUTE OF AERONAUTICS AND ASTRONAUTICS (AIAA)

[www.info.aiaa.org/Regions/NE/National\\_Capital](http://www.info.aiaa.org/Regions/NE/National_Capital)  
703-699-0754

Contact: Tucker Hamilton, Chapter Affiliation  
Chapter Officer, [Tucker.Hamilton@jsf.mil](mailto:Tucker.Hamilton@jsf.mil)



The American Institute of Aeronautics and Astronautics (AIAA) has been the

principal society of the aerospace engineer and scientist for more than 70 years. The mission of the American Institute of Aeronautics and Astronautics (AIAA) is to advance the arts, sciences, and technology of aeronautics and astronautics, and to promote the professionalism of those engaged in these pursuits.

## » AMERICAN SOCIETY OF MILITARY COMPTROLLERS (ASMC)

[www.asmc.org](http://www.asmc.org)  
301-757-6296

Contact: Erica Wathen, Vice-President of Administration



ASMC is the non-profit educational and professional organization for persons, military, civilian, and contractors involved in the overall field of military comptrollership. Military comptrollership is

defined as the professions of financial management in the Department of Defense and Coast Guard. The mission of American Society of Military Comptrollers is to promote education, training and professional development in all aspects of military comptrollership.

## » ARMED FORCES COMMUNICATIONS AND ELECTRONICS ASSOCIATION (AFCEA)

[www.somd-afcea.org](http://www.somd-afcea.org)  
301-862-7072, Fax: 301-863-3454

Contact: Dottie Simeona, Chapter Affiliation  
President, [simeona\\_dottie@bah.com](mailto:simeona_dottie@bah.com)



AFCEA is an international organization that serves its members by providing a forum for the ethical exchange of information. AFCEA is dedicated to increasing knowledge through the

exploration of issues relevant to its members in information technology, communications, and electronics for the defense, homeland security and intelligence communities. The local chapter hosts monthly luncheons, locally held AFCEA training, and special events focused on key issues impacting the local Naval community.

» ASSOCIATION OF NAVAL AVIATION (ANA)

www.anahq.org  
240-925-6534

Contact: Mark Converse, CAPT, USN (Ret.), Local Squadron Commanding Officer  
converse@cypressintl.com



The Patuxent River Squadron of the Association of Naval Aviation (ANA), with over 150 local members, is the

nonprofit professional and fraternal society of Naval Aviation whose mission is to educate and encourage an interest among the general public as to the importance of Naval Aviation in the defense of the United States and its allies. (Note: The local squadron does not charge dues. When you join ANA at the national level via the website above, you are automatically a member of our local squadron. Membership dues are fully tax-deductible.)

» ASSOCIATION OF OLD CROWS

www.paxriverroost.org  
301-342-7499



The AOC is an independent, nonprofit, international professional association promoting public understanding in the science and practice of Electronic Warfare (EW) and Information Operations (IO). AOC has 115 corporate members

and over 14,000 individual members in 47 countries with 65 chapters in 19 countries. AOC's membership includes executives, scientists, engineers, managers, operators, educators, and military personnel. We are planning to hold full membership meetings every other month, so please plan to attend our bi-monthly events and discover all that AOC has to offer.

» ASSOCIATION OF UNMANNED VEHICLE SYSTEMS INTERNATIONAL (AUVSI)

www.auvsi-seafarer.org  
301-862-4638, Fax: 301-862-9618

Contact: Tim Piester, Chapter President  
tim.piester@urs.com



Association for Unmanned Vehicle Systems International and the local Seafarer Chapter continues their focus aimed at

stimulating and fostering an interest in unmanned air systems, technologies and careers. The focus will be the continuing education and development of the Southern Maryland region, an emerging technology corridor on the Chesapeake Bay and a center of excellence for UAS development and testing. A major initiative for the chapter is the Annual Student Unmanned Air System (SUAS) competition at the undergraduate level, which is conducted each June at Webster Field. Currently, the SUAS attracts more than 35 universities and six high schools around the world with the help of government supporters and industry sponsorships. Through periodic luncheons and conference forums the Seafarer Chapter keeps members and other interested personnel updated on current and future Unmanned Air Systems and their increasing importance in both commercial and military applications.

» HUMAN RESOURCES ASSOCIATION OF SOUTHERN MARYLAND (HRASM)

hrasmonline.shrm.org  
301-904-1100

Contact: Debbie Gray, HRASM President,  
dgray@gtmrinc.com



The Human Resources Association of Southern Maryland (HRASM) is dedicated to providing

networking, educational, advisory and training opportunities for HR professionals in the Tri-County area of Southern Maryland. Our community exceeds 200 members and is comprised of forward-thinking professionals across a variety of industries with one thing in common - they work in the most innovative corner of the business world: Human Resources

» INSTITUTE OF ELECTRICAL AND ELECTRONIC ENGINEERS (IEEE)

www.ieee.org  
301-342-6975

Contact: Fred Heather, Chapter Chairman  
HeatherF@ieee.org



The IEEE local chapter promotes and facilitates the technical activities of the IEEE and

represents the interests of all IEEE Societies and Technical Councils.

» INTERNATIONAL COUNCIL ON SYSTEMS ENGINEERING (INCOSE)

www.incose-somd.org  
215-460-0402

Contact: Kelly Nave, Director  
kelly.a.nave@gmail.com



Monthly meetings, programs and symposia are held bringing together systems engineering professionals from industry, academia,

and government to disseminate systems engineering knowledge, promote collaboration in education and research, establish standards, and enhance the systems engineering profession. The Southern Maryland Chapter has the distinction of earning INCOSE's Gold Circle award each year from 2000-2013.

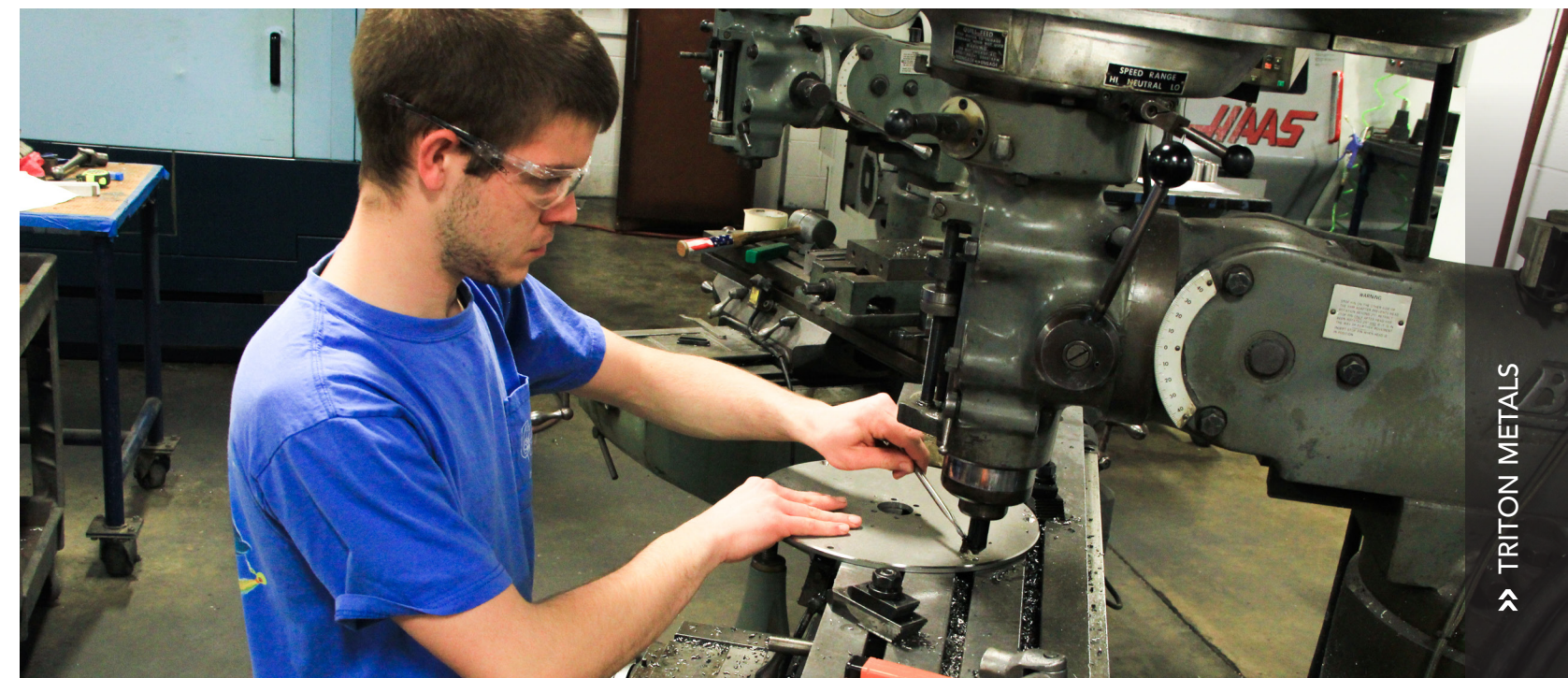
» INTERNATIONAL TEST AND EVALUATION ASSOCIATION (ITEA)

www.itea.org  
301-672-1961, Fax: 866-709-2732



The International Test and Evaluation Association (ITEA), is a not-for-profit educational organization founded in 1980 to further the exchange of technical information in the field of test and

evaluation. Its members include professionals from industry, government, and academia, who are involved in the development and application of Test and Evaluation policy, facilities, ranges and techniques used to assess the performance, effectiveness, suitability, reliability, and safety of new and existing systems and products.



# DID YOU KNOW?

## \$52.75

Average wage of an experienced computer system analyst in St. Mary's County.

### » MARINE CORPS AVIATION ASSOCIATION (MCAA)

[www.mcaa-jgs.org](http://www.mcaa-jgs.org)  
301-342-1427, Fax: 301-342-1698

Contact: Col Mathew Kelly, Commanding Officer  
[mail@mcaa-jgs.org](mailto:mail@mcaa-jgs.org)



The Marine Corps Aviation Association (MCAA) John Glenn Squadron is a non-profit organization whose mission is to promote and recognize professional excellence in Marine Corps aviation, support

the fraternal bond of its membership, preserve Marine Corps aviation heritage and safeguard the future of Marine Corps aviation through awards programs, events and publications. Our Squadron, a 501(c)(19) veterans' organization, was chartered in January 2005 at Naval Air Station Patuxent River, Maryland to foster and encourage the relationship between Marine Corps aviation, the Naval aviation Acquisition and Test communities, our industry partners and the local community. We recognize excellence in Marine Corps aviation acquisition through our annual awards program, encourage academic excellence through our college scholarship

program for Tri-county area students who pursue STEM-based college degrees and career paths that support the DoD and Naval aviation, and foster professional engagement and dialog through our social events throughout the year.

### » NATIONAL CONTRACT MANAGEMENT ASSOCIATION

[www.ncmachesa.org](http://www.ncmachesa.org)  
301-757-6106  
Contact: Jon Pagnucco, Chapter Affiliation President  
[ncmachesapeakebay@gmail.com](mailto:ncmachesapeakebay@gmail.com)



National Contract Management Association Chesapeake Bay Chapter is located in the Southern

Maryland. The membership is primarily comprised of acquisition Professionals from the public and private sectors. This International professional business organization fosters the professional growth and educational advancement of its members. The monthly meetings feature guest speakers on topics relevant to the contracting profession and guests are welcome.

### » NAVY LEAGUE OF THE UNITED STATES

[www.navyleague.org](http://www.navyleague.org)  
[www.nl-paxriver.org](http://www.nl-paxriver.org)  
301-904-4567

Contact: John Petz, Chapter Affiliation Membership/Corporate Sponsorship  
[PetzJC@earthlink.net](mailto:PetzJC@earthlink.net)



The Navy League is unique among military-oriented associations in that it is a civilian organization dedicated to the education of our citizens and our elected officials, and the support of the men and women of the sea services and their

families. Each year our local chapter hosts or contributes to numerous events that directly benefit our Sailors, Marines, and Airmen on board NAS Pax

River as well as those deployed overseas. The level of support that we are able to provide to our local Sailors, Marines, Coast Guard, and Merchant Marines is directly proportional to the funds we receive from individual membership and corporate sponsors. If you would like to join the Navy League, you can go online at [www.navyleague.org](http://www.navyleague.org). You need not have served in the military to join. In order to get on distribution for local Navy League events, be sure to affiliate yourself with the Patuxent River Council where asked on the membership application. If you would like to learn more about local corporate sponsorship programs, please contact John at the above listed phone number or email address.

### » PRISM (PUBLIC RELATIONS INDIVIDUALS IN SOUTHERN MARYLAND)

[www.prismonline.info](http://www.prismonline.info)

Contact: Beth Graeme, President,  
[yes@grambocreative.com](mailto:yes@grambocreative.com)



PRISM (Public Relations Individuals of Southern Maryland) is the organization of public relations and marketing

professionals in Southern Maryland. Members serve in various industries, from small businesses and economic development, to defense, health care, hospitality and tourism, education, and professional services. PRISM members may be professionals from large companies and institutions as well as those who count public relations as part of their overall job at nonprofits and small businesses. To foster professional development and networking opportunities, PRISM sponsors presentations which rotate among venues in Calvert, Charles and St. Mary's counties and an annual workshop in October. For more information, go to the PRISM website at [www.prismonline.info](http://www.prismonline.info).

### » PROJECT MANAGEMENT INSTITUTE (PMI)

[www.pmisomd.org](http://www.pmisomd.org)  
240-725-7076

Contact: Vic Balasi, Chapter President  
[president@pmisomd.org](mailto:president@pmisomd.org)



The core purpose of the PMI Southern Maryland Chapter is to advance the methodologies,

practice, and profession of project management throughout Southern Maryland and provide a wide offering of services that support the attainment and sustainment of PMI credentials held by our membership. With over 400 members, the PMI Southern Maryland Chapter provides a forum for Project Management Professionals, students and business community leaders to promote the principles of the Project Management Institute through supporting professionals in their PMI certification efforts, networking with other project managers, sharing project experiences, as well as providing and receiving training and mentoring.

### » SOCIETY OF EXPERIMENTAL TEST PILOTS (SETP)

[www.setp.org](http://www.setp.org)  
805-587-5066

Contact: A.J. McFarland, Chairman  
[setp@setp.org](mailto:setp@setp.org)



The Society of Experimental Test Pilots (SETP), established in 1955, is a nonprofit international organization that seeks to promote air safety and contributes to aeronautical advancement by promoting sound aeronautical design and development; interchanging ideas, thoughts and suggestions

of the members, assisting in the professional development of experimental pilots, and providing scholarships and aid to members and the families of deceased members.

### » SOLE - THE INTERNATIONAL SOCIETY OF LOGISTICS

[www.sole.org](http://www.sole.org)  
301-459-8446, Fax: 301-459-1522

Contact: Sarah R. James, DML, Executive Director,  
[solehq@erols.com](mailto:solehq@erols.com)



SOLE - The International Society of Logistics has been the premier resource for logistics professionals for the past 50 years. Tapped by an international bookseller, the nonprofit international professional society in late 2017 published Global Logistics for Dummies, a guide to navigating the industry. Members of SOLE take an

active part in shaping the future in areas like the environment, space frontiers and alternative energy sources. Corporate members boast a more effective, productive employee, a larger circle of business contacts and, in turn, a more favorable bottom line. SOLE's professional certification and recognition programs recognize the professional stature and accomplishments of logisticians.

» U.S. NAVAL ACADEMY ALUMNI ASSOCIATION (USNA)

www.navalumni.org  
301-475-7028, Fax: 301-475-7028  
Contact: Michael C. DeManss, Chapter President, michael.demanss@gmail.com

The Greater Southern Maryland Chapter of the U. S. Naval Academy Alumni Association is an independent, nonprofit corporation. The chapter serves and supports the United States, the Naval Service, the Naval Academy and the members in three specific ways: assisting in identifying outstanding, young men and women to pursue careers through the Naval Academy; providing a forum to communicate the message of leadership to the community, area alumni and friends of the Naval Academy; and initiating and sponsoring activities that will perpetuate the traditions and growth of the Naval Academy.

» U.S. NAVAL TEST PILOT SCHOOL ALUMNI ASSOCIATION, INC. (USNTPS-AA)

www.usntpsalumni.com  
301-481-0604  
Contact: Thomas Phelan, Association President-Class 93, tpphelan57@gmail.com



USNTPS-AA fosters and enhances the relationship between the US Naval Test Pilot School (USNTPS), its alumni and associates, and to support the USNTPS mission to train the finest Test Pilots, Test Naval Flight Officers, and

Flight Test Engineers in the world. To join or attend our yearly symposium and reunion, please visit our website.

» WOMEN IN DEFENSE (WID)

wid.ndia.org/chapters/Chesapeake\_Bay  
301-481-1164, 301-997-6554

Contact: Chris Chase, President, or Rachel Potts, Vice President, WIDChesapeakeBay@gmail.com



Women in Defense, a national security organization affiliated with the National Defense Industrial Association (NDIA), provides its members with opportunities for professional development, a forum for exchanging ideas and

experiences, and a vehicle for expanding networks within the defense industry. WID also provides opportunities for members to meet and interact with distinguished officials from government and industry in open discussions on key issues. Our chapter focuses on monthly networking and educational opportunities, fundraising for our annual STEM scholarship(s) for young women graduating from high school and pursuing a college degree, and community activities that bring together women in our industry.



Preserve.  
Educate.  
Inspire.



🕒 MUSEUM HOURS

Tuesday - Saturday:  
10 a.m - 5 p.m.  
Sunday:  
12 p.m. - 5 p.m.

📍 LOCATION

22156 Three Notch Road  
Lexington Park, MD 20653

☎️ PHONE

301-863-1900

visit us online at  
[www.paxmuseum.org](http://www.paxmuseum.org)

📷 📱 🐦 we're social!  
@paxmuseum



st  
mary's  
county  
*take flight*

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St. Mary's County  
Department of Economic Development  
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